

Think Investments. Think Kotak.

Kotak Mahindra Mutual Fund

36-38A, Nariman Bhavan 227, Nariman Point Mumbai - 400 021

KEY INFORMATION MEMORANDUM & APPLICATION FORMS

CONTINUOUS OFFER:

Unit of all Schemes available at prices related to Applicable NAV

KOTAK 50

Kotak Mahindra 50 Unit Scheme

An Open-Ended Equity Scheme Continuous Offer from 21-Jan-1999

KOTAK OPPORTUNITIES

Kotak Opportunities

An Open-Ended Equity Growth Scheme Continuous Offer from 10-Sep-2004

KOTAK TAX SAVER

Kotak Tax Saver Scheme

An Open-Ended Equity-Linked Savings Scheme Continuous Offer from 25-Nov-2005

KOTAK MID-CAP

Kotak Midcap Scheme

An Open-Ended Equity Growth Scheme Continuous Offer from 25-Feb-2005

KOTAK BALANCE

Kotak Mahindra Balance Unit Scheme 99

An Open-Ended Balanced Scheme Continuous Offer from 29-Nov-1999

KOTAK EQUITY ARBITRAGE FUND

Kotak Equity Arbitrage Fund

An Open-Ended Equity Oriented Scheme Continuous Offer from 3-Oct-2005

KOTAK CONTRA

Kotak Contra Scheme

An Open-Ended Equity Growth Scheme Continuous Offer from 27-July-2005

KOTAK EQUITY FOF

Kotak Equity FOF

An Open-Ended Equity Fund of Funds
Scheme
Continuous Offer from 10 Aug 2004

Continuous Offer from 10-Aug-2004

KOTAK SELECT FOCUS FUND

Kotak Select Focus Fund

An Open-Ended Equity Scheme Continuous Offer from 11-Sep-2009

KOTAK EMERGING EQUITY SCHEME

Kotak Emerging Equity Scheme

An Open-Ended Equity Growth Scheme Continuous Offer from 31-Mar-2010

KOTAK GLOBAL EMERGING MARKET FUND

Kotak Global Emerging Market Fund

An Open - Ended Equity Scheme Continuous Offer from 28-Sep-2010

THE SPONSOR

Kotak Mahindra Bank Ltd.

36-38A, Nariman Bhavan 227, Nariman Point Mumbai - 400 021

THE TRUSTEE

Kotak Mahindra Trustee Co. Ltd.

36-38A, Nariman Bhavan 227, Nariman Point Mumbai - 400 021

THE ASSET MANAGEMENT COMPANY Kotak Mahindra Asset Management Co. Ltd.

36-38A, Nariman Bhavan 227, Nariman Point Mumbai - 400 021

This Key Information Memorandum (KIM) sets forth the information, which a prospective investor ought to know before investing. For further details of the Scheme(s) / Mutual Fund, Due diligence certificate by the AMC, Key Personnel, Investors' rights & services, Risk Factors, Penalties & Pending Litigations, Associate Transactions, etc. investors should, before investment, refer to the Schemes Information Document and Statement of Additional Information available free of cost at any of the Official Acceptance Points or distributors or from the website www.mutualfund.kotak.com.

The Scheme(s) particulars have been prepared in accordance with Securities and Exchange Board of India (Mutual Funds) Regulations, 1996, as amended till date, and filed with Securities and Exchange Board of India (SEBI). The Units being offered for public subscription have not been approved or disapproved by SEBI, nor has SEBI certified the accuracy or adequacy of this KIM.

Scheme Name	KOTA	K 50		KOTAK OPP	<u>ORTUNIT</u>	IES		
Scheme Name	An Open-Ended	Equity Scheme		An Open - Ended Equity Growth Scheme				
Investment Objective	To generate capital appreciation from a portfolio of The portfolio will generally comprise of equity and which may go up to 59 companies.	predominantly equity and	equity related securities. of around 50 companies	To generate capital appreciation from a dive securities.				
Asset Allocation	Investments	Indicative allocation	Risk profile	Investments	Indicative allocation	Risk profile		
Pattern of the Scheme	Equity and equity related securities * Debt and Money Market Instruments	65% to 100%	Medium to High	Equity and equity related securities	65% to 95%	Medium to High		
	*Debt and widely Market instruments *Debt securities/instruments are deemed to securitised debt will not exceed 50% of debt pc Note: The asset allocation shown above is in defensive considerations. Review and rebalance falls outside the range indicated above.	ortion of the Scheme. dicative and may change	e for a short term on	Debt and Money Market Instruments The Scheme will not invest in securitised debts. Note: The asset allocation shown above circumstances at the sole discretion of the Review and rebalancing will be conducted whindicated above. If the exposure falls outside the Working Days.	is indicative and n Fund Manager, on d en the asset allocation	lefensivé consideration. n falls outside the range		
Risk Profile of the Scheme	Mutual Fund Units involve investment risks incl summarized on page 11-12	luding the possible loss of	f principal. Please read t	he SID carefully for details on risk factors before	investment. Scheme s	pecific Risk Factors are		
Plans & Options	Plan: Nil Option: Dividend Payout, Divide	nd Reinvestment & Grow	vth	Plan: Nil Option: Dividend Payout, Divide	end Reinvestment & C	Growth		
Applicable NAV (after the scheme opens for repurchase & sale)	Please refer to page 12 for details.							
Minimum Application Amount/ Number of Units	Initial Investment: Rs. 5000/- and in multipl switches. Additional Investment: Rs. 1000/- and in m for switches. SIP Investment: Rs. 1000/- (Subject to a min Redemption: Rs. 1,000 or 100 units, If the he processing the redemption request, the entire Scheme.	ultiples of Re. 1 for purch mum of 6 SIP instalment olding is less than Rs. 100	nases and for Re 0.01 s of Rs. 1000/- each). 00 or 100 units, after	Initial Investment: Rs. 5000/- and in multip for switches. Additional Investment: Rs. 1000/- and in m 0.01 for switches. SIP Investment: Rs. 1000/- (Subject to a min each). Redemption: Rs. 1,000 or 100 units, If the h after processing the redemption request, the the Scheme.	nultiples of Re. 1 for pairmum of 6 SIP instalnum of 6 SIP instalnum olding is less than Rs	ourchases and for Re nents of Rs. 1000/- . 1000 or 100 units,		
Despatch of Repurchase (Redemption) Request	Within 10 working days of the receipt of the r	redemption request at the	e authorised centre of t	he Kotak Mutual Fund.				
Benchmark Index	S&P CNX Nifty			S&P CNX 500				
Dividend Policy	Trustee's Discretion. Please refer to page 12 fc	or details.						
Name of the Fund Managers	Mr. Krishna Sanghvi & Mr. Pradeep Kumar			Mr. Krishna Sanghvi & Mr. Pankaj Tibrewal				
Name of the Trustee Company	Kotak Mahindra Trustee Company Limited			Kotak Mahindra Trustee Company Limited				
Compounded Annualised	Performance of the scher (\$ March 31, 2012 bei	ne as on March 30, 201 ng a non working day)	12\$	Performance of the scheme as on March 30, 2012\$ (\$ March 31, 2012 being a non working day)				
Returns (%)	Kotak 50	S&P CNX	Nifty	Kotak Opportunities	S&P	CNX 500		
Last 1 year	-6.43	-9.2	0	-4.91		-8.72		
Last 3 years	20.67	20.5	55	24.88	:	22.51		
Last 5 years	8.37	6.7:	3	9.29		6.06		
Since Inception	21.45	14.5	57	21.50		14.57		
Inception Date	December 29,1998			September 9, 2004				
	Absolute Returns (%) for each f	2010-11 2011-12	Kotak 50* S&P CNX Nifty	Absolute Returns (%) for each 1 120.00 100.00 80.00 80.00 20.00 20.00 40.00 2007-08 2008-09 2009-10	7.26 7.26 87.8-	tak Opportunities*		
	*All payouts during the period have been reinv	vested in the units of the	scheme at the then p	revailing NAV. Past Performance may or may no	ot be sustained in fut	ure.		
Expenses of the Scheme	Continuous Offer			Continuous Offer				
(i) Load Structure	Entry Load: Nil Exit Load: 1) For redemptions / switch outs (including SI of units, irrespective of the amount of inves 2) For redemptions / switch outs (including SI units, irrespective of the amount of investm 3) Where units are allotted upon Reinvestmen	tment: 1% P/STP) after 1 year from th ent: NIL	ne date of allotment of	Entry Load: Nil Exit Load: 1) For redemptions / switch outs (includin allotment of units, irrespective of the amou. 2) For redemptions / switch outs (including S of units, irrespective of the amount of inves. 3) Where units are allotted upon Reinvestment	IP/STP) after 1 year fro stment: NIL	om the date of allotment		
(ii) Recurring expenses (% of weekly average net assets)	First Rs. 100 crores: 2.50% Next Rs. 300 crore: 2.25% Next Rs. 300: 2.00% Balance: 1.75%	previous Fii March 31,	enses for the nancial Year ended 2012 2.11% P. A.	First Rs. 100 crores: 2.50% Next Rs. 300 crore: 2.25% Next Rs. 300: 2.00% Balance: 1.75%	previ Marc	al expenses for the ious Financial Year ende ch 31, 2012 lited): 2.10% P. A.		
	rect Applications: Not applicable. Please refer to		Additional Information	and also independently refer to this town of the	-			
	investors: Investor is advised to refer to the deta (NAV) Publication: Please refer to page 12 for o		Auditional Information	ariu also independently refer to his tax advisor.				
For Investor Grievance	es please contact: Please refer to page 12 for de							
Unitholders' Informati AUM and Folio	AUM: Rs. 817.83 crores. Folio: 141,279			AUM: Rs.803.58 crores. Folio: 173,207	7			
ASIM GIRL FULL	1.5			1.2				

Investment Strategy & Risk Measures: Please refer to pages 8-11 for details.

Scheme Name	KOTAK TAX SAVER				KOTAK MID-CAP				
	An Open-Ended Equity	Linked Saving So	theme	An Open - Ended Equity Growth Scheme					
Investment Objective	To generate long-term capital appreciation frr related securities and enable investors to avail t time.	om a diversified portfolio ne income tax rebate, as p	of equity and equity permitted from time to	To gen securiti	erate capital appreciation from a diversified ies.	d portfolio of equity ar	nd equity relate		
Asset Allocation Pattern of the	Investments	Indicative allocation	Risk profile	Asset Class	Investments	Indicative allocation	Risk profile		
Scheme	Equity and equity related securities Debt and Money Market Securities*	80% to 100% 0% to 20%	Medium to High Low to Medium	A A1	Equity and Equity related instruments Midcap Stocks	65% to 100% 65% to 100%	High High		
	*Debt securities shall be deemed to include sidebt) and investment in securitised debts shall Scheme. Investments may be made in foreign component of the Scheme. However, investment in foreign securitised debt. Investments may be made in GDRS/ADRS not Scheme may engage in stock lending not excee The above percentages will be reckoned at the based on a steady state situation. Note: The asset allocation shown above is indicat the sole discretion of the Fund Manager, on dwill be conducted when the asset allocation exposure falls outside the above range, it will be	not exceed 50% of the didebt securities not exceedents made in foreign debt exceeding 20% of the neding 20% of the net asset time of investment and treative and may vary accorefensive consideration. Refalls outside the range in	ebt component of the diing 20% of the debt t securities would not et assets scheme. The sof the Scheme. the above allocation is diing to circumstances eview and rebalancing idicated above. If the	may va conside (betwe outside The ass every o	Other than Midcap Stocks Debt and Money Market Securities The asset allocation (between asset classes any according to circumstance at the discreteration. Review and rebalancing will be seen asset classes A and B) falls outside the rare the above range, it will be restored within Test allocation between A1 and A2 as indicated allocation and the set allocation and the set allocation between A1 and A2 as indicated	ion of the Fund Manag conducted when the nge indicated above. If the n Working Days ed above shall be review d will be conducted wi	ger, on defensing asset allocation asset allocation he exposure factorial at the end		
Risk Profile of the Scheme	Mutual Fund Units involve investment risks incl summarized on page 11-12			the SID car	refully for details on risk factors before invest	tment. Scheme specific	Risk Factors are		
Plans & Options	Plan: Nil Option: Dividend Payout, Dividence	l Reinvestment (lock in pe	eriod of 3 yrs) & Gowth	Plan: N	Nil Option: Dividend Payout, Dividend R	einvestment & Growth			
Applicable NAV (after the scheme opens for repurchase & sale)	Please refer to page 12 for details.			1					
Minimum Application Amount/ Number of Units	Initial Investment: Rs. 500/- and in multiples of Additional Investment: Rs. 500/- and in multiples of SIP Investment: Rs. 500/- and in multiples of R Redemption: If the holding is less than Rs. 100 request, the entire amount/units will be redeeperiod of 3 years)	ples of Rs. 500. s. 500. 0 or 100 units, after proce	essing the redemption After expiry of lock in	for swi Additi 0.01 fo SIP Inv each). Reden	Investment: Rs. 5000/- and in multiples or tches. onal Investment: Rs. 1000/- and in multipler switches. restment: Rs. 1000/- (Subject to a minimun nption: If the holding is less than Rs. 10 tion request, the entire amount/units will be	les of Re. 1 for purchase n of 6 SIP instalments o	es and for Re f Rs. 1000/- r processing th		
Despatch of Repurchase (Redemption) Request	Within 10 working days of the receipt of the r	edemption request at the	e authorised centre of t	the Kotak	Mutual Fund.				
Benchmark Index	S&P CNX 500			CNX N	lidcap				
Dividend Policy	Trustee's Discretion. Please refer to page 12 fo	or details.							
Name of the Fund Managers	Mr. Pankaj Tibrewal & Mr. Krishna Sanghvi			Mr. Par	nkaj Tibrewal & Mr. Emmanuel Elango				
Name of the Irustee Company	Kotak Mahindra Trustee Company Limited			Kotak I	Mahindra Trustee Company Limited				
Compounded	Performance of the scher (\$ March 31, 2012 bei	ne as on March 30, 201 ng a non working day)	12\$		Performance of the scheme as (\$ March 31, 2012 being a				
Annualised Returns (%)	Kotak Tax Saver	S&P CN	X 500		Kotak Midcap	CNX Midca	р		
Last 1 year	-5.97	-8.7			0.56	-4.08			
ast 3 years	23.82	22.5	1		32.15	31.26			
ast 5 years	4.56	6.00			5.12	9.71			
Since Inception	9.02	10.3			13.59	14.39			
Inception Date	November 23, 2005			Februa	ry 24, 2005				
	Absolute Returns (%) for each f	7.64	Kotak Tax Saver* S&P CNX 500	. Returns % 00 % 00 % 00 % 00 % 00 % 00 % 00 %	47.99	Kotak	Midcap*		
Expenses of the	*All payouts during the period have been rei	nvested in the units of the	he scheme at the then	i 	g NAV. Past Performance may or may not b	pe sustained in future.			
Scheme	Entry Load: Nil				Load: Nil				
(i) Load Structure	Exit Load: Nil			Exit Lo 1) For allo 2) For of		investment: 1% P) after 1 year from the c nt: NIL	om the date date of allotme		
(ii) Recurring expenses (% of weekly average net assets)	First Rs. 100 crores: 2.50% Next Rs. 300 crore: 2.25% Next Rs. 300: 2.00% Balance: 1.75%	previous Fir March 31,	enses for the nancial Year ended 2012 2.27% P. A.	First Rs Next R Next R Balanc	s. 100 crores: 2.50% s. 300 crore: 2.25% s. 300: 2.00% e: 1.75%				
Tax Treatment for the	rect Applications: Not applicable. Please refer to investors: Investor is advised to refer to the deta (NAV) Publication: Please refer to page 12 for c	ils in the Statement of A	Additional Information	and also i	independently refer to his tax advisor.	,			
	es please contact: Please refer to page 12 for de								

AUM: Rs. 436.74 crores.

Investment Strategy & Risk Measures: Please refer to pages 8-11 for details.

Folio: 184,568

AUM: Rs. 278.43 crores. **Folio:** 46,955

Scheme Name	КОТАК В	ALANCE		KOTAK EQUIT	Y ARBITRA	\GE		
Scheme Name	An Open-Ended B	Balanced Scheme		An Open - Ended Equity Growth Scheme				
Investment Objective	To achieve growth by investing in equity & equity and generation by investing in debt & money market	uity related instruments, b t instruments.	palanced with income	The investment objective of the scheme is to predominantly investing in arbitrage opportule equity market, and by investing the balance in	generate capital apprecia nities in the cash and deriva	ation and income b		
Asset Allocation	Investments	Indicative	Risk profile	a. The asset allocation under normal of	ircumstances will be as	follows:		
Pattern of the Scheme	Equity and equity related securities	allocation 51%	Medium to High	Investments Equity and equity related instruments	Indicative allocation 65% to 90%	Risk profile		
	* Debt and Money Market Instruments	49%	Low to Medium	including derivatives Debt and money market instruments		Low to mediur		
	*Debt securities/instruments are deemed to securitised debt will not exceed 50% of the deb Note: The asset allocation shown above is indic Manager's view of the market conditions for above allocation may change to maintain the equity oriented scheme under Sections 115R said provision, dividend distributed by Equit	t portion. cative and may change do a short term on defensiv ratio required for the Scl and 115T of Income Tax	epending on the Fund e considerations. The heme to qualify as an Act. 1961. Under the	including margin money deployed in derivatives transactions ** Note: (i) ** Debt securities / instruments investment in securitized debt will not exceed (ii) The asset allocation as given under nor according to circumstances at the sole direbalancing will be conducted when the assabove, within a reasonable period of time.	are deemed to include so 150% of the debt portion of mal circumstances is indiction of the Fund Master allocation falls outside	Low ecuritized debt an of the scheme. cative and may var inager. Review an the range indicate		
	distribution tax. However, the equity exposure assets of the Scheme. If the exposure falls below	can vary between 50%	and 70% of the net	b. The asset allocation under defensive				
	it will be restored within Seven (7) Working Days	s.	cceeds trie apper intric,	Investments	Indicative allocation	Risk profile		
				Equity and equity related instruments including derivatives	0% to 65%	Low to mediu		
				Debt and money market instruments . including margin money deployed in derivatives transactions **	35% to 100%	Low		
				Note: (i) ** Debt securities / instruments investment in securitized debt will not exceed (ii) Defensive circumstances are when the a negligible or returns are lower than alternat pattern. The allocation under defensive cor interest of the unitholders.				
Risk Profile of the Scheme	Mutual Fund Units involve investment risks incl summarized on page 11-12	uding the possible loss of	principal. Please read t	he SID carefully for details on risk factors before	investment. Scheme spec	ific Risk Factors are		
Plans & Options	Plan: Nil Option: Dividend Payout & Divid	end Reinvestment		Plan: Nil Option: Dividend Payout, Dividend	lend Reinvestment & Grov	vth		
Applicable NAV (after the scheme opens for repurchase & sale)	Please refer to page 12 for details.							
Minimum Application Amount/ Number of Units	Initial Investment: Rs. 5000/- and in multiple switches. Additional Investment: Rs. 1000/- and in multiple for switches. SIP Investment: Rs. 1000/- (Subject to a mini Redemption: If the holding is less than Rs. 10 redemption request, the entire amount/units v	ultiples of Re. 1 for purch mum of 6 SIP instalments 100 or 100 units, after pr	nases and for Re 0.01 s of Rs. 1000/- each). ocessing the	Initial Investment: Rs. 5000/- and in multiples of Additional Investment: Rs. 1000/- and in multiples of switches. SIP Investment: Rs. 1000/- (Subject to a mireach). Redemption: If the holding is less than Rs. 1000 request, the entire amount/units will be redeemed.	oles of Re. 1 for purchases a nimum of 6 SIP instalments or 100 units, after processing	of Rs. 1000/-		
Despatch of Repurchase (Redemption) Request	Within 10 working days of the receipt of the r	edemption request at the	e authorised centre of t	he Kotak Mutual Fund.				
Benchmark Index	Crisil Balanced Fund Index			CRISIL Liquid Fund Index				
Dividend Policy	Half yearly (25th of March/ September)			Monthly (Monday preceding the last Thursda	ay of the month)			
Name of the	Mr. Emmanuel Elango, Mr. Krishna Sanghvi, &	Mr. Abhishek Bisen.		Mr. Deepak Gupta & Mr. Abhishek Bisen	-			
Fund Managers Name of the	Kotak Mahindra Trustee Company Limited			Kotak Mahindra Trustee Company Limited				
Trustee Company	Performance of the scher	ne as on March 30, 201	12\$	Performance of the sche	me as on March 30, 201	2\$		
Compounded Annualised	(\$ March 31, 2012 bei	ng a non working day)		(\$ March 31, 2012 be	ing a non working day)			
Returns (%)	Kotak Balance	CRISIL Balanced	d Fund Index	Kotak Equity Arbitrage Fund	CRISIL Liquid	Fund Index		
_ast 1 year	0.65	-3.1	6	8.05	8.4	5		
ast 3 years	19.81	15.9	16	6.57	6.1	0		
ast 5 years	8.62	7.90	0	7.21	6.9	0		
Since Inception	15.83	NA		7.32	6.6	8		
nception Date	November 25, 1999			July 27, 2005	'			
	Absolute Returns (%) for each fi	nancial year for the la	st 5 years	Absolute Returns (%) for each	financial year for the la	ast 5 years		
	80.00	2010-11 2011-12	Kotak Balance* Crisil Balanced Fund Index	15.00 2007-08 2008-09 2009-10	2010-11 2011-12	Kotak Equity Arbitrage Fund CRISIL Liquid Fund Index		
			he scheme at the then	prevailing NAV. Past Performance may or may	not be sustained in futu	re.		
Expenses of the	Continuous Offer			Continuous Offer				
Scheme i) Load Structure	Entry Load: Nil Exit Load: 1) For redemptions / switch outs (including SI of units, irrespective of the amount of invest on the amount of invest on the amount of invest on the amount of investment of the amount	tment: 1% P/STP) after 1 year from th ent: NIL	e date of allotment of	Entry Load: Nil Exit Load: (w.e.f. May 1, 2012) 1) For redemptions / switch outs (including allotment of units, irrespective of the amo 2) For redemptions / switch outs (including allotment of units, irrespective of the amo 3) Where units are allotted upon Reinvestments.	g STP/ SWP) after 180 da Junt of investment: NIL	ys from the date (
(ii) Recurring expenses (% of weekly average net assets)	First Rs. 100 crores: 2.50% Next Rs. 300 crore: 2.25% Next Rs. 300: 2.00% Balance: 1.75%	Actual expe	enses for the nancial Year ended 2012	First Rs. 100 crores: 2.25% Next Rs. 300 crore: 2.00% Next Rs. 300: 1.75% Balance: 1.50%	Actual expens	es for the previous ended March 31,		
	ect Applications: Not applicable. Please refer to		ratable and the first of	and the federal Color Color Color Color				
	investors: Investor is advised to refer to the deta (NAV) Publication: Please refer to page 12 for d		Additional Information	and also independently refer to his tax advisor	:			
vany wet Asset Value (
For Investor Grievances	s please contact: Please refer to page 12 for de	tuiis.						
	on: Please refer to page 12 for details.	curis.		1				

Investment Strategy & Risk Measures: Please refer to pages 8-11 for details.

Scheme Name	KOTAK	CONTRA		KOTAK EQ	UITY FOF	
Scrienie Manie	An Open - Ended Eq	uity Growth Sche	eme	An Open - Ended Equity	Fund of Funds Sch	eme
nvestment Objective	To generate capital appreciation from a diverse securities.	ersified portfolio of equi	ty and equity related	The Investment Objective of the Scheme is to go portfolio created by investing predominantly i Mutual Funds registered with SEBI.		
Asset Allocation	Investments	Indicative allocation	Risk profile	The asset allocation under the Scheme, unde	normal circumstances, v	vill be as follows
attern of the cheme	Equity and equity related securities	65% to 100%	Medium to High	Investments Profile	Indicative Risk Allocation*	Risk
	Debt and Money Market Securities* *Debt securities/instruments are deemed to securitised debt will not exceed 50% of the debt.	0% to 35% o include securitised deb	Low to Medium ot and investment in	Open – Ended Diversified equity schemes	90% to 100%	Medium to Hi
	Note: The asset allocation shown above is india at the sole discretion of the Fund Manag rebalancing will be conducted when the ass above. If the exposure falls outside the above Days.	cative and may vary accor ler, on defensive consid et allocation falls outside	eration. Review and the range indicated	Reverse repo and/ or CBLO and/or short- terr fixed deposits and/ or Schemes which inves predominantly in the money market or floatin rate securities *	it	Low
				* The Fund Manager will normally invest in Mahindra Floater Short Term Scheme. Howeve scheme of a mutual fund registered with SEB market or floating rate securities. The asset allocation shown above is indicative the sole discretion of the Fund Manager, on def will be conducted when the asset allocation fall exposure falls outside the above range, it will be	r, the Fund Manager may , which invest predomina and may vary according t ensive consideration. Revie s outside the range as ind	invest in any oth intly in the mon- o circumstances w and rebalancir cated above. If the
Risk Profile of the	Mutual Fund Units involve investment risks inc summarized on page 11-12	luding the possible loss of	f principal. Please read t	he SID carefully for details on risk factors before in	vestment. Scheme specif	c Risk Factors are
Plans & Options	Plan: Nil Option: Dividend Payout, Divide	and Reinvestment & Grow	rth	Plan: Nil Option: Dividend Payout, Dividen	nd Reinvestment & Growt	h
Applicable NAV after the scheme opens for epurchase & sale)	Please refer to page 12 for details.		•			
Viinimum Application Amount/ Number of Units	Initial Investment: Rs. 5000/- and in multip switches. Additional Investment: Rs. 1000/- and in m for switches. SIP Investment: Rs. 1000/- (Subject to a min Redemption: Rs. 1,000 or 100 units, If the h processing the redemption request, the entire Scheme.	ultiples of Re. 1 for purch	nases and for Re 0.01 s of Rs. 1000/- each).	Initial Investment: Rs. 5000/- and in multiple switches. Additional Investment: Rs. 1000/- and in mu for switches. SIP Investment: Rs. 1000/- (Subject to a minin Redemption: Rs. 1,000 or 100 units, if the ho processing the redemption request, the entire Scheme.	itiples of Re. 1 for purchas	es and for Re 0.0 f Rs. 1000/- each
Despatch of Repurchase (Redemption) Request	Within 10 working days of the receipt of the	redemption request at the	e authorised centre of t	the Kotak Mutual Fund.		
Senchmark Index	S & P CNX 500			S & P CNX Nifty		
ividend Policy	Trustee's Discretion. Please refer to page 12 fo	or details.				
lame of the und Managers	Mr. Emmanuel Elango & Mr. Krishna Sanghvi			Mr. Deepak Gupta		
lame of the rustee Company	Kotak Mahindra Trustee Company Limited			Kotak Mahindra Trustee Company Limited		
Compounded Annualised	Performance of the sche (\$ March 31, 2012 be	me as on March 30, 201 ing a non working day)	12\$	Performance of the schem (\$ March 31, 2012 bein	e as on March 30, 2012 g a non working day)	\$
eturns (%)	Kotak Contra	S&P CN	X 500	Kotak Equity FOF	S&P CNX	Nifty
ast 1 year	-1.65	-8.7	2	-7.35	-9.20	
ast 3 years	23.86	22.5	1	21.96	20.55	
ast 5 years	8.28	6.00	5	7.10	6.73	
ince Inception	11.45	11.5	2	17.37	16.55	
ception Date	July 27, 2005			August 9, 2004		
	Absolute Returns (%) for each f	inancial year for the la	st 5 years	Absolute Returns (%) for each fi	nancial year for the las	t 5 years
	120.00 - 100.00 - 29. 66.		Kotak Contra*	120.00 9 99.92 92.8	Kotal	Equity FOF*
	80.00 -		S & P CNX 500	80.00 -		CNX Nifty
	% 60.00 - 60.0		341 611/1300	8 40.00 - 19.15 73.75	11.14	
	2 00.07 - 00.08 - 00.09 - 00.00 - 00.09 - 00.09 - 00.09 - 00.09 - 00.09 - 00.09 - 00.00 - 00.0	7.26		a la	11.	
	-20.00	10		0.00	-7.35	
	40.00 <u>8</u>	-1.66		-34.84 -36.19	7- 6-	
	-90.09			-80.00 - 3.4.		
		2010-11 2011-12			2010-11 2011-12	
	*All payouts during the period have been re Continuous Offer	invested in the units of t	he scheme at the then	prevailing NAV. Past Performance may or may r Continuous Offer	ot be sustained in future	
xpenses of the cheme	Entry Load: Nil			Entry Load: Nil		
) Load Structure	Exit Load: 1) For redemptions / switch outs (including S of units, irrespective of the amount of inves P For redemptions / switch outs (including SI units, irrespective of the amount of investmen Where units are allotted upon Reinvestmers)	tment: 1% P/STP) after 1 year from th eent: NII	e date of allotment of	Exit Load: 1) For redemptions / switch outs (including allotment of units, irrespective of the amout 2) For redemptions / switch outs (including Sli of units, irrespective of the amount of invest 3) Where units are allotted upon Reinvestmen.	nt of investment: 1 % P/STP) after 1 year from the ment: NII	from the date
	First Rs. 100 crores: 2.50% Next Rs. 300 crore: 2.25% Next Rs. 300: 2.00%	previous Fir March 31,	enses for the nancial Year ended 2012 2.50% P. A.	As per SEBI Circular No. MFD/CIR No. 04/1 dated June 12, 2003, in case of Fund of Funds S total expenses of the scheme including mana shall not exceed 0.75% of the daily average net	cheme, the previous Fi gement fees March 31,	enses for the nancial Year end 2012 0.75% P. A.
ii) Recurring expenses (% of veekly average net assets)	Balance: 1.75%					_
expenses (% of veekly average net assets) Waiver of Load for Dir	rect Applications: Not applicable. Please refer to					
expenses (% of veekly average let assets) Waiver of Load for Dir lax Treatment for the	rect Applications: Not applicable. Please refer to investors: Investor is advised to refer to the detail.	ails in the Statement of A	Additional Information	and also independently refer to his tax advisor.		
expenses (% of veekly average let assets) Waiver of Load for Dir lax Treatment for the Daily Net Asset Value	rect Applications: Not applicable. Please refer to	ails in the Statement of A	Additional Information	and also independently refer to his tax advisor.		
expenses (% of veekly average let assets) Waiver of Load for Dir Tax Treatment for the Daily Net Asset Value For Investor Grievance	rect Applications: Not applicable. Please refer to investors: Investor is advised to refer to the det. (NAV) Publication: Please refer to page 12 for or	ails in the Statement of Adetails. Petails.	Additional Information	and also independently refer to his tax advisor. AUM: Rs. 26.30 crores. Folio: 3,924		

Scheme Name	KOTAK SELECT	FOCUS FU	IND	KOTAK EMERGING EQUITY SCHEME				
Seneme Hame	An Open - Ende	d Equity Scheme		An Open-Ended Equ	iity Growth Sche	me		
Investment Objective	The investment objective of the scheme is to oportfolio of equity and equity related securities,	generate long-term capit generally focused on a fe	al appreciation from a w selected sectors.	The investment objective of the scheme is to g portfolio of equity and equity related securities cap companies.				
Asset Allocation Pattern of the	Investments	Indicative allocation	Risk profile	Investments Equity & Equity related securities of which	Indicative allocation 65% to 100%	Risk profile		
Scheme	Equity and equity related securities Debt & Money Market Instruments *	65% to 100% 0% to 35%	Medium to High Low to Medium	Mid and small cap companies Other Companies Debt & Money Market Instruments *	65% to 100% 0% to 35% 0% to 35%	Medium to High Low		
	*Debt instruments shall be deemed to include debt) and investment in securitised debts shal instruments. This will also include margin mon also invest in derivatives upto a maximum of 10 From time to time the Scheme may hold cash fo • To meet the redemption requirements • Due to lag in deal date and value date of acq • If in opinion of the Fund Manager it is in inter Note: The asset allocation shown above is indiat the sole discretion of the Fund Manager, on c will be conducted when the asset allocation exposure falls outside the above range, it will be	ley for derivative transact 0% of the portfolio value. r the following reasons: uiring an asset est of unit holders to hold cative and may vary accor lefensive consideration. R falls outside the range ir	I cash. I cash ard to circumstances eview and rebalancing	The asset allocation shown above is indicative a sole discretion of the Fund Manager, on defensis conducted when the asset allocation falls outside outside the above range, it will be restored within f permitted by SEBI under extant regulations/guending, not exceeding 20 % of the net assets of the scheme is Rs.100 Crore. Investments will be net assets of the Scheme. * Debt instruments shall be deemed to incluserunties debts shall not exceed 25% of the value of equity, debt instruments and notional various of the scheme. From time to time the Scheme may hold cash. For the purpose of determining market capit capitalisation range provided by Value Research, the AMC, at the end of every calendar quarter, allocation between 'mid and small cap comperiorided by the designated agency, currently Vall quarter would be considered and followed for the reset the allocation as per the new definition we classifications.	we consideration. Review a e e the range indicated abov 110 Business Days. Idelines, the scheme may f the Scheme, provided the nade in derivatives instrum and securitised debts and net assets of the scheme, allue of Investment in deriv. Calisation, the scheme w or other such agency as I For the purpose of moni anies' and other compar ue Research, at the end of the subsequent calendar ou.	nd rebalancing will be ve. If the exposure falls v also engage in stock ee minimum corpus or eents upto 35% of the d investment in such The total investment attives shall not exceed ill follow the market may be designated by toring the investment its, the definition as the previous calendial arter. The scheme will arter. The s		
Risk Profile of the		luding the possible loss o	f principal. Please read t	the SID carefully for details on risk factors before	investment. Scheme spec	cific Risk Factors are		
Scheme Plans & Options	summarized on page 11-12 Plan: Nil Option: Dividend Payout, Divide	nd Reinvestment & Grow	vth	Plan: Nil Option: Dividend Payout, Divid	end Reinvestment & Gro	owth		
Applicable NAV (after the scheme opens for repurchase & sale)	Please refer to page 12 for details.			- Charles Shacka Ayou, Sha				
Minimum Application Amount/ Number of Units	Initial Investment: Rs. 5000/- and in multipl switches. Additional Investment: Rs. 1000/- and in m for switches. SIP Investment: Rs. 1000/- (Subject to a mini Redemption: If the holding is less than Rs. 10 redemption request, the entire amount/units of	ultiples of Re. 1 for purch imum of 6 SIP instalment 200 or 100 units, after pr	nases and for Re 0.01 as of Rs. 1000/- each).	Initial Investment: Rs. 5000/- and in multip for switches. Additional Investment: Rs. 1000/- and in m 0.01 for switches. SIP Investment: Rs. 1000/- (Subject to a min each). Redemption: If the holding is less than R redemption request, the entire amount/units w	nultiples of Re. 1 for pure imum of 6 SIP instalmer s. 1000 or 100 units.	chases and for Re nts of Rs. 1000/- after processing the		
Despatch of Repurchase (Redemption) Request	Within 10 working days of the receipt of the	redemption request at th	e authorised centre of t	the Kotak Mutual Fund.				
Benchmark Index	S & P CNX Nifty			BSE MID CAP				
Dividend Policy	Trustee's Discretion. Please refer to page 12 fo							
Name of the Fund Managers	Mr. Krishna Sanghvi , Mr. Pradeep Kumar & N	1r. Abhishek Bisen		Mr. Emmanuel Elango & Mr. Pankaj Tibrewal.				
Name of the Trustee Company	Kotak Mahindra Trustee Company Limited			Kotak Mahindra Trustee Company Limited				
Compounded Annualised Returns (%)	Performance of the sch (\$ March 31, 2012 b	eme as on March 30, 2 eing a non working day)	012\$	Performance of the scher (\$ March 31, 2012 bei	ne as on March 30, 20 ng a non working day)	12\$		
	Kotak Select Focus Fund	S&P C	NX Nifty	Kotak Emerging Equity Scheme	BSE MII	O CAP		
Last 1 year	-4.50	- <u>c</u>	9.20	2.92	-7.0	65		
Last 3 years	-		-	27.62	28.	97		
Since Inception	4.56	3	8.68	2.66	3.3	34		
Inception Date	September 11, 2009			March 30, 2007				
	Absolute Returns (%) for each 20.00 15.00 10.00 % 5.00 -10.00 -15.00 -20.00 2010-11	Kota	ak Select Focus	Absolute Returns (%) for each f	Kota Equit	k Emerging y Scheme Aidcap		
	*All payouts during the period have been re	invested in the units of t	the scheme at the then	prevailing NAV. Past Performance may or may	not be sustained in futu	ire.		
Expenses of the Scheme	Continuous Offer Entry Load: Nil			Continuous Offer Entry Load: Nil				
(i) Load Structure	Exit Load: 1) For redemptions / switch outs (including SI of units, irrespective of the amount of inves Progressive of the properties of units, irrespective of the amount of investra whits, irrespective of the amount of investra Where units are allotted upon Reinvestmen	ent: NIL t of Dividends/Bonus: NIL		Exit Load: Fixed Fixed Fixed Fixed	ent of units : Nil.	IL		
(ii) Recurring expenses (% of weekly average net assets)	First Rs. 100 crores: 2.50% Next Rs. 300 crore: 2.25% Next Rs. 300: 2.00% Balance: 1.75%	Financial Y	enses for the previous ear ended March 31, ited): 2.36% P. A	First Rs. 100 crores: 2.50% Next Rs. 300 crore: 2.25% Next Rs. 300: 2.00% Balance: 1.75%	previous March 3	xpenses for the Financial Year ende 1, 2012): 2.50% P. A.		
	rect Applications: Not applicable. Please refer to		Additional Information	and also independently refer to this to a set of				
	investors: Investor is advised to refer to the deta (NAV) Publication: Please refer to page 12 for o		Auditional Information	and also independently refer to his tax advisor.				
For Investor Grievance	es please contact: Please refer to page 12 for de							
AUM and Folio	on: Please refer to page 12 for details.							
(as on March 30, 2012)	AUM: Rs. 378.76 crores. Folio: 164,0	118		AUM: Rs.56.55 Crores. Folio: 21,27	2			

Investment Strategy & Risk Measures: Please refer to pages 8-11 for details.

The processor of the software to be provided or given may be a processor or the software to be provided or given may be a processor or the software of the sof	Scheme Name		KOTAK (GLOBAL EM	ERGING MARKET FUND
Disclands: Proceedings Proceedings Procedings Procedings Process Process	Scheme warne			An Open End	ed Equity Scheme
Table of the Common Com		The investment objective of the scheme is to prescribed by SEBI from time to time in global e	provide long-term ca merging markets.	apital appreciation by inv	esting in an overseas mutual fund scheme that invests in a diversified portfolio of securities as
Use of Lamper Political Stage Value 2004		Investments		Risk profile	
Discoveration processors (Security ** 19 to 19 10 to 19 1	Scheme		90%-100%	High	
Proce in its incorporation, based on the exposure is a desired of side and principle of the restorement and the control of the			0% to 10%	Low	
Signature of the part of the page 11-12 Person 11 programme of the page 12 production of page 11-12 person 12 person		Price (in its prospectus), based on its exposuriamplify the unpredictability of return. This graindication of likely returns. Trustees, at their discretion and in the interesemerging markets equity mutual fund scheme *Pending deployment of funds the scheme rf 16, 2007. Till the investments are made in according to the control of the Regulations.	e to a diversified glob ding is indicative of th t of unitholders, may , consistent with the in hay invest in fixed depo produnce with the invest	al portfolio of emerging ne level of risk believed to decide to shift all investr nvestment objective of th osits of scheduled comme stment objective, the sch	markets equities, which may reduce liquidity, increase currency, political and investment risk ar the associated with the Fund and is not intended to be a guarantee of any actual level of risk or a ments made in TGEMF (T. Rowe Price Global Emerging Market Equity Fund) to any other overse a scheme. Arcial banks as per the guidelines given in SEBI Circular no. SEBI/IMD/CIR No. 1/91171/07 dated Ap
Application with processing and proc	Risk Profile of the Scheme		cluding the possible lo	ess of principal. Please rea	d the SID carefully for details on risk factors before investment. Scheme specific Risk Factors are
His scheme gores for the capture 12 for each in. Application of Market House 15 (1906 and in multiples of les 15 for purchases and for 86 0.01 for switches. Applicational Number 15 (1906 and in multiples of les 15 for purchases and for 86 0.01 for switches. Applicational Number 15 (1906 and in multiples of les 15 for purchases and for 86 0.01 for switches. Applicational Number 15 (1906 and 1900 Miles 15 for 1500 Miles	Plans & Options	Plan: Nil Option: Dividend Payout, Divide	end Reinvestment & G	Frowth	
Applications with the continue of the Continue	Applicable NAV (after the scheme opens for repurchase & sale)	Please refer to page 12 for details.			
Reguest Within 10 working days of the recept of the redemption request at the authorised centre of the Kritisk Murical Fund. Recent Minds Mr. Deepask Guiss and Mr. Abhibited Baser Nomes of the Arman of the Kritisk Guiss and Mr. Abhibited Baser Nomes of the Arman of the Mr. Deepask Guiss and Mr. Abhibited Baser Nomes of the Arman of the Mr. Deepask Guiss and Mr. Abhibited Baser Nomes of the Mr. Deepask Guiss and Mr. Abhibited Baser Nomes of the Mr. Deepask Guiss and Mr. Abhibited Baser Nomes of the Mr. Deepask Guiss and Mr. Abhibited Baser Nomes of the Mr. Deepask Guiss and Mr. Abhibited Baser Nomes of the Mr. Deepask Guiss and Mr. Abhibited Baser Nomes of the Mr. Deepask Guiss and Mr. Abhibited Baser Nomes of the Mr. Deepask Guiss and Mr. Abhibited Baser Nomes of the Mr. Deepask Guiss and Mr. Abhibited Baser Nomes of the Mr. Deepask Guiss and Mr. Abhibited Baser Nomes of the Mr. Deepask Guiss and Mr. Abhibited Baser Nomes of the Mr. Deepask Guiss and Mr. Abhibited Baser Nomes of the Mr. Deepask Guiss and Mr. Abhibited Baser Nomes of the Mr. Deepask Guiss and Mr. Abhibited Baser Nomes of the Mr. Deepask Guiss and Mr. Abhibited Baser Nomes of the Mr. Deepask Guiss and Mr. Abhibited Baser Nomes of the Mr. Deepask Guiss and Mr. Abhibited Baser Nomes of the Mr. Deepask Guiss and Mr. Abhibited Baser Nomes of the Mr. Deepask Guiss and Mr. Abhibited Baser Nomes of the Mr. Deepask Guiss and Mr. Abhibited Baser Baser Guiss and Mr. A	Minimum Application Amount/ Number of Units	Additional Investment: Rs. 1000/- and in m SIP Investment: Rs. 1000/- (Subject to a min Redemption: Rs. 1000 or 100 units, if the ho	nultiples of Rs 1 for puiltimum of 6 SIP installr	urchases and for Re 0.01 ments of Rs. 1000/- each	for switches.
Dividend Policy Name of the Aphibles Riser Mr. Deepak Gupta and Mr. Aphibles Riser Name of the Company Trustee Company Rocal Cibbal Emerging Market Hund MSCI Emerging Market Index Last 1 year 2.45 1.10.05 Last 3 years 2.23.1 2.2.25 Since Prophic Company Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years All agancted Indiancial year for the last 4 years All agancted Indiancial year for the last 4 years All agancted Indiancial year for the last 4 years All agancted Indiancial year for the last 4 years All agancted Indiancial year for	Repurchase (Redemption)	Within 10 working days of the receipt of the	redemption request a	at the authorised centre o	of the Kotak Mutual Fund.
More of the person of the pers	Benchmark Index	MSCI Emerging Market Index			
Note of the Trustee Company Comp	Dividend Policy	Trustee's Discretion. Please refer to page 12 f	or details.		
Trustee Company Compounded (S March 31, 2012 being a non working day) Kotak Global Emerging Market und MSCI Emerging Murket Index Last 1 year 2,45 1,105 Last 3 years 23,31 22,25 Since Inception 0,96 2,276 Inception Date September 26, 2007 Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 6 years Absolute Returns (%) for each financial year for the last 6 years Absolute Returns (%) for each financial year for the last 6 years Absolute Returns (%) for each financial year for the last 6 years Absolute Returns (%) for each financial year for the last 6 years Absolute Returns (%) for each financial year for the last 6 years Absolute Returns (%) for each financial year for the last 6 years Absolute Interval year from the date of allotment of units 1 year for year from the date of allotment of units 1 year for year for the date of allotment of units 1 year for year for the date of allotment of broaders years for the propulse financial year ended March 31, 2012 Walver of Load for Direct Applications: Not applicable. Please refer to page 12 for details. Take Teatment for the investors: investor is advised to refer to page 12 for details. Unitholder information Please refer to page 12 for details. Unitholder info	Name of the Fund Managers	Mr. Deepak Gupta and Mr. Abhishek Bisen			
Annualised Returns (%) Kotak Global Emerging Market Fund Last 1 year Last 3 years 2.32.1 Last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Actual expenses for the previous Financial year form the date of allotment of tunits: 1% Actual expenses for the previous Financial year form the date of allotment of tunits: 1% Actual expenses for the previous Financial year form the date of allotment of tunits: 1% Actual expenses for the previous Financial year form the date of allotment of tunits: 1% Actual expenses for the previous Financial year form the date of allotment of tunits: 1% Actual expenses for the previous Financial year form the date of allotment of tunits: 1% Actual expenses for the previous Financial year form the date of allotment of tunits: 1% Actual expenses for the previous Financial year form the date of allotment of tunits: 1% Actual	Name of the Trustee Company				
Last 1 year 2.4511.05 Last 3 years 73.212.76 Inception Date September 26, 2007 Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years (I) Load Structure Expenses of the Structure Continuous Offer Entry Ladic (N) For each financial year for the date of allotment of units: 1%. (I) For each final year from the date of allotment of units: 1%. (I) For each final year from the date of allotment of units: 1%. (Ii) For each final year from the date of allotment of units: 1%. (Iii) For each final year from the date of allotment of units: 1%. (Iv) Recurring of weekly average not taste for year for the date of allotment of units: 1%. (Iv) Recurring of weekly average not taste for the proper left of the details in the Statement of Additional Information and also independently refer to his tax advisor. Daily Net Asset Value (NAV) Publication: Rease refer to page 12 for details. The Tentent for the investors: Intension advisor to page 12 for details. The Tentent for the investors: Intension advisor to page 12 for details. The Tentent of the investors: Intension advisor to page 12 for details. The Tentent of the investors: Intension advisor to page 12 for details. The Tentent of the investors: Intension advisor to page 12 for details. The Tentent of the investors: Intension advisor to page 12 for details. The Tentent of the investors: Intension advisor to page 12 for details. The Tentent of the		(\$ March 31, 2012 beir	ng a non working day)	
last 3 years Since Inception Open September 26, 2007 Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years **Continuous Offer Expenses of the Scheme (I) Load Structure Expenses of the Scheme (I) To be a substantial year from the date of platiment of units. 1% I) For each with I year from the date of platiment of units. 1% I) For each with I year from the date of platiment of units. 1% I) For each with I year from the date of platiment of units. 1% I) For each with I year from the date of platiment of units. 1% I) For each with I year from the date of platiment of units. 1% I) For each with I year from the date of platiment of units. 1% I) For each with I year from the date of platiment of units. 1% I) For each with I year from the date of platiment of units. 1% I) For each with I year from the date of platiment of units. 1% I) For each with I year from the date of platiment of units. 1% I) For each with I year from the date of platiment of units. 1% I) For each with I year from the date of platiment of units. 1% I) For each with I year from the date of platiment of units. 1% I) For each with I year from the date of platiment of units. 1% I) For each with I year from the date of platiment of units. 1% I) For each with I year from the date of platiment of units. 1% I) For each with I year from the date of platiment of units. 1% I) For each with I year from the date of platiment of units. 1% I) For each with I year from the date of platiment of units. 1% I) For each with I year from the date of platiment of units. 1% I) For each with I year from the date of platiment of units. 1% I) For each with I year from the date of platiment of units. 1% I) For each with I year from the date of platiment of units. 1% I) For each with I year from the date of units. 1% I) For each with I year from the date of units. 1% I) For each with I year from the					
Since Inception Date September 26, 2007 Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years Absolute Returns (%) for each financial year for the last 4 years All payouts during the period have been reinvested in the units of the scheme at the then prevailing NAV. Past Performance may or may not be sustained in future. Expenses of the Scheme (i) Load Structure (ii) Recurring Recurring Revenues (%) of the scheme at the time prevailing NAV. Past Performance may or may not be sustained in future. Expenses (%) of the scheme at the time prevailing NAV. Past Performance may or may not be sustained in future. Expenses of the Scheme (ii) Recurring Revenues (%) of the scheme at the time prevailing NAV. Past Performance may or may not be sustained in future. Expenses (%) of the scheme at the time prevailing NAV. Past Performance may or may not be sustained in future. Expenses (%) of the scheme at the time prevailing NAV. Past Performance may or may not be sustained in future. Expenses (%) of the scheme at the time prevailing NAV. Past Performance may or may not be sustained in future. Expenses (%) of the scheme at the time prevailing NAV. Past Performance may or may not be sustained in future. Expenses (%) of the scheme at the time prevailing NAV. Past Performance may or may not be sustained in future. Expenses (%) of the scheme at the time prevailing NAV. Past Performance may or may not be sustained in future. Expenses of the scheme at the time prevailing NAV. Past Performance may or may not be sustained in future. Expenses (%) of the scheme at the time prevailing NAV. Past Performance may or may not be sustained in future. Expenses (%) of the scheme at the time prevailing NAV. Past Performance may or may not be sustained in					
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Absolute Returns (%) for each financial year for the last 4 years ### Absolute Returns (%) for each financial year for the last 4 years #### Absolute Returns (%) for each financial year for the last 4 years ###################################	•			2.76	
*All payouts during the period have been reinvested in the units of the scheme at the then prevailing NAV. Past Performance may or may not be sustained in future. Expenses of the Scheme (i) Load Structure (ii) Recurring expenses (% of week 1) For evit within I year from the date of allotment of units: 1%. 2) For evit after 1 year from the date of allotment of units: 1%. 3) Where units are allotted upon Reinvestment of Dividends/Bonus: NIL (iii) Recurring expenses (% of week 1) Actual expenses for the previous Financial Year ended Mexit is 3:00 crore: 2:25% Next is 3:00 crore: 2:25% Next is 3:00. (iii) Recurring expenses (% of week 1) Actual expenses for the previous Financial Year ended March 31:,2012 (iv) Additional Information: Not applications: Not applicable. Please refer to page 12 for details. Tax Treatment for the investors: Investor is advised to refer to the details in the Statement of Additional Information and also independently refer to his tax advisor. Daily Net Asset Value ((NAV) Publication: Please refer to page 12 for details. For Investor Grievances please contact: Please refer to page 12 for details. For Investor Grievances please contact: Please refer to page 12 for details. AUM and Folio: AUM and	Inception Date	September 26, 2007			
First Load: Nil (i) Load Structure Exit Load: 1) For exit within 1 year from the date of allotment of units: Nil 2) For exit after 1 year from the date of allotment of units: Nil 3) Where units are allotted upon Reinvestment of DividendSBonus: NIL (ii) Recurring expenses (% of Next Rs. 300 crore: 2.50% Next Rs. 300 crore: 2.25% Next Rs. 300: 2.00% Next Rs. 300:		Returns % 00.08 00	010-11 2011-12	Kotak G Emergin Fund* MSCI E Market	g Market merging Index
(ii) Load Structure Exit Load: 1 For exit within 1 year from the date of allotment of units: 1%. 2 For exit after 1 year from the date of allotment of units: Nil 3 Where units are allotted upon Reinvestment of Dividends/Bonus: NIL	Expenses of the				
Expenses (% of weekly average net assets) Next Rs. 300 crore: 2.25% Next Rs. 300: 2.00% Next Rs. 300: 2.00% Selance: 1.75% Waiver of Load for Direct Applications: Not applicable. Please refer to page 12 for details. Tax Treatment for the investors: Investor is advised to refer to the details in the Statement of Additional Information and also independently refer to his tax advisor. Daily Net Asset Value (NAV) Publication: Please refer to page 12 for details. For Investor Grievances please contact: Please refer to page 12 for details. Unitholders' Information: Please refer to page 12 for details. AUM and Folio (as on March 30, 2012) AUM: Rs. 69.48 crores. Folio: 20,157	(i) Load Structure	Exit Load:	ment of units: 1%. ent of units: Nil nt of Dividends/Bonus:	: NIL	
Tax Treatment for the investors: Investor is advised to refer to the details in the Statement of Additional Information and also independently refer to his tax advisor. Daily Net Asset Value (NAV) Publication: Please refer to page 12 for details. For Investor Grievances please contact: Please refer to page 12 for details. Unitholders' Information: Please refer to page 12 for details. AUM and Folio (as on March 30, 2012) AUM: Rs. 69.48 crores. Folio: 20,157	(ii) Recurring expenses (% of weekly average net assets)	Next Rs. 300 crore: 2.25% Next Rs. 300: 2.00%	previo Marc	ous Ėinancial Year endec h 31, 2012	
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	(as on March 30, 2012)	·			

INVESTMENT STRATEGIES & RISK MEASURES

Kotak 50:

Investment Strategy

The investment strategy of the AMC is directed to investing in stocks, which, in the opinion of the Investment Manager, are priced at a material discount to their intrinsic value. Such intrinsic value is a function of both past performance and future growth prospects. The process of discovering the intrinsic value is through in-house research supplemented by research available

For selecting particular stocks as well as determining the potential value of such stocks, the AMC is guided, inter alia, by one or more of the following considerations:

1. The financial strength of the companies, as indicated by well recognised financial

- Reputation of the management and track record; Companies that are relatively less prone to recessions or cycles, either because of the nature
- of their businesses or superior strategies followed by their management; Companies which pursue a strategy to build strong brands for their products or services and those which are capable of building strong franchises; and
- Market liquidity of the stock.

Risk is managed by adequate diversification by spreading investments over a range of

The Scheme may invest in listed/unlisted and/or rated/unrated debt or money market securities, provided the investments are within the limits indicated in the Asset Allocation Patten Table. . Investment in unrated debt securities is made with the prior approval of the Board of the AMC, provided the investment is in terms of the parameters approved by the Board of the Trustee. Where the proposed investment is not within the parameters as mentioned above, approval of the Boards of both the AMC and the Trustee is taken before making the investment.

To reduce the risk of the portfolio, the Scheme also uses various derivative and hedging products from time to time, in the manner permitted by SEBI.

Subject to the maximum amount permitted from time to time, the Scheme may invest in GDRs/ADRs, in the manner allowed by SEBI/RBI. Such investments will be in conformity with the investment objective of the Scheme and the guidelines and Regulations prevailing at the time.

Risk control measures for investment strategyThe fund will comply with the prescribed SEBI limits on exposure. Risk is monitored and necessary action would be taken on the portfolio if required. Attribution analysis is done to monitor the under or overperformance vis a vis the benchmark and the reasons for the same..

Risk mitigation measures for portfolio volatilityThe overall volatility of the portfolio would be maintained in line with the objective of the scheme. The portfolio would be adequately diversified to mitigate volatility. Volatility would be monitored with respect to the benchmark and peer set.

Risk mitigation measures for managing liquidityThe scheme predominantly invests in large cap stocks which are actively traded and thereby liquid. The fund manager may also keep some portion of the portfolio in debt and money market instruments and/or cash within the specified asset allocation framework for the purpose of meeting redemptions. The liquidity would be monitored and necessary action would be taken on the portfolio if required. Stock turnover is monitored at regular intervals. The debt/money market instruments that are invested by the fund will have a short term duration.

Kotak Opportunities: Investment Strategy

The Scheme will invest across sectors based on performance and potential of companies within the sectors. It will invest in a mix of large cap and mid cap stocks. This portfolio diversification is with a view to derive superior performance compared to other diversified equity schemes.

Allocations between asset classes as well as the portfolio mix between large cap and mid cap stocks will be driven by the overall macro economic situation. The portfolio construction will be based on bottom up investment ideas.

The restructuring witnessed amongst the Indian companies over the past decade has deepened and spread across sectors. Apart from the large companies, a lot of mid cap companies have restructured and become leaner.

As the economic growth gathers momentum and becomes broad based it will benefit the mid cap companies. This will throw large number of opportunities in the mid cap universe. Along with the fact that mid cap stocks are generally available at lower valuations, they can also provide higher growth rates.

The Scheme may invest in listed/unlisted and/or rated/unrated debt or money market securities, provided the investments are within the limits indicated in the Asset Allocation Pattern Table. investment in unrated debt securities would be made with the prior approval of the Board of the AMC, provided the investment is in terms of the parameters approved by the Board of the Trustee. Where the proposed investment is not within the parameters as mentioned above, approval of the Boards of both the AMC and the Trustee would be taken before making the

The Scheme may invest in GDRs/ADRs, in the manner permitted by SEBI/RBI. Such investments will be in conformity with the investment objective of the Scheme and the prevailing guidelines and Regulations. The Scheme may also use various derivative and hedging products from time to time, in a manner permitted by SEBI to reduce the risk of the portfolio.

Risk control measures for investment strategyThe fund will comply with the prescribed SEBI limits on exposure. Risk is monitored and necessary action would be taken on the portfolio if required. Attribution analysis is done to monitor the under or overperformancevis a vis the benchmark and the reasons for the same.

Risk mitigation measures for portfolio volatilityThe overall volatility of the portfolio would be maintained in line with the objective of the scheme. The portfolio would be adequately diversified to mitigate volatility. Volatility would be monitored on with respect to the benchmark and peer set

Risk mitigation measures for managing liquidity

A significant part of the scheme is invested in large cap stocks which are actively traded and thereby liquid. The fund manager may also keep some portion of the portfolio in debt and money market instruments and/or cash within the specified asset allocation framework for the purpose of meeting redemptions. The liquidity would be monitored and necessary action would be taken on the portfolio if required. Stock turnover is monitored at regular intervals. The debt/money market instruments that are invested by the fund will have a short term duration.

Kotak Tax Saver:

Investment Strategy
The investment polices shall be in accordance with SEBI (Mutual Funds) Regulations, 1996 and rules and guidelines for ELSS - 1992 scheme (including any modification to them) and within the following guidelines:

- The funds collected under the scheme shall be invested in equities, cumulative convertible preference shares and fully convertible debentures and bonds of companies. Investment may also be made in partly convertible issues of debentures and bonds including those issued on rights basis subject to the condition that, as far as possible, the non-convertible portion of the debentures so acquired or subscribed, shall be disinvested within a period of
- It shall be ensured that funds of the scheme shall remain invested to the extent of at least 80 percent in securities specified in clause (1). The scheme shall strive to invest their funds in the manner stated above within a period of 6 months from the date of closure. In exceptional circumstances, this requirement may be dispensed with by the scheme, in order that the interests of the investors are protected.
- Pending investment of funds of the scheme in the required manner, the scheme may invest the funds in short-term money market instruments or other liquid instruments or both. After three years of the date of allotment of the units, the scheme may hold upto 20 percent of net assets of the plan in short-term money market instruments and other liquid instruments to enable them to redeem investment of those unitholders who would seek to tender the units for repurchase.

The scheme will endeavour to generate superior return by investing in equity and equity linked instruments across the market capitalisations. The scheme will use bottom-up stock selection to build its portfolio. Risk will be managed by adequate diversification by spreading investments over a range of industries and companies.

The investment strategy of the AMC is directed to investing in stocks, which, in the opinion of the Investment Manager, are priced at a material discount to their intrinsic value. Such intrinsic value is a function of both past performance and future growth prospects. The process of discovering the intrinsic value is through in-house research supplemented by research available from other sources.

The Scheme may invest in GDRs/ADRs, if and in the manner permitted by SEBI/RBI. Such investments will be in conformity with the investment objectives of the Scheme and the prevailing guidelines and Regulations. The Scheme may also use various derivatives from time to time, in a manner permitted by SEBI to reduce the risk of the portfolio.

For selecting particular stocks as well as determining the potential value of such stocks, the AMC is guided, inter alia, by one or more of the following considerations:

- The financial strength of the companies, as indicated by well recognised financial parameters; Reputation of the management and track record;
- reputation of the management and track record;
 Companies that are relatively less prone to recessions or cycles, either because of the nature of their businesses or superior strategies followed by their management;
 Companies which pursue a strategy to build strong brands for their products or services and those which are capable of building strong franchises; and Market liquidity of the stock.

The Scheme is not restrained from investing in listed/unlisted and/or rated/unrated debt or money market securities, provided the investments are within the limits indicated in the Asset Allocation Pattern Table. Investment in unrated debt securities is made with the prior approval of the Board of the AMC, provided the investment is in terms of the parameters approved by the Board of the Trustee. Where the proposed investment is not within the parameters as mentioned above, approval of the Boards of both the AMC and the Trustee is taken before making the investment.

The Scheme may invest in GDRs/ADRs, if and in the manner permitted by SEBI/RBI. Such investments will be in conformity with the investment objectives of the Scheme and the prevailing guidelines and Regulations. The Scheme may also use various derivatives from time to time, in a manner permitted by SEBI to reduce the risk of the portfolio.

The Scheme may also use various derivatives from time to time, in a manner permitted by SEBI to reduce the risk of the portfolio.

Risk control measures for investmentstrategyThe fund will comply with the prescribed SEBI limits on exposure. Risk is monitored and necessary action would be taken on the portfolio if required. Attribution analysis is done to monitor the under or overperformancevis a visithe benchmark and the reasons for the same.

Risk mitigation measures for portfolio volatilityThe overall volatility of the portfolio would be maintained in line with the objective of the scheme. The portfolio would be adequately diversified to mitigate volatility. Volatility would be monitored with respect to the benchmark and peer set

Risk mitigation measures for managing liquidity

A lock-in period for the scheme enables better liquidity management. A significant part of the scheme is invested in large cap stocks which are actively traded and thereby liquid. The fund manager may also keep some portion of the portfolio in debt and money market instruments and/or cash within the specified asset allocation framework for the purpose of meeting redemptions. The liquidity would be monitored and necessary action would be taken on the portfolio if required. Stock turnover is monitored at regular intervals. The debt/money market instruments that are invested by the fund will have a short term duration.

Kotak Midcap:

Investment Strategy
The Scheme will invest predominantly (atleast 65%) in midcap stocks, which in the opinion of the Fund Manager offers above average earnings, growth potential and attractive valuation.

To pursue its investment objective, the Fund Manager has the discretion to invest in other than mid cap stocks (stocks, which have a market capitalisation of above or below the market capitalisation range of midcap stocks) and related derivatives. On defensive consideration, the Scheme may also invest in debt and money market instruments.

In order to build a diversified portfolio of investments, the Scheme will make investments across sectors. The Scheme will normally invest in companies, which have the following characteristics:

- Proven products and services.
- Record of above average earnings growth and have potential to sustain such growth,
- Stock prices that appear to undervalue their growth prospects, and Companies, which are in their early and more dynamic stage of the life cycle, but are no more considered new or emerging.

INVESTMENT STRATEGIES & RISK MEASURES (cont.)

The Scheme may invest in listed/unlisted and/or rated/unrated debt or money market securities, provided the investments are within the limits indicated in the Asset Allocation Pattern Table. Investment in unrated debt securities would be made with the prior approval of the Board of the AMC provided the investment is in terms of the parameters approved by the Board of the Trustee. Where the proposed investment is not within the parameters as mentioned above. approval of the Boards of both the AMC and the Trustee would be taken before making the

Subject to the maximum amount permitted from time to time, the Scheme may invest in ADRs/GDRs or other offshore securities, in the manner allowed by SEBI/RBI, provided such investments are in conformity with the investment objectives of the Scheme and the prevailing guidelines and Regulations. The Scheme may also use various derivative and hedging products from time to time, in the manner permitted by SEBI.

To avoid duplication of portfolios and to reduce expenses the Scheme may invest in any other scheme of the Fund to the extent permitted by the Regulations. In such an event, as per the Regulations, the AMC cannot charge management fees on the amounts of the Schemes so invested.

Risk control measures for investmentstrategyThe fund will comply with the prescribed SEBI limits on exposure. Risk is monitored at and necessary action would be taken on the portfolio if required. Attribution analysis is done to monitor the under or overperformance vis a vis the benchmark and the reasons for the same.

Risk mitigation measures for portfolio volatility

The overall volatility of the portfolio would be maintained in line with the objective of the scheme. The portfolio would be adequately diversified to mitigate volatility. Volatility would be monitored with respect to the benchmark and peer set

Risk mitigation measures for managing liquidity

Since this is a mid cap oriented fund, liquidity risk may be higher than schemes which have a larger proportion of large cap stocks. The fund manager may also keep some portion of the portfolio in debt and money market instruments, large cap stocks and/or cash within the specified asset allocation framework for the purpose of meeting redemptions. The liquidity would be monitored and necessary action would be taken on the portfolio if required. Stock turnover is monitored at regular intervals. The debt/money market instruments that are invested by the fund will have a short term duration.

Kotak Balance:

Investment Strategy

Balancing Equity and Debt Risk:

The investment strategy is aimed at exploiting the potential for capital appeciation of equity and the stable returns of debt while balancing the risks of equity with the comparative safety of debt. Emphasis is given to choosing securities, which, in the opinion of the Fund Manager, are less prone to market risk and default risk, while bearing in mind the liquidity needs arising out of the open-ended nature of the Scheme

Equity Portion: The investment strategy of the AMC is directed to investing in stocks, which, in the opinion of the Fund Manager, are priced at a material discount to their intrinsic value and are less prone to market risk. Such intrinsic value is a function of both past performance and future growth prospects. The process of discovering the intrinsic value is through in-house research, supplemented by research available from other sources. For selecting particular stocks as well as determining the potential value of such stocks, the AMC will be guided, inter alia, by the following considerations:

- The financial strength of the companies, as indicated by well recognised financial parameters;
- The reputation of the management and its track record;
- Companies that are relatively less prone to recessions or cycles, either because of the nature of their businesses or superior strategies followed by their management;
- Companies which are generally believed to be a good credit risk;
 Companies which pursue a strategy to build strong brands for their products or services and those which are capable of building strong franchises; and
- (vi) The market capitalisation on, volatility and liquidity of the stock

Risk is distributed by spreading investments over a range of industries/sectors.

Debt Portion: The Scheme may invest in listed/unlisted and/or rated/unrated debt or money market instruments/securities, Gilts/Government Securities, securities issued/guaranteed by the Central/State Governments, securities issued by public sector companies, financial institutions and/or money market instruments such as commercial paper, certificates of deposit, permitted securities under a repo agreement etc., provided the investment is within the limits indicated in the Asset Allocation Pattern Table. Investment in unrated debt securities is made with the prior approval of the Board of the AMC, provided the investment is in terms of the parameters approved by the Board of the Trustee. Where the proposed investment is not within the parameters as mentioned above, approval of the Boards of both the AMC and the Trustee is taken before making the investment. The maturity profile of debt instruments is selected in accordance with the Fund Manager's view regarding market conditions, interest rate outlook

The Scheme may invest in call money / term money market in terms of RBI guidelines in this

To avoid duplication of portfolios and to reduce expenses, the Scheme may invest in any other scheme of the Fund to the extent permitted by the Regulations. In such an event, the AMC cannot charge management fees on the amounts of the Schemes so invested, unless permitted by the Regulations.

Risk control measures for investment strategyThe fund will comply with the prescribed SEBI limits on exposure. Risk is monitored and necessary action would be taken on the portfolio if required. Attribution analysis is done to monitor the under or overperformance vis a vis the benchmark and the reasons for the same.

Risk mitigation measures for portfolio volatility

The overall volatility of the portfolio would be maintained in line with the objective of the scheme. The portfolio would be adequately diversified to mitigate volatility. Volatility would be monitored on with respect to the benchmark and peer set.

Risk mitigation measures for managing liquidity
The fund invests a significant part of its portfolio in debt and money market instruments which are actively traded and thereby liquid for the purpose of meeting redemptions. The liquidity would be monitored and necessary action would be taken on the portfolio if required. Stock turnover is monitored at regular intervals The debt/money market instruments that are invested by the fund will contain an adequate portion to help manage the liquidity needs of the fund.

Kotak Equity Arbitrage Fund:

Investment Strategy
The scheme will endeavor to invest predominantly in arbitrage opportunities between spot and futures prices of exchange traded equities and the arbitrage opportunities available within the derivative segment. If suitable arbitrage opportunities are not available in the opinion of the Fund Manager, the scheme may predominantly invest in debt and money market securities.

The fund manager will evaluate the difference between price of a stock in the futures market and in the spot market. If the price of a stock in the futues market is higher than in the spot market, after adjusting for cost and taxes, the scheme may buy the stock in the spot market and sell the same stock in equal quantity in the futures market simultaneously.

For example, on 07-04-2012, the scheme buys 10,000 shares of XYZ Ltd. on spot @ Rs.144.40/and at the same time sells 10,000 XYZ Ltd. futures for Apr 2012 expiry @ Rs.145.70. The scheme thus enters into a fully hedged transaction by selling the equity position in the futures market for expiry on 26-04-2011. If the scheme holds this position till expiry of the futures, the scheme earns an annualised net return (after adjusting brokerage, service tax and STT) of 9.03%, irrespective of what is the price of XYZ Ltd. on the date of expiry. On the date of expiry, if the price differential between the spot and futures position of the subsequent month maturity still persists, the scheme may rollover* the futures position and hold onto the position in the spot market. In case such an opportunity is not available, the scheme would liquidate the spot position and settle the futures position simultaneously.

- Rolling over of the futures transaction means,
- Unwinding the short position in the futures and simultaneously buying futures of the subsequent month maturity, and Holding onto the spot position.

There could also be instances of unwinding both the spot and the future position before the expiry of the current-month future to increase the base return or to meet redemption. Return enhancement through the use of arbitrage opportunity would depend primarily on the availability of such opportunities.

 $Disclaimer: XYZ\ Ltd.\ is\ a\ hypothetical\ name\ used\ only\ for\ the\ purpose\ of\ providing\ illustration.\ It\ purpose\ of\ providing\ illustration\ purpose\ of\ providing\ illustration\ purpose\ of\ providing\ illustration\ purpose\ of\ providing\ illustration\ purpose\ purpose$ does not refer to any company actually in existence.

Risk control measures for investment strategyThe fund will comply with the prescribed SEBI limits. In addition to the SEBI prescribed limits, the fund will comply with the limits prescribed in the Scheme Information Document. These limits are monitored on a daily basis and necessary corrective action is taken, if required.

Risk mitigation measures for portfolio volatilityThe overall volatility of the portfolio would be maintained in line with the objective of the scheme. As the scheme is involved only in cash-futures arbitrage, the portfolio volatility depends on the spread between the cash and the futures prices.

Risk mitigation measures for managing liquidityA major part of the scheme is invested in liquid stocks. The fund manager may also keep some portion of the portfolio in debt and money market instruments and/or cash within the specified asset allocation framework for the purpose of meeting redemptions. Stock turnover is monitored at regular intervals.

Kotak Contra:

Investment Strategy

While investing in stocks of companies across the range of market capitalisation, the Scheme will follow a bottom up approach to identify the universe of companies. Bottom up approach de-emphasizes the relative significance of economic and market cycles, focusing instead on the analysis of individual stocks.

Of the universe so defined, the Scheme's stock picking will broadly be guided by the following criteria: The companies which,

- Are fundamentally sound and have long term growth potential, and
- Have attractive valuations, which is the difference between the estimated intrinsic value of the business and its current market price.

While estimating the intrinsic value of a company some or all of the following factors will be

The future growth potential of the company, acquisition values of similar companies in comparable times, its range of products and services, its competitive position in the industry, strength of its management, its financials, etc.

The attractive valuation could be a result of an early identification of positive fundamental changes in the underlying company, such as significant cost cutting, launch of new products, expanding distribution network, consolidation in the industry, etc.

In an endeavour to preserve capital in bearish market conditions, the Fund Manager may invest in money or debt market securities upto 35% of the portfolio.

The Scheme may invest in listed/unlisted and/or rated/unrated debt or money market securities, provided the investments are within the limits indicated in the Asset Allocation Patten Table. Investment in unrated debt securities is made with the prior approval of the Board of the AMC, provided the investment is in terms of the parameters approved by the Board of the Trustee. Where the proposed investment is not within the parameters as mentioned above, approval of the Boards of both the AMC and the Trustee is taken before making the investment.

To reduce the risk of the portfolio, the Scheme may also use various derivative and hedging products from time to time, in the manner permitted by SEBI.

To avoid duplication of portfolios and to reduce expenses, the Scheme may invest in any other scheme of the Fund to the extent permitted by the Regulations. In such an event, the AMC cannot charge management fees on the amounts of the Schemes so invested, unless permitted by the Regulations.

Subject to the maximum amount permitted from time to time, the Scheme may invest in GDRs/ADRs, in the manner allowed by SEBI/RBI. Such investments will be in conformity with the investment objectives of the Scheme and the guidelines and Regulations prevailing at the time.

Risk control measures for investment strategy

The fund will comply with the prescribed SEBI limits on exposure. Risk is monitored and necessary action would be taken on the portfolio if required. Attribution analysis is done to monitor the under or overperformance vis a vis the benchmark and the reasons for the same.

Risk mitigation measures for portfolio volatility
The overall volatility of the portfolio would be maintained in line with the objective of the

INVESTMENT STRATEGIES & RISK MEASURES (cont.)

scheme. The portfolio would be adequately diversified to mitigate volatility. Volatility would be monitored with respect to the benchmark and peer set.

Risk mitigation measures for managing liquidity

A significant part of the scheme is invested in large cap stocks which are actively traded and thereby liquid. The fund manager may also keep some portion of the portfolio in debt and money market instruments and/or cash within the specified asset allocation framework for the purpose of meeting redemptions. The liquidity would be monitored and necessary action would be taken on the portfolio if required. Stock turnover is monitored at regular intervals. The debt/money market instruments that are invested by the fund will have a short term duration.

Kotak Equity FOF:

Investment Strategy
The Scheme will invest predominantly in open-ended diversified equity schemes of Mutual Funds, which are registered with SEBI.

The Fund Manager will normally invest not more than 25% of scheme's equity allocation in one or more equity scheme(s) of KMMF subject to SEBI regulations.

A combination of quantitative filters and qualitative judgment will be used in fund selection.

Quantitative analysis: Past performance of funds will be evaluated based on parameters like consistency in generating better risk and style adjusted eturns, fund volatility, etc. The funds will be ranked based on combination of above listed parameters and best performing funds will be further subjected to qualitative judgment process described below.

Qualitative judgment: The Fund-Of-Funds manager, if considered necessary, may interact with the fund management teams of prospective/current underlying funds to assess them on parameters like consistency and meritsdemerits of their investment style (cap, sector, growth/value bias), research depth, clarity in decision making process and transparency in disclosures

Hence, only the funds which pass through both quantitative and qualitative filters described above shall be included as underlying funds in the Kotak Equity FOF.

Pending deployment of the funds of the Scheme in terms of the investment objective, the Fund can invest the funds of the Scheme in short term deposits of scheduled commercial banks as per the guidelines given in SEBI Circular no. SEBI/IMD/CIRNo. 1/91171/07 dated April 16, 2007.

Risk control measures for investment strategyThe fund will comply with the prescribed SEBI limits on exposure. Risk is monitored and necessary action would be taken on the portfolio if required. Funds to be invested in are identified based on evaluation of quantitative and qualitative parameters.

Risk mitigation measures for portfolio volatility

Kotak Equity FOF invests in multiple equity schemes thereby ensuring greater diversification at the stock, sector and investment style level. These underlying schemes are in-turn identified using quantitative parameters which involve portfolio volatility as one of the criteria. Accordingly schemes with higher risk adjusted returns are identified

Risk mitigation measures for managing liquidity

The scheme invests in open ended equity schemes which offer liquidity on a daily basis. Certain qualitative parameters like size and track record of the fund are used to identify the underlying schemes. Additionally, the fund managers of the underlying schemes may undertake liquidity monitoring at the respective portfolio level.

Investment Strategy
To achieve the investment objective, the scheme will invest in equity and equity linked instruments across companies irrespective of their market capitalisations. However, the Fund Manager will generally invest in a few selected sectors, which in the opinion of the fund manager have potential to grow. To that extent it would be a concentrated strategy but managed actively. Moreover there will not be any restrictions in terms of investment in a single sector or cap on floor of investment per sector. There will be concentration in the portfolio on certain select sectors, which are in the opinion of the fund manager expected to do well.

The selection of sectors would be driven primarily by the growth prospects and valuations of the businesses over a medium to long term as per the discretion of the fund manager. The fund manager broadly follows the sector classification suggested by AMFI; however, the sector classification of an individual stock will be decided by the fund manager as per his/her understanding about the growth driver for that stock. For example, a company classified under consumer durables may be reclassified into real estate sector by the fund manager, if in the opinion of fund manager, the stock is doing and/or expected to do well because of its other revenues arising out of real estate transactions. The Sectoral focus of the scheme is restricted to investment in equity and equity related instruments and does not extend to debt securities. The total number of sectors focussed will be kept around 50% of the sectors represented in S&P CNX Nifty index; however the sectors/stocks selected may or may not be within the sectors represented in S&P CNX Nifty index.

The sectors represented in S&P CNX Nifty index as on the last date of the previous quarter will be considered for selecting the sectors to be focused during the quarter. The asset allocation across the select sectors may be rebalanced in thirty days from the end of the quarter.

The investment strategy of the AMC is directed to investing in stocks, which, in the opinion of the Investment Manager, are priced at a material discount to their intrinsic value. Such intrinsic value is a function of both past performance and future growth prospects. The process of discovering the intrinsic value is through in-house research supplemented by research available from other sources.

For selecting particular stocks as well as determining the potential value of such stocks, the AMC is guided, inter alia, by one or more of the following considerations:

- The financial strength of the companies, as indicated by well recognised financial parameters;
- Reputation of the management and track record; Companies that are relatively less prone to recessions or cycles, either because of the nature of 3. their businesses or superior strategies followed by their management;
- Companies which pursue a strategy to build strong brands for their products or services and those which are capable of building strong franchises; and 4

In an endeavour to preserve capital in bearish market conditions, the Fund Manager may invest in money or debt market securities upto 35% of the portfolio.

The Scheme may invest in listed/unlisted and/or rated/unrated debt or money market securities, provided the investments are within the limits indicated in the Asset Allocation Patten Table. Investment in unrated debt securities is made with the prior approval of the Board of the AMC, provided the investment is in terms of the parameters approved by the Board of the Trustee. Where the proposed investment is not within the parameters as mentioned above but within the limits prescribed under SEBI mutual fund regulations, approval of the Boards of both the AMC and the Trustee is taken before making the investment.

To reduce the risk of the portfolio, the Scheme may also use various derivative and hedging products from time to time like stock specific and/or index derivatives for hedging and rebalancing purposes, in the manner permitted by SEBI.

To avoid duplication of portfolios and to reduce expenses, the Scheme may invest in any other scheme of the Fund to the extent permitted by the Regulations. In such an event, the AMC cannot charge management fees on the amounts of the Schemes so invested, unless permitted by the Regulations.

Risk control measures for investment strategyThe fund invests in a few select sectors which in the opinion of the fund manager are expected to grow. The selection of the sectors is primarily driven by growth prospects and valuations of the business over the medium to long term. The fund will comply with the prescribed SEBI limits on exposure. Risk is monitored and necessary action would be taken on the portfolio if required. Attribution analysis is done to monitor the under or overperformance vis a vis the benchmark and the reasons for the same.

Risk mitigation measures for portfolio volatilityThe overall volatility of the portfolio would be maintained in line with the objective of the scheme. The portfolio would be adequately diversified to mitigate volatility. Volatility would be monitored on with respect to the benchmark and peer set.

Risk mitigation measures for managing liquidity

A significant part of the scheme is invested in large cap stocks which are actively traded and thereby liquid. The fund manager may also keep some portion of the portfolio in debt and money market instruments and/or cash within the specified asset allocation framework for the purpose of meeting redemptions. The liquidity would be monitored and necessary action would be taken on the portfolio if required. Stock turnover is monitored at regular intervals. The debt/money market instruments that are invested by the fund will have a short term duration.

Kotak Emerging Equity Scheme:

Investment Strategy
The scheme will use bottom-up stock selection and invest across sectors and companies. To achieve the investment objective, the scheme will predominantly invest in equity and equity linked instruments of mid & small cap companies.

For the purpose of determining market capitalisation, the scheme will follow the market capitalisation range provided by Value Research, or other such agency as may be designated by the AMC, at the end of every calendar quarter. As per the Value Research classifications as of March 31, 2012 Large Cap companies are defined as companies, which have market capitalisation above Rs. 16322.37 crores. Mid cap Companies are defined as companies, which have market capitalisation between Rs. 2786.05 crores and Rs. 16322.37 crores. Small cap companies are defined as companies, which have market capitalisation below Rs. 2786.05crores.

The universe would also include those companies coming with the IPO and whose post issue market cap (based on the issue price) would fall under above-mentioned criteria. The investment strategy of the AMC is directed to investing in stocks, which, in the opinion of the Fund Manager, are priced at a material discount to their intrinsic value. Such intrinsic value is a function of both past performance and future growth prospects. The process of discovering the intrinsic value is through in-house research supplemented by research available from other

For selecting particular stocks as well as determining the potential value of such stocks, the AMC is guided, inter alia, by one or more of the following considerations:

a) The financial strength of the companies, as indicated by well-recognised financial

- parameters:
- Reputation of the management and track record;
- Companies that are relatively less prone to recessions or cycles, either because of the nature of their businesses or superior strategies followed by their management;
- Companies which pursue a strategy to build strong brands for their products or services and those which are capable of building strong franchises; and
- Market liquidity of the stock.

In an endeavour to preserve capital in bearish market conditions, the Fund Manager may invest in money or debt market securities up to 35% of the portfolio.

The Scheme may invest in listed/unlisted and/or rated/unrated debt or money market securities, provided the investments are within the limits indicated in the Asset Allocation Pattern Table. Investment in unrated debt securities is made with the prior approval of the Board of the AMC, provided the investment is in terms of the parameters approved by the Board of the Trustee. Where the proposed investment is not within the parameters as mentioned above, approval of the Boards of both the AMC and the Trustee is taken before making the investment.

The Scheme may also use various derivative products from time to time, in the manner permitted by SEBI.

To avoid duplication of portfolios and to reduce expenses, the Scheme may invest in any other scheme of the Fund to the extent permitted by the Regulations. In such an event, the AMC cannot charge management fees on the amounts of the Schemes so invested, unless permitted by the Regulations.

Kotak Global Emerging Market Fund:

Investment Strategy
The Scheme will invest predominantly in overseas mutual fund/collective investment scheme(s) primarily investing in equity and equity related instruments in globally emerging markets. Kotak Mutual Fund is currently invested in the 'Global Emerging Markets Equity Fund' of T. Rowe Price SICAV, (TGEMF) which is a Luxembourg domiciled fund. TGEMF predominantly invests in equity and equity related securities of companies established or conducting a significant proportion of their business activities in the economically emerging countries of Latin America, Asia, Europe, Africa and the Middle East. The AMC, may in the interest of investors, decide to shift full or part of the investments made in TGEMF to any other overseas equity mutual fund schemes that invest in globally emerging markets

INVESTMENT STRATEGIES & RISK MEASURES (cont.)

Risk Control Measures for investment strategy

The overseas schemes into which investments would be made would be selected by doing research based on quantitative and qualitative parameters. Due diligence would also be exercised on the schemes thus selected. The performance of overseas mutual funds will be regularly monitored and decision to redeem or further invest in specific schemes will be determined based on the performance of the overseas mutual fund scheme.

Risk Mitigation measures for portfolio volatilityPortfolio volatility will be managed by ensuring reasonable diversification. First level of diversification would be at the geography level, where the fund would endeavour to invest in multiple economies thereby reducing country specific risk. The second level of diversification would be that of choosing underlying schemes which would have a reasonably diversified portfolio at the stock level

Risk mitigation measures for managing liquidity

Asset allocation of the fund allows upto 10% of its assets to be invested in debt and money market instruments in order to meet redemption requirement and to that extent avoid redemption in the underlying investments. Further the redemption period is kept as T+6 days to account for delay in receipt of redemption proceeds from the underlying scheme.

RISK FACTOR

Kotak 50: The portfolio of Kotak 50 will comprise predominantly of Equity and Equity Related instruments and there would be Moderate to High risk on account of Price Fluctuations and Volatility. Since this is not a sector scheme and plans to invest generally in upto 50 scrips but not exceeding 59 stocks, the Concentration and Sector Risks are low. The Liquidity risks are also expected to be low. Some investments may also be made in Equity based derivatives such as Options and Futures, in which case, the risks associated with such Derivatives would be also be applicable.

Kotak Opportunities: a) The portfolio of Kotak Opportunities will comprise predominantly of Equity and Equity Related instruments and there would be Moderate to High risk on account of Price Fluctuations and Volatility. The Scheme can have concentrated exposure to some sectors (weightages may be different from benchmark index). Hence the performance of the Scheme can be different from the performance of the benchmark and the Concentration / Sector Risks are moderate. b) The Scheme can have at a particular time significant exposure to mid-cap companies. Due to this, the beta of the Scheme could be higher vis-à-vis benchmark index. The liquidity risk is moderate as the liquidity in some of the mid cap stocks is low and may impact the Scheme if there is sudden large redemption. c) The Liquidity risks are also expected to be low. Some investments may also be made in Equity based derivatives such as Options and Futures, in which case, the risks associated with such Derivatives would also be applicable. d) Since some portion of the portfolio may be invested in Debt and Money market securities, there would be Moderate Credit Risk and Moderate to Low Interest rate/Price risk. e) The Scheme has the flexibility to invest upto 35% in money market instruments and debt securities, and if there is a sharp upward movement in the market, the Scheme can under perform the benchmark index. perform the benchmark index.

Kotak Tax Saver: Liquidity aspect of investments in the Scheme: The amount invested in the Scheme shall be subject to a lock-in of 3 years, irrespective of whether the investment would be eligible for tax benefit or not. The Liquidity risks of the portfolio are also expected to be low, however, there being a 3-year lock in period, the investors will not be allowed any redemption during this period. The portfolio of the scheme will comprise predominantly of Equity and Equity Related instruments and there would be Moderate to High risk on account of Price Fluctuations and Volatility. Since this is not a sector scheme and plans to invest generally in stocks across the market capitalisation, the Concentration and Sector Risks are low. The above does not constitute an advice or a representation. Investors are requested to seek professional advice in this regard.

Kotak Midcap: The portfolio of Kotak Midcap Scheme will comprise predominantly of midcap equity stocks and there would be Moderate to High risk on account of Price Fluctuations and Volatility. The ability of the Midcap companies to withstand the changes in business cycle is limited, which may also lead to higher volatility in the stock prices of such midcap stocks. Since this is not a sector scheme and plans to invest across sectors, the Concentration and Sector Risks are low. Since the liquidity of midcap stocks is relatively lower than large cap stocks, the Liquidity risks are also expected to be relatively higher. Some investments may also be made in Equity based derivatives such as Options and Futures, in which case, the risks associated with such Derivatives would also be applicable. Since some portion of the portfolio may be invested in Debt and Money market securities, there would be Moderate Credit Risk and Moderate to Low Interest rate/Price risk.

Kotak Balance: The portfolio of Kotak Balance will comprise predominantly of Equity and Equity Related instruments and there would be Moderate to High risk on account of Price Fluctuations and Volatility. Since this is not a sector scheme, the Concentration and Sector Risks are low. The Liquidity risks are also expected to be low. Some investments may also be made in Equity based derivatives such as Options and Futures, in which case, the risk associated with such Derivatives would be also be applicable. Since upto 49% of the portfolio may be invested in Debt and Money market securities, there would be Moderate Credit Risk and Moderate to Low Interest rate (Price risk). Low Interest rate/Price risk

Kotak Equity Arbitrage: a) In case of a large redemption, the scheme may need to reverse the spot-futures transaction before the date of futures' settlement. This eventuality may lead to the basis risk. b) While reversing the spot-futures transaction on the Futures & Options settlement day on the National Stock Exchange, there could be a risk of volume-weighted-average-price of the market being different from the price at which the actual reversal is processed. This may result in basis risk.

Kotak Contra: The portfolio of Kotak Contra Scheme will comprise predominantly of Equity and Equity Related instruments and there would be Moderate to High risk on account of Price Fluctuations and Volatility. The Scheme can have concentrated exposure to some sectors (weightage may be different from benchmark index). Hence the performance of the Scheme can be different from the performance of the benchmark and the Concentration / Sector Risks are moderate. The scheme shall face the risk of misjudging the prospectus and valuations of a company. Since the Scheme will invest in companies, which are fundamentally sound having attractive valuations, the liquidity risk is moderate and may impact the Scheme if there is sudden large redemption. Some investments may also be made in Equity based derivatives such as Options and Futures, in which case, the risks associated with such Derivatives would be also be applicable. Since some portion of the portfolio may be invested in Debt and Money market securities, there would be Moderate Credit Risk and Moderate to Low Interest rate/Price risk. The Scheme has the flexibility to invest upto 35% in money market instruments and debt securities, and if there is a sharp upward movement in the market the Scheme can under perform the benchmark index. under perform the benchmark index.

Kotak Equity FOF: The Scheme proposes to invest predominantly in the diversified equity schemes of Mutual Funds, registered with SEBI. Hence the Scheme's performance will depend upon the performance of the underlying schemes. Any change in the investment policies or the fundamental attributes of the underlying schemes may affect the performance of the

The investors of the Scheme shall bear the recurring expenses of the Scheme in addition to the expenses of the underlying schemes. Hence the investor under the Scheme may receive lower pre-tax returns than what they may receive if they had invested directly in the underlying

schemes in the same proportions. The Portfolio disclosure of the Scheme will be limited to providing the particulars of the

underlying schemes where the Scheme has invested and will not include the investments made by the underlying schemes.

Since the Scheme proposes to invest in underlying schemes, the significant underperformance in even one of the underlying schemes may adversely affect the performance of the Scheme.

Kotak Select Focus Fund

Kotak Select Focus Fund may invest substantially in equity and equity related securities and to a lesser extent in debt and money market securities. Liquidity in these investments may be affected by low trading volumes, settlement periods and delay on transfer procedures. These factors may also affect the Scheme's ability to make the intended purchases/sales, cause potential losses to the Scheme and result in the Scheme

c)

intended purchases/sales, cause potential losses to the Scheme and result in the Scheme missing certain investment opportunities. The level of concentration of sectors and stocks in this Fund is likely to be higher than a well-diversified equity fund. The risks associated with such a strategy, are likely to be higher than in a well-diversified equity fund. As the fund will be invested in a limited number of sectors the movement of the NAV may be more volatile than in the case of a diversified equity fund. Since the scheme follows a concentrated sector strategy, in case the chosen sector does not perform it could adversely impact the returns of the scheme. Some investments may also be made in equity-based derivatives such as Options and Futures in which case, the risk associated with such derivatives would also be applicable. Different types of securities in which the scheme would invest as given in the offer document carry different levels and types of risk. Accordingly the scheme's risk may increase or decrease depending upon its investment Pattern. The Scheme may invest in corporate bonds. Corporate bonds carry higher amount of risk than government securities. Further, even among corporate bonds, bonds, which are AAA rated, are comparatively less risky than bonds, which are AAA rated. The scheme may from time to time invest in domestic securities debt, for instance, in asset backed securities or mortgage-backed securities. Typically, investments in securities debt carry credit risk (where credit losses in the underlying pool exceed credit enhancement provided) and the reinvestment risk (which is higher as compared to the

securitised debt carry credit risk (where credit losses in the underlying pool exceed credit enhancement provided) and the reinvestment risk (which is higher as compared to the normal corporate or sovereign debt). The underlying assets in securitised debt are receivables arising from automobile loans, personal loans, loans against consumer durables, loans backed by mortgage of residential/commercial properties, etc. The risks associated with the use of derivatives are different from or possibly greater than, the risks associated with investing directly in securities and other traditional investments. The scheme investments are generally guided by AMFI sector classification. Portfolio disclosure in factsheet and at other places may use industry classification of the stock. Due to this difference, though the scheme may not have focus in select sectors, the disclosures may not represent such focus.

disclosures may not represent such focus.

Kotak Emerging Equity Scheme

i. The portfolio of Kotak Emerging Equity Scheme will comprise predominantly of equity and equity related securities and there could be Moderate to High risk on account of Price Fluctuations and volatility. The ability of the mid & small cap companies to withstand the change in the business cycle is limited, which may also lead to higher volatility in stock prices.

volatility in stock prices.

Mid and small cap companies may lack depth of management, be unable to generate funds necessary for growth or development, or be developing or marketing new products or services for which the markets are not well established and may never become established. They could also suffer from disadvantages such as suboptimal technologies, lack of bargaining power with suppliers, low entry barriers, inadequate transparency & corporate governance, limited resilience to withstand shocks of business / economic cycles etc.

Since this is a not a sector scheme and plans to invest across sectors, the concentration

Since this is a not a sector scheme and plans to invest across sectors, the concentration

and sector risk is low.
Since the liquidity in the stocks of mid & small cap companies is relatively lower than the

Since the liquidity in the stocks of mid & small cap companies is relatively lower than the stocks of large companies, the liquidity risk is also expected to be relatively higher. However, the diversification and flexibility to invest up to 35% in other companies (large companies) reduces the overall volatility and liquidity risk of the portfolio. Some investments may also be made in equity-based derivatives such as Options and Futures in which case, the risk associated with such derivatives would also be applicable. Different types of securities in which the scheme would invest as given in the SID carry different levels and types of risk. Accordingly the scheme's risk may increase or decrease depending upon its investment Pattern. The Scheme may invest in corporate bonds. Corporate bonds carry higher amount of risk than government securities. Further, even among corporate bonds, bonds, which are AAA rated, are comparatively less risky than bonds, which are AA rated. bonds, which are AA rated.

bonds, which are AA rated. The scheme may from time to time invest in domestic securitised debt, for instance, in asset backed securities or mortgage-backed securities. Typically, investments in securitised debt carry credit risk (where credit losses in the underlying pool exceed credit enhancement provided) and the reinvestment risk (which is higher as compared to the normal corporate or sovereign debt). The underlying assets in securitised debt are receivables arising from automobile loans, personal loans, loans against consumer durables, loans backed by mortgage of residential/commercial properties, etc.

Kotak Global Emerging Market Fund

that Global Emerging Market Fund
The Scheme may invest predominantly in the units of overseas mutual fund(s), which invest
in equity or equity related or debt securities of companies in globally emerging markets.
Any change in the investment policies or the fundamental attributes of the underlying
schemes could affect the performance of the Scheme.
The Scheme will primarily invest in overseas mutual funds. For every such investment, the
risk factors of the underlying schemes will be relevant and must be treated as risk factors of
Kotak Global Emerging Market Fund. The risk is given underlying schemes may relate to

Kotak Global Emerging Market Fund. The risks in such underlying schemes may relate to factors such as performance of underlying stocks, bonds, derivative instruments, offshore investments, interest rates risks, and exchange risks, to name a few. To the extent the assets of the Scheme are invested in overseas funds, the performance, risk profile and liquidity of the Scheme will be directly related to those of the underlying funds. The funds in which the Scheme invests may not perform in line with the market and may

RISK FACTOR (cont.)

also not achieve its investment objective. In such a situation, the performance of the Scheme could be affected and its ability to achieve its investment objective may be

The following are the significant risks mentioned in the prospectus of T. Rowe Price SICAV

- The following are the significant risks mentioned in the prospectus of T. Rowe Price SICAV Global Emerging Markets Equity Fund, into which the scheme is currently invested.
 Political Risks: The value of funds' assets may be affected by uncertainties, such as political developments, changes in government policies, taxation and currency repatriation and restrictions on foreign investment in some of the countries in which a fund may invest.
 Currency Risk: The fund may invest in securities denominated in a broad range of currencies and may maintain cash in such currencies. As a consequence, fluctuations in the value of such currencies against the currency denomination of the relevant fund will have a corresponding impact on the value of the Fund. Furthermore, investors should be aware that movements in the rate of exchange between the currency of denomination of a fund and their home currency will affect the value of their shareholding when measured in their home currency.

home currency.

3. Liquidity and settlement Risks: The fund will be exposed to a credit risk on parties with whom it trades and will also bear the risk of settlement default.

whom it trades and will also bear the risk of settlement default.

4. Regulatory risks and accounting standards: The degree of market regulation in the emerging market securities is generally less stringent than in more mature markets. In general, emerging market securities are less liquid than securities that trade in developed markets. This may adversely affect the timing and pricing of the acquisition and the disposal of securities. Emerging market companies are generally not subject to accounting, auditing, and financial reporting standards, practices and disclosure requirements comparable to those in the developed markets. Investments in emerging markets can be adversely affected by political and economic changes.

5. Custodial Risk: Investments in emerging markets are subject to certain risks with regard to the ownership and custody of securities (for example, these risks may be significant in

relation to investments in Russia). In certain countries, ownership is evidenced by entries in the books of a company or its registrar (which is neither an agent nor responsible to the Custodian). Certificates representing ownership of companies may not be held by the custodian or any of its local correspondents or in an effective central depository system. As a

custodian or any of its local correspondents or in an effective central depository system. As a result of this system and the lack of effective state regulation and enforcement, the Company, outside its complete control, could lose its registration and ownership of securities through fraud, negligence or even mere oversight.

The Scheme may mainly invest in the units of overseas mutual funds that largely invest in globally emerging market equity stocks. The disclosures in portfolio statement of the Scheme may be limited to the underlying schemes and securities in which investments have been made. Investors may not be able to obtain specific details of the investments made by the underlying scheme.

the underlying scheme.

The scheme will have currency risk associated with it as the subscriptions received will have to be converted into foreign currency for investments and similarly, the redemption proceeds received will have to be converted for foreign currency into Indian Rupees for disbursement to unitholders under the scheme.

There could be settlement risks as the local fund and the overseas fund may follow different

There could be settlement risks as the local fund and the overseas fund may follow different settlement cycles.

NAV of overseas Mutual Fund may be made available with a time lag upto 24 hours depending upon the time zone differences and laws applicable to overseas mutual funds. If the underlying scheme(s) declare shut period/record date/book closure as may be applicable to the underlying scheme as per the terms of the prospectus/regulations/legal provisions, there could be delay in remitting the redemption proceeds to the scheme which in turn may result in delay for payment of redemption amount to the unit holder. If the underlying scheme(s) wind up the scheme(s) for any reason, the scheme may have to find a similar alternative scheme. Until such alternative is found and investments transferred into it, the Scheme may not earn scheme objective related returns.

COMMON INFORMATION TO SCHEMES

Dividend Policy:

Growth Option

Under the Growth option, there will be no distribution of income and the return to investors will be only by way of capital gains, if any, through redemption at applicable NAV of Units held by

Dividend Option

Under the Dividend option, the Trustee may at any time decide to distribute by way of dividend, the surplus by way of realised profit and interest, net of losses, expenses and taxes, if any, to Unitholders if, in the opinion of the Trustee, such surplus is available and adequate for distribution. The Trustee's decision with regard to such availability and adequacy of surplus, rate, timing and frequency of distribution shall be final. The Trustee may or may not distribute surplus, even if available, by way of dividend.

The dividend will be paid to only those Unitholders whose names appear on the register of Unitholders of the Scheme / Option at the close of the business hours on the record date, which will be announced in advance. The Fund is required to dispatch dividend warrants within 30 days of the date of declaration of the dividend.

The Dividend Option will be available under two sub-options – the Payout Option and the Reinvestment Option.

Dividend Payout Option: Unitholders will have the option to receive payout of their dividend by way of dividend warrant or any other means which can be enchased or by way of direct credit into their account.

Dividend Reinvestment Option: Under the reinvestment option, dividend amounts will be reinvested in the Dividend Reinvestment Option at the Applicable NAV announced immediately following the record date

However, the Trustees reserve the right to introduce new options and/or alter the dividend payout intervals, frequency, including the day of payout.

Waiver of Load for Direct Applications:
Pursuant to SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 dated June 30, 2009 no entry load shall be charged for all mutual fund schemes. Therefore, the procedure for waiver of load for direct applications is no longer applicable.

Daily Net Asset Value (NAV) Publication:
The NAV will be declared on all business days and will be published in 2 newspapers. NAV can also be viewed on www.mutualfund.kotak.com and www.amfiindia.com. You can also Contact us on our Toll Free Number, 1800222626.

Daily NAV Publication of Kotak Global Emerging Market Fund - The NAV for any Business Day (T day) will be available on the next Business Day (T+1 day) and the same shall be posted, on each Business Day on the Fund's website - www.mutualfund.kotak.com and on the AMFI website - www.amfiindia.com on date of computation of NAV (T+1 day), by 10.00 am. Subsequently NAV information will be sent for publication in newspapers daily.

Applicable NAV (Continuous Offer) for Purchase/ Switch/ Redemption (Applicable to all Equity Scheme):

Applicable NAV (Continuous Officer for Purchase) Switch Redemption (Applicable to all Equity Scheme):

For valid applications accepted:

– up to 3 p.m. on a Business Day, the NAV of such Business Day.

– after 3 p.m. on a Business Day, the NAV of the following Business Day.

The Applicable NAVs will be as provided above even where the AMC or the Registrar has provided a facility to the investors to transact in the Schemes through the medium of Internet by logging onto specific websites and where investors have signed up for using these facilities. These applicable NAVs will also apply to Systematic Investment Plan (SIP), Systematic Withdrawal Plan (SWP) and Systematic Transfer Plan (STP).

For Investors' Grievances please contact:

Computer Age Management Services Put. Ltd. (Registrar) 148. Old Mahabalipuran Road, Okkivam Thuraipakkam, Chepnai - 600.096. Ph. 044.3040.7270 website: www.camsonline.com

Computer Age Management Services Pvt. Ltd. (Registrar) 148, Old Mahabalipuran Road, Okkiyam Thuraipakkam, Chennai - 600 096. Ph. 044 3040 7270 website: www.camsonline.com E-mail: eng_k@camsonline.com

Kotak Mahindra Asset Mangement Company Limited (Investment Manager) Mr. R. Chandrasekaran, 6th Floor, Kotak Infinity, Building No. 21, Infinity Park, Off. Western Express Highway, Gen.A.K. Vaidya Marg, Malad (E), Mumbai - 400 097. Ph. 022 6638 4400; Fax: 022 6638 4455; Website: www.mutualfund.kotak.com; e-mail: mutual@kotak.com Registered Office: 36-38A, Nariman Bhavan 227, Nariman Point, Mumbai - 400 021

Consolidated Accounts Statements:

Pursuant to Regulation 36 of SEBI (Mutual Funds) Regulations, 1996 and amendments thereto, read with SEBI Circular No. Cir/IMD/DF/16/2011 dated September 8, 2011; the investor whose transaction has been accepted by Kotak Mahindra Asset Management Company Ltd. / Kotak Mahindra Mutual Fund on or after October 1, 2011 shall receive the following:

1. On acceptance of the application for subscription, an allotment confirmation specifying the number of units allotted by way of email and/or SMS within 5 Business Days from the date of receipt of transaction request will be sent to the Unit holders registered e-mail address and/or mobile number.

- A consolidated account statement (CAS) for each calendar month on or before 10th of the succeeding month shall be sent by email (wherever investor has provided email id) or physical account statement where investor has not provided email id., across the schemes of the mutual funds, to all the investors in whose folio(s) transaction(s) has/have taken place during the month.
- For the purpose of sending CAS, common investors across mutual funds shall be identified by their Permanent Account Number (PAN).
- In case of a specific request is received from the investors, Kotak Mahindra Asset Management Company Ltd./ Kotak Mahindra Mutual Fund will provide the physical account statement to the investors
- The CAS will not be received by the investors for the folio(s) not updated with PAN details. The Unit holders are therefore requested to ensure that the folio(s) are updated with their PAN and email id. Such investors will get monthly account statement from Kotak Mutual Fund in respect of transactions carried out in the schemes of Kotak Mutual Fund during the month. The statement of holding of the beneficiary account holder for units held in demat will be sent by the respective DPs periodically.
- 7. An Account Statement may be sent to a Unitholder using email. Account Statements to be issued in lieu of Unit Certificates under the Scheme are non-transferable. These Account Statements shall not be construed as proof of title and are only computer printed statements, indicating the details of transactions under the Scheme concerned.
- 8. Any discrepancy in the Account Statement / Unit Certificate should be brought to the notice of the Fund/AMC immediately. Contents of the Account Statement / Unit Certificate will be deemed to be correct if no error is reported within 30 days from the date of Account Statement / Unit Certificate.

Annual Report or Abridged Summary:

Pursuant to SEBI Circular No. Cir/IMD/DF16/2011 dated September 8, 2011, Annual report or Abridged Summary will be available on mtualfund.kotak.com and shall be sent by way of email to the investor's registered email address or Physical copies (If investor's email address is not registered), not later than four months after the close of each financial year (March 31). The unit holders may request for a physical copy of scheme annual reports or abridged summary by writing to the Kotak Mahindra Asset Management Company Ltd./Investor Service Centre / Registera & Transfer Agents. The unit holder can get physical copies of the above mentioned reports at the registered offices at all time. The annual report shall be displayed on www.mutualfund.kotak.com.

Half yearly Financial Result and Portfolio disclosure: The unaudited financial results will be published through an advertisement in one English daily newspaper circulating in the whole of India and in a newspaper published in the language of the region where Head Office of the Mutual Fund is situated, before the expiry of one month from the close of each half year, that is the 31st of March and the 30th of September. The same will also be posted on the website mutualfund.kotak.com and will be sent to AMFI for posting on its website www.amfiindia.com.

GUIDELINES FOR FILLING UP THE COMMON APPLICATION FORM

- 1. GENERAL INFORMATION
 a) Please fill up the Application Form legibly in English in CAPITAL LETTERS.
 b) Please read this Memorandum and the respective SAI/ SID carefully before investing. Your application for allotment of units in the Scheme(s) is construed to have been made with a full understanding of the terms and conditions applicable to it and the same is binding on you in respect of your investment in the Scheme(s).
 - Scheme(s).

 Application Forms incomplete in any respect or not accompanied by a Cheque/ Demand Draft are liable to be rejected. In case your investment application gets rejected on account of the same being incomplete in any respect, your investment amount would be refunded without interest within 30 days. Any correction / over writing in the application form must be signed by the investor.

 AMC shall not be responsible for direct credit rejects or / payout delays due to incorect/ incomplete information provided by investor.

 Investor shall pay the upfront commission to the AMFI registered distributor directly, based on his assessment of various factors including the services rendered by distributor.

 The distributor shall disclose all commissions (in the form of trail commission or any other mode) payable to them for the different competing Schemes of various Mutual Funds from amongst which the Scheme is being recommended to the investor.

f)

2. APPLICANT'S INFORMATION

If you are already a Unitholder in any scheme of the Fund and wish to make your present investment in the same Account, please fill in the Name of Sole/First Holder & Account No. in Section A, PAN and KYC details in Section B of the Application Form and then proceed to Section E. Your personal information and bank account details indicated for your account would also apply to this investment. If you are applying for units in Kotak Mahindra Mutual Fund for the first time, please furnish your complete postal address with Pin Code (P.O. Box No. not enough) and your Contact Nos. This would

help us reach you faster.
c) Default option (Common to all Schemes)

Indication not made	Default
Scheme Name	As indicated on the Cheque
Dividend/ Growth Option	Growth Option
Sub Options: Dividend Payout / Dividend Reinvestment	Sub Options: Dividend Reinvestment except in case of Kotak Tax Saver it will be Dividend Payout
Mode of holding (based on the number of applicants/ number of signatures on the form)	Single or Joint
Status of First Applicant (Individual, HUF, Company etc.)	Others#

Tax rates (including the tax on dividend distribution) wherever applied on 'others' by Kotak Mutual Fund

Tax rates (including the tax on dividend distribution) wherever applied on 'others' by Kotak Mutual Fund shall be the same as applicable to a Resident Indian Company Permanent Account Number (PAN) Information (Mandatory) With effect from January 1, 2009, it is mandatory for all existing and new investors (including joint holders, guardians of minors and NRIs) to enclose a copy of PAN card to the application for investing in mutual fund Schemes. Know Your Client (KVC) With reference to SEBI Circular MIRSD/Cir-26/2011 dated December 23, 2011, investors may kindly note w.e.f. January 1, 2012, it is mandatory for all individual/ non individual investors to be KYC Compliant. Investors can approach any SEBI registered KRA for doing KYC. In the event of KYC Form being subsequently rejected for lack of information/ deficiency/ insufficiency of mandatory documentation, the investment transaction will be cancelled and the amount may be redeemed at applicable NAV, subject to payment of exit load, wherever applicable.

If you are KYC Complaint, your Change of Address, Change in Name, etc. should be given at KRA for updation.

3. THIRD PARTY PAYMENT
Reference to AMFI Best Practice Guidelines Circular No. 16/2010 -11 on Risk Mitigation process agains Third Party Cheques in Mutual Fund Subscriptions will not be accepted by the Scheme. Definition of Third Party Cheques
Where payment is made through instruments issued from an account other than that of the beneficiary investor, the same is referred to as Third-Party payment.
In case of a payment from a joint bank account, the first holder of the mutual fund folio has to be one of the joint holders of the bank account from which payment is made. If this criterion is not fulfilled, then this is also construed to be a third party payment.
However, afore-mentioned clause of investment with Third-Party Payment shall not be applicable for the below mentioned exceptional cases.
Payment by Parents/Grand-Parents/related persons on behalf of a minor in consideration of natural love and affection or as gift for a value not exceeding Rs.50,000/- (each regular purchase or per SIP installment) However this restriction will not be applicable for payment made by a guardian whose name is registered in the records of Mutual Fund in that folio.
Payment by Employer on behalf of employee under Systematic Investment Plans or lump sum / one-time subscription, through Payroll deductions. Asset management companies should exercise extradue diligence in terms of ensuing the authenticity of such arrangements from a fraud prevention and KYC perspectives.
C. Custodian on behalf of an Fill or a client.
For pre funded instruments such as DD/Pay order it is the onus of the investor to provided adequate supporting documents to prove that such instruments are issued by debiting the first holders account. Kotak Mahindra Asset Management Co. Ltd. / Trustee retains the sole and absolute discretion to reject/ not process application and refund subscription money if the subscription does not comply with the specified provisions of Payment Instruments.</li

4. TERMS & CONDITIONS FOR INVESTORS WHO WISH TO HOLD THEIR UNITS IN DEMAT MODE

The Demat Account Details section on the investment application form needs to completely filled Please ensure that you submit supporting documents evidencing the accuracy of the demat account details. Applications received without supporting documents could be processed under the physical

details. Applications received without suppositing = mode.
The units will be credited to the Demat Account only post realisation of payment.
The nomination details as registered with the Depository Participant shall be applicable to unitholders who have opted to hold units in Demat mode.
For units held in demat mode, the bank details mentioned on investment application form shall be replaced with the bank details as registered with the Depository Participant.
For units held in demat form, the KYC performed by the Depository Participant of the applicants will be

considered as KYC verification done by the Trustee / AMC. However, if the transfer of unit to demat account is rejected for any reason whatsoever, the transaction will be liable to be rejected if KYC performed by KRA is not attached with the investment application form. In case of Unit Holders holding units in the demat mode, the Fund will not send the account statement to the Unit Holders. The statement provided by the Depository Participant will be equivalent to the account statement.

to the Unit Holders. The statement provided by the Depository Participant will be equivalent to the account statement. If the investment application form does not match with the Demat Account details provided therein, the units will not be transferred to the Demat Account & units will be held in physical form. The option of holding units in demat form is not being currently offered for investment in dividend option of schemes/ plans having dividend frequency of less than a month (ie: Investments in all Daily, Weekly and Fortnightly Dividend Schemes cannot be held in Demat mode) In case the application is rejected post banking your payment instrument, the refund instrument will be sent with the bank details furnished in the investment application form & not as available in the Demat Account post reconciliation of accounts.

Account, post reconciliation of accounts

5. BANK ACCOUNT DETAILS

Please furnish the Name of your Bank, Branch and City (i.e clearing circle in which the branch participates), Account Type and Account Number. This is mandatorily required as per SEBI. Applications without this information will be deemed to be incomplete & would be rejected. RTGS IFSC code & NEFT IFSC code would help us serve you better.

6. INVESTMENT DETAILS

INVESTIMENT DETAILS
a) Please issue a separate Cheque / Demand Draft for each separate Scheme / Plan.
b) Cheques should be crossed "A/c Payee Only" and drawn in favour of the Scheme in which you propose to invest.

to invest.
c) If you are residing / located in a city / town where we do not have an Official Acceptance Point, please draw a Demand Draft payable at your nearest city / town where we have an Official Acceptance Point.
d) Payments by Cash, Stockinvests, Outstation Cheques, Non-MICR Cheques will not be accepted. Post dated cheques will not be accepted except for investments made under Systematic Investment Plan.
e) NRI investors are requested to provide debit certificate from their bank for each investment.

7. NOMINATION DETAILS

NOMINATION DETAILS

a. With effect form April 1, 2011 nomination shall be mandatory for new folios / accounts opened by individual especially with sole holding and no new folios / accounts for individuals in single holding should be opened without nomination.

b. The nomination can be made only by individuals applying for / holding units on their own behalf singly or jointly. Non-individuals including society, trust, body corporate, partnership firm, karta of Hindu Undivided Family, holder of Power of Attorney cannot nominate. Nomination cannot be updated in a folio held on behalf of minor.

C. Minor(s) can be nominated and in that event, the name, address and signature of the guardian of the minor nominee(s) shall be provided by the unitholder.

minor nominee(s) shall be provided by the unitholder.

A Nomination can also be in favour of the Central Government, State Government, a local authority, any person designated by virtue of his office or a religious or charitable trust.

e. The Nominee shall not be a trust other than religious and charitable trust, society, body corporate, partnership firm, karta of Hindu Undivided Family, a power of attorney holder. A non-resident Indian can be nominee subject to the exchange control regulations in force, from time to time.

Transfer of unit in favour of Noninee(s) shall be valid discharge by the Asset Management Company against the legal heir.

The cancellation of nomination can be made only by those individuals who hold unit on their behalf

singly or jointly.

On cancellation of nomination, the nomination shall stand rescinded and the Asset Management Company shall not be under any obligation to transfer the units in favour of the Nominee(s). If there is multiple nomination and the percentage is less than 100% than the balance will be rebalanced to the first unitholder. If percentage is greater than 100% then nomination would be rejected.

Nomination in respect of the units stands rescinded upon the transfer of units. PAN/KYC of POA/Guardian is mandatory, applications without this information will be deemed to be incomplete & would be rejected.

8. KOTAK FACILITIES
a) If you have an E-Mail address, you can choose to receive E-mail communication from us in lieu of printed communication. Please furnish your E-Mail ID and indicate the nature of communication you wish to receive over E-Mail.
b) If you wish to view your investments or transact over the Internet/ Telephone, please fill in the Internet/ Phone Transactions Form. You can download the same from www.mutualfund.kotak.com.

9. DECLARATION AND SIGNATURES
a) Signatures can be in English or in any other Indian language. Thumb impressions must be attested by a Magistrate or a Notary Public or a Special Executive Magistrate under his/her official seal.
b) Applications by minors must be signed on their behalf by their guardians.
c) If you are investing through your constituted attorney, please ensure that the POA document is signed by you and your Constituted Attorney. The signature in the Application Form, then, needs to clearly indicate that the signature is on your behalf by the Constituted Attorney.

10. TRANSACTION CHARGES
Pursuant to SEBI Circular No. Cir/ IMD/ DF/13/ 2011 dated August 22, 2011, transaction charge per subscription of Rs. 10,000/- and above be allowed to be paid to the distributors of the Kotak Mahindra Mutual Fund products. The transaction charge shall be subject to the following:

1. For existing investors (across mutual funds), the distributor shall be paid Rs. 100/- as transaction charge per subscription of Rs. 10,000/- & above.

2. For first time investors, (across Mutual Funds), the distributor shall be paid Rs. 150/- as transaction charge for subscription of Rs. 10,000/- & above.

3. The transaction charge shall be deducted by Kotak AMC from the subscription amount & paid to the distributor (will be subject to statutory levies, as applicable) & the balance amount shall be invested.

In case of Systematic Investment Plan(s), the transaction charge shall be applicable only if the total commitment through SIPs amounts to Rs.10,000/- & above. In such cases the transaction charge shall be recovered in first 3/4 successful installments.

Transaction charges shall not be deducted/applicable for:

(a) Transaction other than purchases/subscriptions such as Switch/Systematic Transfer Plan (STP)/ Dividend Transfer Plan (DTP), etc. (b) Purchases/Subscriptions made directly with the Fund without any ARN code. (c) Transactions carried out through the stock exchange platforms. (d) Distributors who have chosen 'Opt Out' of charging the transaction charge.

Please ensure that:

Your Application Form is complete in all respects & signed by all applicants:

Name, Address and Contact Details are mentioned in full.

Bank Account Details are entered completely and correctly. 9 digit MICR code / IFSC code / RTGS code of your bank is mentioned in the Application Form.

■ Bank Account Details are entered completely and correctly 9 digit MICK code In Sc. Code of Your bank is mentioned in the Application F
■ Permanent Account Number (PAN) of all Applicants is mentioned and necessary documents [refer Guidelines 2 (dd)] are enclosed.
■ Appropriate Investment Option is selected. If the Dividend Option is chosen, Dividend Payout or Re-investment and Dividend Frequency is Indicated.
■ If units are applied for Jointly, Mode of Operation of account is indicated.
Your Investment Cheque / DD is drawn in favour of Scheme / Plan, dated and signed.
Please write the Application Number / Folio Number on the face of the cheque (eg. Kotak Opportunities - 12345/67)

A cancelled Cheque leaf of your Bank is enclosed in case your investment cheque is not from the same account. Documents as listed below are submitted along with the Application Form (as applicable to your specific case)

Documents	Companies	Trusts	Societies	Partnership Firms	NRIs / PIOs	FIIs	Investments through Constituted Attorner
Resolution / Authorisation to invest	✓	✓	✓	✓		✓	
2. List of Authorised Signatories with Specimen Signature(s)	✓	✓	✓	✓		✓	✓
3. Memorandum & Articles of Association	✓						
4. Trust Deed		✓					
5. Bye-Laws			✓				
6. Partnership Deed				✓			
7. Notarised Power of Attorney							✓
8. Account Debit / Foreign Inward Remittance Certificate from remitting Bank					✓	✓	
9. KYC allotment letter / PAN Proof	✓	✓	✓	✓	✓	✓	✓

OFFICIAL COLLECTION CENTRES

I. KMAMC AUTHORISED COLLECTION CENTRES

Ahmedabad: 9,10,11-2nd Floor, Siddhi Vinayak complex, Shivranjani Cross Roads, Satellite, Ahmedabad-380015 Bangalore: 2nd Floor, Umiya Landmark, 10/7, Lavelle Road, Bangalore-560001 Bhubaneshwar: 2nd Floor, Building No. 24, SCR Janpath, Bapujinagar, Bhubaneswar - 751001 Chandigarh: Sco No 2475-2476, 1st Floor, Sector 22 C, Chandigarh - 160022 Chennai: 1st Floor, Eldorado Building, 112, Nungambakkam High Road, Chennai - 600034 Cochin: Shop No: 56 & 57. 2nd Floor, Jacob DD Mall. M G Road, Shenoy's Junction, Cochin - 682035 Goa: 3rd Floor, Mathias Plaza, 18th June Road, Panjim, Goa - 403001 Gurgaon: 2nd Floor, Sco-14, Sector No 14, Gurgaon - 122001 Guwahati: 5th Floor, Amaze Shopping Mall (Above Vishal Mega Mart) A. T.Road, Guwahati - 781001 Hyderabad: Jade Arcade, 102A, 15T Floor, 126 MG Road, Near Paradisc Circle, Hyderabad - 500003 Jaipur: 202, Mall-21, Opp. Raj Mandir Cinema, Bhagwandas Road, Jaipur - 302001 Jamshedpur: 1st Floor, Sanghi Mansion, Main Road, Sakchi Boulevard Road, Ram Mandir Area, Biustupur, Jamshedpur: 831001 Kanpur: Room No. 107, 1st Floor, Ratan Squire, 14/144 Chunni Ganj, Kanpur - 208001 Kolkata: 1st Floor, Horizon, 57 Chowranghee Road, Kolkata - 700 071 Lucknow: Aryans Business Park, 90 MG Marg, Lucknow - 226 001 Ludhiana: Lower Ground Floor, Cabin No. 22, SCO - 18, Feroze Gandhi Market, Ferozepur Road, Ludhiana - 141001 Madurai: A R Plaza, No. 16 and 17, North Veli Street, Madurai - 625001 Mumbai: 6th Floor, Kotak Infinity, Building No. 21, Infinity Park, Off Western Express Highway, Gen. A K Vaidya Marg, Malad (E), Mumbai - 400097 Mumbai (Nariman Point): 36-38A, Nariman Bhavan, 227, Nariman Point Mumbai - 400 021 Mumbai (Borivali): 8-601, 6th Floor, Sai Leela Building, S V Road, Opp. Moksh Plaza, Borivali (West), Mumbai - 400092 Mumbai (Thane): 101-102, 1st Floor, Lotus Plaza, Gokhale Road, Naupada, Thane (West) Mumbai - 400602 Nashik: 5hop no. 6, Ground Floor, Krishnaratna, Opp. Hotel Potoba, New Pandit Colony, Nashik - 420001 New Delhi: 12-14, Upper Ground Floor, Ambadeep Building, 14

II. COMPUTER AGE MANAGEMENT SERVICES PRIVATE LIMITED (CAMS) - INVESTOR SERVICE CENTRES

Ahmedabad: 402-406, 4th Floor, Devpath Building, Off C G Road, Behind Lal Bungalow, Ellis Bridge, Ahmedabad - 380006. Bangalore: Trade Centre, 1st Floor, 45, Dikensen Road, (Next to Manipal Centre), Bangalore-560042. Bhubaneswar: 3rd Floor, Plot No - 111, Varaha Complex Building, Station Square, Kharvel Nagar, Unit 3, Bhubaneswar - 751001. Chandigarh: Deepak Tower, SCO 154-155,1st Floor, Sector No 17-C, Chandigarh - 160017. Chennai: Ground Floor No. 178/10, Kodambakkam High Road, Opp. Hotel Palmgrove, Nungambakkam, Chennai - 600034. Cochin: Ittoop's Imperial Trade Center, Door No. 64/5871 – D. 3rd Floor, Road (North), Cohin - 682035. Coimbatore: Ground Floor, Old No. 66 New No. 86, Lokamanya Street (West), R.S. Puram, Coimbatore - 641002. Durgapur: 3rd Floor, City Plaza Building, City Centre, Durgapur - 713 216. Goa: No.108, 1st Floor, Gurudutta Bldg, Above Weekender, M G Road, Panaji, Goa - 403001. Hyderabad: 208, 2nd Floor, Jade Arcade, Paradise Circle, Secunderabad - 500003. Indore: 101, Shalimar Corporate Centre, 8-B, South tukogunj, Opp. Greenpark, Indore - 452001. Jaipur: R-7, Yudhisthir Marg, C-Scheme, Behind Ashok Nagar Police Station, 63/2, The Mall, Jaipur - 302001. Kanpur: 1st Floor 106 to 108, CITY CENTRE Phase - II, Kanpur - 208001. Kolkata: 2nd Floor, Saket Building, 44 Park Street, Kolkata - 700016. Lucknow: Off No.4,1st Floor, Centre Court Building, 3/c, 5 - Park Road, Hazratganj, Lucknow - 226001. Ludhiana: U/ GF, Prince Market, Green Field, Near Traffic Lights, Sarabha Nagar Pulli, Pakhowal Road, Ludhiana - 141002. Madurai: 86/71A, Tamilsangam Road, Madurai - 625001. Mangalore: No. G 4 & G 5, Inland Monarch, Opp. Karnataka Bank, Kadri Main Road, Kadri, Mangalore - 575003. Mumbai: Rajabahdur Compound, Ground Floor, Opp Allahabad Bank, Behind ICICI Bank, 30, Mumbai Samachar Marg, Fort, Mumbai: Augurus Lucknow: No. G 5, Verma Road, Patna - 800001. Pune: Nirmiti Eminence, Off No. 6, 1st Floor, Opp Abhishek Hotel Mehandale Garage Road, Erandawane, Pune - 411004. Surat: Plot No.629, 2nd Floor, Offic

III. COMPUTER AGE MANAGEMENT SERVICES PRIVATE LIMITED (CAMS) - TRANSACTION POINT

Agartala: Advisor Chowmuhani, (Ground Floor), Krishnanagar, Agartala - 799901. Agra: No. 8, 2nd Floor; Maruti Tower, Sanjay Place, Agra: 282002. Ahmednagar: 203-A. Mutha Chambers, Old Vasant Talkies, Market Yard Road, Ahmednagar: 414001. Ajmer: AMC No. 423/20. New Church Brahampuri, Opp T.B. Hospital, Jaipur Road, Ajmer: 305001. Akola: Opp. RIJ Science College, Civil Lines, Akola: -444001. Aligarh: City Endawo, Opp. Kumar Nursing Home, Ramghaghat Road, Aligarda-202001. Allahabada: 30/2. A&B. Civil Lines State, Besides Vishal Megan Amt. Strack-Road, Allahabad: -21101. All Enjapey: Doctors Youver Building, Door No. 14/2562, 1st floor, North of Iom Bridge, Near Hotel Arcadia Regency, Alippey: -688 001. Alwar: 256A, Scheme No. 1, Aya Nagar, Alwar: -30101. Amaravati: 81, Guisham Tower, 2nd Floor, Near Panchsheel Talkies, Amaravati: 444601. Ambala: Opposite PEER, Ball Bhavan Road, Ambala: -134003. Amritars: TSCO -1812. IEU CKR RANIIT ZAVENUEL, Amritars: 14001. Annari: -140001. Annari Agartala: Advisor Chowmuhani, (Ground Floor), Krishnanagar, Agartala - 799001. Agra: No.8, 2nd Floor, Maruti Tower, Sanjay Place, Agra - 282002. Ahmednagar: 203-A, Mutha Chambers, Old Vasant Talkies, Tower, Room No. 15, 1st Floor, R - Road, Bistupur, Jamshedpur - 831001. Jhansi: Babu Lal Karkhana Compound, Opp SBI Credit Branch, Gwalior Road, Jhansi - 284001. Jodhpur: 1/5, Nirmal Tower, 1st Chopasani Road, Jodhpur - 342003. Jammu: JRDS Heights, Lane Opp. S&S Computers, Near RBI Building, Sector 14, Nanak Nagar Jammu - 180004. Junagadh: Lircle Chowk, Near Choksi Bazar Kaman, Gujarat Junagadh: 362001. Kadapa: 516001. Kakinada: No.33-1, 44 Sri Sathya Complex, Main Road, Kamada: 533001. Kajani: A - 1/50, Block - A, Dist Nadia Kalyani- 741235. Kannur: Room No. 14/435, Casa Marina Shopping Centre, Talap, Kannur: 670004. Karimnagar: H No. 7-1-257, Upstairs S B H, Mangammthota, Karimnagar - 505001. Karnal (Parent: Panipat TP): 7, 1st Floor, Opp Bata Showroom, Kunjapura Road, Karnal - 132001. Karnal (Parent: Panipat TP): 7, 1st Floor, Opp Bata Showroom, Kunjapura Road, Karnal - 132001. Karnal (Parent: Panipat TP): 7, 1st Floor, Opp Bata Showroom, Kunjapura Road, Karnal - 132001. Karnal (Parent: Panipat TP): 7, 1st Floor, Opp Bata Showroom, Kunjapura Road, Karnal - 132001. Karnal (Parent: Panipat TP): 7, 1st Floor, Opp Bata Showroom, Kunjapura Road, Karnal - 132001. Karnal (Parent: Panipat TP): 7, 1st Floor, Opp Bata Showroom, Kunjapura Road, Karnal - 132001. Karnal (Parent: Panipat TP): 7, 1st Floor, Opp Bata Showroom, Kunjapura Road, Karnal - 132001. Karnal (Parent: Panipat TP): 7, 1st Floor, Opp Bata Showroom, Kunjapura Road, Karnal - 132001. Karnal (Parent: Panipat TP): 7, 1st Floor, Opp Bata Showroom, Kunjapura Road, Karnal - 132001. Karnal (Parent: Panipat TP): 7, 1st Floor, Opp Bata Showroom, Kunjapura Road, Karnal - 132001. Karnal (Parent: Panipat TP): 7, 1st Floor, Shop No. 11 - 2 - 31/3, Philips Complex, Balajinagar, Wyra Road, Near Baburao Petrol Bunk, Kharnappur: - 701011. Kharnappur: - 70 159/160, Vikas Bazar, Mathura - 281001. Meerut: 108, 1st Floor, Shivam Plaza, Opp Eves Cinema, Hapur Road, Meerut - 250002. Mehsana: 1st Floor, Subhadra Complex, Urban Bank Road, Mehsana - 384002. Moga: Gandhi Road, Opp Union Bank of India, Moga - 142001. Moradabad: B-612, Sudhakar, Lajpat Nagar, Moradabad - 244001. Mumbai (Andheri): CTS No 411, Citipoint, Gundivali, Teli Gali, Above C.T. Chatwani Hall, Andheri (East) Mumbai - 400 069. Muzzafarpur: Brahman Toli, Durga Asthan Gola Road, Muzzafarpur - 842001. Mysore: No. 1, 1st Floor, CH.26 7th Main, 5th Cross, (Above Trishakthi Meicals), Saraswati Puram, Mysore - 570009. Nadiad (Parent TP: Anand TP): 8, Ravi Kiran Complex, Ground Floor, Nanakumbhnath Road, Nadiad - 387001. Nalgonda: Adj. to Maisaiah Statue, Clock Tower Center, Bus Stand Road, Nalgonda - 508001. Nashik: Ruturang Bungalow, 2 Godavari Colony, Behind Big Bazar, Near Boys Town School, Off College Road, Nashik - 422005. Navsari: Dinesh Vasani & Associates, 103 - Harekrishna Complex, above IDBI Bank, Near Vasant Talkies, Chimnabai Road, Navasari - 396445. Nellore: 97/56, 1st Floor, Immadisetty Towers, Ranganayakulapet Road, Santhapet, Nellore - 524001. Noida: C-81, 1st Floor, Noida: C-81, 1st Floor, Noida: C-81, 1st Floor, Noida: C-81, 1st Floor, Palaphur: Jyotindra Industries Compound, Near Vinayak Party Plot, Deesa Road, Palaphur: 385001. Panipat: 83, Devi Lal Shopping Complex, Opp ABN Amro Bank, G T Road, Panipat: 132103. Patiala: 35, New Ial Bagh Colony, Patiala: 147001. Pondicherry: 5-8, 100, Jawaharlal Nehru Street, (New Complex, Opp. Indian Coffee House), Pondicherry: Nagar, Rajahmundry: Cabin 101, D No. 7-27-4, 1st Floor, Krishna Complex, Baruvari Street, Nagar, Rajahmundry: Cabin 101, D No. 7-27-4, 1st Floor, Krishna Complex, Baruvari Street, Nagar, Rajahmundry: Cabin 101, D No. 7-27-4, 1st Floor, Krishna Complex, Ranchi: 834 001. Ratlam: Dafria & Co., 18, Ram Bagh, Near Scholar's Schoo, Ratlam: 457001. Ratlam: Dafria & Co., 18, Ram Bagh, Near Scholar's Schoo, Ratlam: 457001. Ratlam: Dafria & Opp. Somani Automobiles, Bhagwanganj, Sagar - 470002. **Saharanpur**: 1st Floor, Krishna Complex, Opp. Hathi Gate, Court Road, Saharanpur - 247001. **Salem**: No. 2, 1st Floor, Vivekananda Street, New Fairlands, Salem - 636016. **Sambalpur**: C/o Raj Tibrewal & Associates, Opp. Town High School, Sansarak, Sambalpur - 768001. **Sangli** (Parent: Kohlapur): Diwan Niketan, 313, Radhakrishna Vasahat, Opp Hotel Suruchi, Near S.T. Stand, Sangli - 416416. **Satara**: 117 / A / 3 / 22, Shukrawar Peth, Sargam Apartment, Satara - 415002. **Shahjahanpur**: Bijlipura, Near Old Distt Hospital, Shahjahanpur - 242001. **Shimla**: 1st Floor, Opp Panchayat Stand, Sangli - 416416. Satara: 117/ A/3/22, Shukrawar Peth, Sargam Apartment, Satara - 415002. Shahjahanpur: Bijlipura, Near Old Distt Hospital, Shahjahanpur - 242001. Shimla: 1st Floor, Opp Panchayat Bhawan Main Gate, Bus Stand, Shimla - 171001. Shimla: 1st Floor, Apore Sharma General Store, Near Sanki Rest house, The Mall, Solan - 173212. Solapur: 1st Roor, Above Sharma General Store, Near Sanki Rest house, The Mall, Solan - 173212. Solapur: 1st Roor, Above Sharma General Store, Near Sanki Rest house, The Mall, Solan - 173212. Solapur: 1st Roor, A Wing, Kalyani Tower, 126 Siddheshwar Peth, Near Pangal High School, Solapur - 413001. Sriganganagar: 18 L Block, Sri Ganganagar - 335001. Sultanpur: 967, Civil Lines, Near Pant Stadium, Sultanpur - 228001. Surendranagar - 363035. Thane: 3rd Floor, Nalanda Chambers, "B" Wing, Gokhale Road, Near Hannuman Temple, Naupada, Thane (West) - 400 602. Thiruppur: 1(1), Binny Compound, 2nd Street, Kumaran Agad, Thiruppur - 641601. Thiruvalla: Sentral Tower, Above Indian Bank, Cross Junction, Thiruvalla - 689101. Tinsukia: Sanairan Lohia Road, Ist Floor, Tinsukia - 786125. Tirunelveli: 1st Floor, Mano Prema Complex, 1826, S N High Road, Tirunelveli - 627001. Tirupathi: Shop No 14, Boligala Complex, 1st Floor, Door No. 18-8-418, Near Leela Mahal Circle, Tirumala Byepass Road, Tirupathi - 517501. Trichur: Room No. 26 & 27, Dee Pee Plaza, Kokkalai, Trichur - 680001. Trichy: No 8, 1st Floor, 8th Cross West Extn, Thillainagar, Trichy - 620018. Trivandrum: R S Complex, Opposite of LIC Building, Pattom PO, Trivandrum - 695004. Tuticorn: 1- A/25, 1st Floor, Balayamkottai Road, Tuticorn - 628008. Udaipur: 32 Ahinsapuri, Fatehpura Circle, Udaipur - 313004. Ujjain: 123, 1st Floor, Siddhi Vinanyaka Trade Centre, Saheed Park, (Madhya Pradesh), Ujiain: 456010. Unjha (Parent: Mehsana): 10/11, Maruti Complex, Opp. B R Marbles, Highway Road, Mehsana, Unjha - 384170. Valsad: 636010. Valisad: 736010. Valisad: 736010. Valisad: 736010. Valisad: 736010. Valisad: 736010. Valisad: 736010. Valisad: 73 Vellore: No. 54, 1st Floor, Pillaiyar Koil Street, Thotta Palayam, Vellore - 632004. Warangal: F13, 1st Floor, BVSS Mayuri Complex, Opp Public Garden, Lashkar Bazar, Hanamkonda, Warangal - 506001. Yamuna Nagar: 124-B/R Model Town, Yamunanagar - 135001. Yavatmal: Pushpam, Tilakwadi, Opp Dr Shrotri Hospital, Yavatmal - 445001.

CAMS, Registrar and Transfer Agent to Kotak Mutual Fund will be the official point of acceptance for electronic transaction received through specified banks, Financial Institutions with whom Kotak Mahindra Mutual Fund has entered or may enter into specific arrangement for purchase/sale/switch of units and secured internet site operated by Kotak Mahindra Mutual Fund.



COMMON APPLICATION FORM

6th Floor, Kotak Infinity, Building No. 21, Infinity Park, Off. Western Express Highway, Gen.A.K. Vaidya Marg, Malad (E), Mumbai - 400 097.

© 022-6638 4400 mutual@kotak.com

_	mutuai@kotak.com
螽	www.mutualfund.kotak.com

Investment Advisor's Name & ARN	Sub-Broker's Name & ARN Sub-Broker \ LG Code	Official Acceptance Point	Bank Sr. No.	Appl. CA
ARN-77543				
Destimoney Securities Pvt Lt Upfront commission shall be paid directly by the investor	or to the AMFI registered distributors	based on the investor's assessme		Date: DD / MM / YYYYY ncluding the service rendered by the distributor.
A. UNITHOLDER INFORMATION	3			[Refer Guideline 2(a)]
A) Have you ever invested in any, Mutual Fund b	efore Yes No (For r	more details, please refer guid	elines on page 13,	point 9) New
B) If you have, at any time, invested in any Schem Folio Number and PAN details below and proceed		nd and wish to hold your pres	sent investment in th	he same Account, please furnish your Name,
Name of Sole / First Holder:			Folio No.:	/
B. NEW APPLICANT'S PERSONAL INFOR	MATION			[Refer Guideline 2]
SOLE/FIRST APPLICANT				Date of Birth**
GUARDIAN (in case Sole / First Applicant is a minor)				**Mandatory in case sole/first applicant is minor.
GOARDIAN (In case sole / First Applicant is a minor)		Rela	ationship	Status (Please ✓)
CONTACT PERSON (in case of Non-individual ag	oplicants)	Do	i waa aki a w	Resident Individual NRI on Repatriation Basis
		Des	signation	NRI on Non-Repatriation Basis HUF Proprietorship
SECOND APPLICANT (Joint Holder 1)				Partnership Firm Private Limited Company
GUARDIAN (in case Second Applicant is a minor)				Public Limited Company Mutual Fund
				☐ Mutual Fund FOF Scheme ☐ Body Corporate
THIRD APPLICANT (Joint Holder 2)				Registered Society PF/Gratuity/Pension/
GUARDIAN (in case Third Applicant is a minor)				Superannuation Fund Trust AOP / BOI Foreign Institutional Investor
Go, and are fine case trains replacements a trainer,				On behalf of Minor Other
MODE OF OPERATION (where there is more	The state of the s	0.111		(Please specify) Occupation (Please ✓) (Mandatory)
PAN AND KYC COMPLIANT STATUS DETAILS	nyone or Survivor (Mandatory)	O Joint		Business Service
PAN	PAN		PAN	Professional Retired
Sole / First Applicant KYC Compliant Status*	Second Applicant KYC Compliant Status*	KYC Com	Applicant pliant Status*	Housewife Student Agriculture
PAN Proof # Yes No (#Please attach PAN Card Copy) / (*KYC allotmo	PAN Proof # Yes No	PAN Proof	# Yes No	Other(Please specify)
C. THIRD PARTY PAYMENT DECLARATION	1,3			
Parent/Grand-Parent/Guardian of Minor/ Related I	Person Other than the Register G			
Name: KYC	Compliant Status: Yes		hip with Applicant	::
Declaration: I hereby declare and confirm that the Ap			s mentioned above I	
am providing the funds for these investments on according if the from my bank account only.	unt of my natural love and affection	or incentive to employee or for 8	& on behalf of fII or as	Signature
Declaration (Guardian of minor, as registered in the foobjection to receiving these funds on behalf of the min	or.	uardian of the Minor, registered	in folio and have no	
(Note: Aforeside signature should match with the investment of the communication of the commu	, ,	D. DEMAT ACCOUNT I	NETALL C	[Refer Guideline 3]
ADDRESS FOR COMMONICATION (FICE	us are manuacory,	In case you wish to hold	units in demat, pleas	se fill this section. Please note that you can hold es (except ETFs and dividend options having
		dividend frequency of le		
		NSDL		CDSL
	Pin/Zip Code*	DP Name		DP Name
State*	Country*	DP IC)	DP ID
(Cell)*	☎ Tel.*	Beneficiary Ac	count No.	Beneficiary Account No.
(Fax) ⊠ E-mail*				ntioned above are along with supporting documents nk details of DP will overwrite the existing details.
				details of D1 will overwrite the existing details.
& kotak ®	(To be fi	lled by Applicant)	Α	CKNOWLEDGEMENT SLIP
Mutual Fund Think Investments. Think Kotak. Received from_		Ap	ppl. CA	
an application t	or allotment of units in the following	scheme :		

Amount

Official Acceptance

Point Stamp & Sign

Instument Details

_____ Dated DD / MM / YYYY Rs. ___

Investment Details

No. ___

Bank & Branch _

Please retain this silp, duly acknowledged by the Official Collection Center till you receive your Account Statement

Scheme

Plan

Option

Please Write the
Application Number
I folio Number
On the face of the
Opportunities12345 [67]

E. BANK AC	COUNT DETAILS (Mandatory, this acc	ount details will be con	sidere <u>d as defau</u>	lt acc <u>ount for</u>	payout))	IR	efer Guideline
Name of Bank					DIRECT			
ranch	City	· i	We shall directly cred ncluded in Bank list v	it your dividend/re	demption	payments into	your bank accordit facility.	unt if your Bank is
ccount No.			f, however, you w				-	alangsida 🔲
TGS IFSC Cod			ii, nowever, you w	isii to receive a	crieque	payout, piea	se tick the box	alongside.
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MICR Code	This is the 9 digit No. next to							
	: Current Savings NRO NRE (can register multiple bank account by submittir		se read the instruction	n given in the fo	m.			
	IENT DETAILS (Attach separate chec	3 3					[F	lefer Guideline
	Scheme Name / Frequency	Plan / Option /	Fraguency	Amount	Net	Amount		nent Details
D.	Scheme Hame / Frequency	Sub-option	Frequency	Invested (Rs.)	Pa	aid (Rs.)	Cheque / DD No.	Bank and Bran
		Growth Dividend O P O R	Weekly Monthly Daily	Less DD Charges				
		Growth Dividend P R	☐ Weekly ☐ Monthly ☐ Daily					
		Growth	☐ Weekly ☐ Monthly	Less DD Charges				
		Dividend O P O R P=Payout R=Reinvestment	Daily	Less DD Charges				
ou are an NRI	I Investor, please indicate source of funds for you	*						
NRE	○ NRO ○ FCNR ○ Oth	ners						
i. NOMINA	ATION DETAILS (to be filled in by	Individual(s) applying	Singly or Join	ly)			[R	efer Guideline
	No. 2 Control of the		and	1.00		l W l		ereby nominate
	Nominee to receive the Units to my/our credit in A minee and signature of the Nominee acknowledgi					ırı. I/we also un	uerstand that all p	ayments and settlem
DETAILS	OF NOMINEE							
	Name of Nominee	Add	lress	Date (of Birth	% Share	Signature C	of Nominee
DETAILS	OF GUARDIAN (to be furnished in case N	Nominee is a minor)		I		1	<u> </u>	
	Name of Guardian		Address			Tel. No	Signat	ure Of Guardian
·		do hereby confirm that I/\	We do not intend to	avail the nominati	on facility	for this investr	ment application.	
	COMMUNICATION	do hereby confirm that I/V	We do not intend to	avail the nominati	on facility	for this investr	• • • • • • • • • • • • • • • • • • • •	efer Guideline
l. E-MAIL	COMMUNICATION to receive all communication by E-mail including	,			on facility	for this investr	• • • • • • • • • • • • • • • • • • • •	efer Guideline
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Systematic Investment Plan

Investment Advisor's Name	& Code	Sub-Broker's Code	Official Acceptance Point	Bank Sr. No.	
			Stamp & Sign		Systematic Investment Form
			Stamp & Sign		Strike off sections that are not applicable
Upfront commission shall be paid of	directly by the	investor to the AMFI registered	d distributors based on the investor's as	sessment of various fa	ctors including the service rendered by the distributor.
Have you ever invested in a	ny Mutual	Fund before? Yes	No (For more details, p	olease refer KIM's i	Checklist on page 18) New
nave you ever invested in a	ily, iviatual	runa berore:	(ror more details,)	olease refer knivrs	eneckist on page 10)
Investor's Information					
Folio No.			Application No.	and the second	
(For Existing Investors)			(For New Investors, pls. a	ttach the application for	m)
Name of Sole / First Holder					
PAN					
			Sole / First Applicant		
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Name.				Kelationship	with Applicant:
PAN:		KYC Compliant S	itatus: Yes No		
Declaration: I hereby declare and	confirm that t	he Applicant stated above is th	e beneficial owner of the investment dentive to employee or for & on behalf of	etails mentioned above	e. I am providing the
funds for these investments on ac	count of my n	atural love and affection or ince	entive to employee or for & on behalf of	fll or as gift from my ba	nk account only. Signature
these funds on behalf of the mind	r.		e legal guardian of the Minor, registered	riir ioiio ariu riave no o	ojection to receiving
(Note: Aforeside signature should	match with th	ne investment cheque signature	2)		
I would like to opt Sys	tomotic In	vostmont Dlan	□ SIP □ Mi	cro SIP	
					cro SIP application as proof of identification in lieu of PAN. Photo Debit Card (credit cards not allowed)
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I would like to opt for	Systemati	c Investment through	☐ Auto-Debit ☐ Po	st Dated Cheque	s (PDC's)
Scheme			Option	Grow	rth ☐ Dividend : ○ Payout ○ Re-investment
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				Dividend	
Investment Frequency	Monthly [Quarterly SIP Period* F	rom MM/YYYY To** MM	/YYYY OR 🗆	Default Date (December 2050) SIP Instalment (Amount* (Rs.)
(Please ✓)					(December 2050) Amount* (Rs.)
SIP Tenure (Please√) ☐ 3					
SIP Date (Please√) ☐ 1	st 🔲 7th	☐ 14th ☐ 21st ☐ 25	5th First SI	P vide Cheque No.	Dated DD/MM/YYYY
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^{*} Please ensure utmost care while filling the highlighted column. The form may get rejected in case the details are incomplete.
** Please refer the Instruction & Information of Normal SIP - Point No.13

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TERMS AND CONDITIONS - AUTO DEBITS & ECS

Schemes where SIPs are allowed	All open-ended schemes except Regular, Institutional & Institutional Premium Plans under Kotak Liquid scheme & Kotak Floater Short Term scheme
Frequency	Monthly or Quarterly
Choice of Dates	1st, 7th, 14th, 21st & 25th
Minimum Investment	Rs. 1000/- (Rs. 500 & in multiples of Rs. 500 in case of Kotak Tax Saver).
Minimum Installments	6 (All SIP installments should be for the same amount)
First SIP	→ Can be done on any Day of the Month
Second & Subsequent SIPs	 → Only on specified SIP Dates (1st, 7th, 14th, 21st & 25th) after a minimum gap of 28 days from date of first SIP. → Can be through ECS Debit/ Direct debit (in select locations) or Post-Dated Cheque based on your preference.

Instruction & Information of Normal SIP

- Please refer the Key Information Memorandum and Offer Document/ SAI/ SID of the respective scheme(s) for Applicable NAV, Risk Factors, Load Structure and other information before investing
- (i) Existing unitholders need not fill in the Investment Application Form. However, they must compulsorily mention their Account Number in the Systematic Investment Form. 2. (ii) New Applicants need to compulsorily fill in all sections in the Investment Application Form in addition to Systematic Investment Form. The Application No. must be compulsorily mentioned in the Systematic Investment Form
- Irrespective of the investment amount please furnish your PAN details and enclose a photocopy of PAN Card for all applications. In case of minor applicants, please furnish the PAN details and PAN proof of the Guardian
- KYC compliant is mandatory, irrespective of the amount of investment.
- You can opt for Systematic Investment in the Scheme on a monthly/quarterly basis through post-dated cheques / auto-debit for a pre-defined amount. This facility is available only on specified dates of the month / quarter viz. 1st , 7th, 14th, 21st & 25th. Refer to Section "SIP Auto Debit: Terms & Conditions" for location wise dates available for SIP Auto Debit.
- (i) First SIP Installment: Your first SIP can be for any day of the month, however subject to the condition that, there shall be a minimum gap of 28 day between the first and the second SIP. (ii) Second & subsequent SIP Installment: Your second and subsequent SIPs are available only on above specified dated of the month. You can choose only one of these dates for the purpose of SIP. In case the chosen date turns out to be a non-working day for the scheme, the SIP will be processed on the immediately following working day.

 We would send you an Account Statement confirming your systematic investment within 10 working days from the date of your first systematic investment transaction Confirmation for
- subsequent Systematic Investments would be sent to you on a guarterly basis.
- Modification / Cancellation of SIP: You can request for a modification / cancellation of your SIP at any time. Your modification/cancellation request should be submitted 30 days prior the next Auto Debit Date. Any modification request should be accompanied by:
- (i) A new SIP From duly filled in and carrying the revised SIP request details (ii) A written and signed confirmation for discontinuance of the existing SIP
- Extention of SIP needs to be accompanied with a cancelled cheque leaf
- If four consecutive SIPs fail, your SIP will automatically stand terminated. If, upon termination / cancellation of your SIP it is observed, that your unitholding in the scheme is less than the minimum investment requirement for the scheme, your units will be redeemed at the applicable NAV of the immediately following 1st or 14th of the month, whichever is earlier and if that date happens to be a non-working day for the scheme on the immediately following working day thereafter. 10.
- If the Scheme name differs between application form and cheque, name mentioned on the cheque will be considered for allotment Incorrect, incomplete, ambiguous forms will not be accepted and will be returned to the investor within 30 days of their receipt. 12
- An investor has an option to choose the 'End Date' of the SIP by filling the date or by selecting the Default Date i.e. December 2050. In case no end date is selected the default end date will be considered as end date.

Instruction & Information of Micro SIP

- Exemption from need for Permanent Account Number (PAN) for investment through Systematic Investment Plan (SIP) upto Rs. 50,000/ with effect from August 1, 2009. The exemption will be applicable only to investments by individuals (including NRIs but excluding PlOs), Minors, Sole proprietary firms and to investments made by joint
- The exemption will not be applicable to normal purchase/switchin transactions, which will continue to be subject to PAN requirement.
 By ticking microsip, I/We hereby declare that our total SIP for rolling 12 months or FY April to March does not exceed Rs. 50,000 through this application or any existing SIP in the
- The photo identification document has to be current and valid and also either self attested or attested by an ARN holder.

SIP Auto - Debit: Terms & Conditions

- → Our SIP Auto Debit Facility is offered to you using RBI's Electronic Clearing Service (ECS) for effecting SIP payment. By opting for this facility you agree to abide by the terms and conditions of ECS Facility of Reserve Bank of India.
 → This facility is offered only to investors having bank accounts in any of the cities listed below:

LIST OF LOCATIONS FOR SIP AUTO-DEBIT (THROUGH ECS)

Agra I Ahmedabad I Allahabad I Amritsar I Anand I Asansol I Aurangabad I Bangalore I Baroda I Belgaum I Bhavnagar | Bhilwara I Bhopal Bhubaneshwar I Bijapur I Bikaner I Burdwan I Calicut I Chandigarh I Chennai I Cochin I Coimbatore I Cuttack I Davangeree I Dehradun I Delhi Dhanbad I Durgapur I Erode I Gadag I Gangtok I Gorakhpur I Gulbarga I Guwahati I Gwalior I Haldia | Hassan | Hubli I Hyderabad I Indore Jabalpur I Jalandhar I Jammu I Jamnagar I Jamshedpur I Jodhpur I Kakinada I Kanpur I Kolkata I Kota | Lucknow I Ludhiana Madurai I Mandya I Mangalore I Mumbai I Mysore I Nagpur I Nasik I Nellore I Panjim I Patna I Pondicherry I Pune I Raichur I Raipur I Raikot Ranchi I Salem I Shimal I Shimoga I Siliguri I Solapur I Surat I Triunelveli | Tirupati I Trichur I Trichy I Trivendrum I Tumkur | Udaipur Udupi I Varanasi I Vijayawada (also covers Guntur, Tenali & Mangalgiri) I Vizag

The cities in the list may be modified / updated / changed / removed at any time in future entirely at the discretion of Kotak Mahindra Mutual Fund without assigning any reasons or prior notice. Direct Debit Facility is available across all the branches of Axis Bank, Bank of Baroda, Bank of India, Dhanalakshmi Bank, Federal Bank, HDFC Bank, ICICI Bank, IDBI Bank, IndusInd Bank, Kotak

Direct Debit Facility is available across all the branches of Axis Bank, Bank of Baroda, Bank of India, Dhanalakshmi Bank, Federal Bank, HDFC Bank, ICICI Bank, IDBI Bank, Indusind Bank, Rotak Mahindra Bank, Punjab National Bank, State Bank of India & UCO Bank.

Your Bank Branch through which you want your SIP Auto-Debit to take place should participate in local MICR Clearing. In case your bank decides to cross-verify the ECS auto-debit mandate with you as the Bank's customer, you would need to promptly do the same. Kotak Mahindra Mutual Fund, its Investment Manager, Registrar and other service providers will not be liable for any transaction from the transaction by your bank / Dranch or its refusal to register the SIP mandate.

You will not hold Kotak Mahindra Mutual Fund, its Investment Manager, Registrar and other service providers responsible if the transaction is delayed or not effected or your bank account is debited in advance or after the specific SIP date due to various clearing cycles of ECS. Kotak Mahindra Mutual Fund, its Investment Manager, Registrar and other service providers responsible and liable for any damages / compensation for any loss, damage, etc. incurred by you as a result of use of this facility by you.

If you have not indicated any of your SIP preference completely in the form, or incase of any discrepancy, we would presume the same as mentioned on the 1st cheque.

SIP Frequency: Monthly; SIP Date: 7th; No. of installments: Six; Scheme Name: same as mentioned on the 1st cheque, SIP Amount: same as mentioned on the 1st cheque.

Checklist

- ise ensure that:
 If you are a new investor, you have quoted your Account No. with Kotak Mahindra Mutual Fund on the Systematic Investment Form.
 If you are a new investor, your Application Number is quoted on the Systematic Investment Form.
 Scheme (Plan) Option in which you wish to do your systematic investments is clearly indicated in the Systematic Investment Form.
 The SIP Amount, the Frequency, your preferred Date and Period are clearly indicated.

- There is minimum gap of 28 days between your first & second SIP

TRANSACTION CHARGES

TRANSACTION CHARGES
Pursuant to SEBI Circular No. Cir/ IMD/ DF/13/2011 dated August 22, 2011, transaction charge per subscription of Rs. 10,000/- and above be allowed to be paid to the distributors of the Kotak Mahindra Mutual Fundy, the distributor shall be paid Rs. 100/- as transaction charge per subscription of Rs. 10,000/- & above.

1. For existing investors (across mutual Funds), the distributor shall be paid Rs. 100/- as transaction charge per subscription of Rs. 10,000/- & above.

2. For first time investors, (across Mutual Funds), the distributor shall be paid Rs. 150/- as transaction charge for subscription of Rs. 10,000/- & above.

3. The transaction charge shall be deducted by Kotak AMC from the subscription amount & paid to the distributor (will be subject to statutory levies, as applicable) & the balance amount shall be invested.

4. In case of Systematic Investment Plan(s), the transaction charge shall be applicable only if the total commitment through SIPs amounts to Rs. 10,000/- & above. In such cases the transaction charge shall be recovered in first 24/cross full installments. recovered in first 3/4 successful installments.

- Transaction charges shall not be deducted/applicable for:
 (a) Transaction other than purchases/subscriptions such as Switch/Systematic Transfer Plan (STP)/ Dividend Transfer Plan (DTP), etc.
 (b) Purchases/Subscriptions made directly with the Fund without any ARN code.
 (c) Transactions carried out through the stock exchange platforms.
 (d) Distributors who have chosen 'Opt Out' of charging the transaction charge.

Auto-Debit

- Your First SIP Cheque is from the same bank from which you wish your SIP Auto-Debits to happen Your First SIP Cheque details are clearly indicated in the Systematic Investment Form.
- Your Bank Account Details are correctly and completely furnished including the 9 digit MICR Code which is mandatory for SIPs through ECS. Your Systematic Investment Form carries the signatures of the Bank Account Holders as it appears in the Bank Records.
- A copy of your First SIP Cheque is enclosed with your SIP Application.
- If you First SIP Investment is through a Demand Draft Pay Order, please ensure that your Bank details and Signatures are attested by your Bankers.
- Alternatively you can provided us with cancelled cheque leaf copy of the bank from where you intend to do your SIP.

Registrar: Computer Age Management Services Pvt. Ltd. 148, Old Mahabalipuran Road, Okkiyam Thuraipakkam, Chennai - 600 096



Tel.: 044 3040 7270



MULTIPLE BANK ACCOUNTS REGISTRATION FORM

Please strike unused sections to avoid unauthorised use.

6th Floor, Kotak Infinity, Building No. 21, Infinity Park, Off. Western Express Highway, Gen.A.K. Vaidya Marg, Malad (E) Mumbai - 400 097.

mutual@kotak.com

		.mutualfund.ko	otak.com	
Downson Account		_	_	

Folio No.	OR	Application No.	Permanent Account
(For Existing Unit Holders)		(For Existing Unit Holders)	Number (PAN)
Name of Sole/ First Unit Holder			

A – ADDITION OF BANK ACCOUNTS
Please register my/our following bank accounts for all investments in my/our folio. I/we understand that I/we can choose to receive payment proceeds in any of these accounts, by making a specific request in my/our redemption request. I/We understand that the bank accounts listed below shall be taken up for registration in my/our folio in the order given below and the same shall be registered only if there is a scope to register additional bank accounts in the folio subject to a maximum of five in the case of individuals and ten in the case of non individuals.
For each bank account, Investors should produce original for verification or submit originals of the documents mentioned below.
Account No.: Savings Current NRE NRO FCNR FCNR
Bank Name: Branch Name:
City: PIN code:
MICR Code^: IFSC Code^^:
Document attached (Any one) Cancelled Cheque with name pre-printed Bank statement Pass book Bank Certificate
Account type: Savings Current NRE NRO FCNR
Bank Name: Branch Name:
City: PIN code:
MICR Code^: IFSC Code^^:
Document attached (Any one) Cancelled Cheque with name pre-printed Bank statement Pass book Bank Certificate
Account No.: Savings Current NRE NRO FCNR
Bank Name: Branch Name:
City: PIN code:
MICR Code^: IFSC Code^^:
Document attached (Any one) Cancelled Cheque with name pre-printed Bank statement Pass book Bank Certificate
Account No.: Savings Current NRE NRO FCNR
Bank Name: Branch Name:
City: PIN code:
MICR Code^: IFSC Code^^:
Document attached (Any one) Cancelled Cheque with name pre-printed Bank statement Pass book Bank Certificate
^ 9 digit code on your cheque next to the cheque number.
B - DEFAULT BANK ACCOUNT
From among the bank accounts registered with you or mentioned above, please register the following bank account as a Default Bank Account into which future redemption and/or dividend proceeds, if any of the above mentioned folio will be paid:
Bank Account No.: Bank Name:
SIGNATURES (To be signed by ALL UNITHOLDERS if mode of operation is indicated as 'JOINT'. In case of non-Individual Unit holders, to be signed by AUTHORISED SIGNATORIES)

Bank Account No.:	Bank Name:									
SIGNATURES (To be signed by ALL UNITHOLDERS if mode of operation is indicated as 'JOINT'. In case of non-Individual Unit holders, to be signed by AUTHORISED SIGNATORIES)										
Sole / First Applicant / Unit holder	Second Applicant / Unit holder	Third Applicant / Unit holder								



C - BANK ACCOUNT DELETION FORM

Folio No.				Permanent Account Number (PAN)
Name of Sole/ First	Unit Holder			
Bank Account No.:			Bank Name:	
Bank Account No.:			Bank Name:	
Bank Account No.:			Bank Name:	
Bank Account No.:			Bank Name:	
Deletion of a default bank	k account is not permitted unle	ss the investor ment	ions another registered bank accor	unt as a default account in Part B of this Form.
SIGNATURES (To be si AUTHORISED SIGNAT		S if mode of opera	tion is indicated as 'JOINT'. In ca	se of non-Individual Unit holders, to be signed by
Sole / First Apr	olicant / Unit holder	Second	Applicant / Unit holder	Third Applicant / Unit holder

Instructions and Terms and Conditions:

- 1. This facility allows a unit holder to register multiple bank account details for all investments held in the specified folio (existing or new). Individuals/HuF can register upto 5 different bank accounts for a folio by using this form. Non-individuals can register upto 10 different bank accounts for a folio. For registering more than 5 accounts, please use extra copies of this form.
- 2. Please enclose a cancelled cheque leaf for each of such banks accounts. This will help in verification of the account details and register them accurately. The application will be processed only for such accounts for which cancelled cheque leaf is provided. Accounts not matching with such cheque leaf thereof will not be registered.
- 3. If the bank account number on the cheque leaf is handwritten or investor name is not printed on the face of the cheque, bank account statement or pass book or a bank certificate or a letter from the bank giving the name, address and the account number should be enclosed. If photocopies are submitted, investors must produce original for verification.
- 4. Bank account registration/deletion request will be accepted and processed only if all the details are correctly filled and the necessary documents are submitted. The request is liable to be rejected if any information is missing or incorrectly filled or if there is deficiency in the documents submitted.
- 5. The first/sole unit holder in the folio should be one of the holders of the bank account being registered.
- 6. The investors can change the default bank account by submitting this form. In case multiple bank accounts are opted for registration as default bank account, the mutual fund retains the right to register any one of them as the default bank account.
- 7. A written confirmation of registration of the additional bank account details will be dispatched to you within 10 calendar days of receipt of such request.
- 8. If any of the registered bank accounts are closed/altered, please intimate the AMC in writing of such change with an instruction to delete/alter it from of our records
- 9. The Bank Account chosen as the primary/default bank account will be used for all Redemption payouts/ Dividend payouts. At anytime, investor can instruct the AMC to change the default bank account by choosing one of the additional accounts already registered with the AMC.
- 10. If request for redemption received together with a change of bank account or before verification and validation of the new bank account, the redemption request would be processed to the currently registered default (old) bank account.
- 11. If in a folio, purchase investments are vide SB or NRO bank account, the bank account types for redemption can be SB or NRO only. If the purchase investments are made vide NRE account(s), the bank accounts types for redemption can be SB/NRO/NRE.
- 12. The registered bank accounts will also be used to identify the pay-in proceeds. Hence, unit holder(s) are advised to register their various bank accounts in advance using this facility and ensure that payments for ongoing purchase transactions are from any of the registered bank accounts only, to avoid fraudulent transactions and potential rejections due to mismatch of pay-in bank details with the accounts registered in the folio.



Think Investments. Think Kotak.

Kotak Mahindra Mutual Fund

36-38A, Nariman Bhavan 227, Nariman Point Mumbai - 400 021

KEY INFORMATION MEMORANDUM & APPLICATION FORMS

CONTINUOUS OFFER:

Unit of all Schemes available at prices related to Applicable NAV

KOTAK GILT SAVINGS

Kotak Mahindra Gilt Unit Scheme '98 (Savings Plan)

An Open-Ended Dedicated Gilts Scheme Continuous Offer from 5-Jan-1999

KOTAK GILT INVESTMENT

Kotak Mahindra Gilt Unit Scheme '98 (Investment Plan)

An Open-Ended Dedicated Gilts Scheme Continuous Offer from 5-Jan-1999

KOTAK BOND SHORT TERM

Kotak Mahindra Bond Unit Scheme '99 (Short Term Plan)

An Open-Ended Debt Scheme
Continuous Offer from 3-May-2002

KOTAK BOND

Kotak Mahindra Bond Unit Scheme '99

An Open-Ended Debt Scheme Continuous Offer from 29-Nov-1999

KOTAK FLOATER LONG TERM

Kotak Floater Long Term Scheme

An Open-Ended Debt Scheme
Continuous Offer from 16-Aug-2004

KOTAK FLOATER SHORT TERM

Kotak Floater Short Term Scheme

An Open-Ended Debt Scheme Continuous Offer from 15-July-2003

KOTAK MONTHLY INCOME PLAN

Kotak Monthly Income Plan Scheme

An Open-Ended Income Scheme Continuous Offer from 03-Dec-2003

KOTAK FLEXI DEBT

Kotak Flexi Debt Scheme

An Open-Ended Debt Scheme
Continuous Offer from 07-Dec-2004

KOTAK CREDIT OPPORTUNITIES FUND

Kotak Credit Opportunities Fund

An Open-Ended Debt Scheme Continuous Offer from 12-May-2010

KOTAK MULTI ASSET ALLOCATION FUND

Kotak Multi Asset Allocation Fund

An Open-Ended Debt Scheme Continuous Offer from 27-Jan-2011

KOTAK LIQUID

Kotak Mahindra Liquid Scheme

An Open-Ended Debt Scheme Continuous Offer from 06-Oct-2000

KOTAK GOLD FUND

Kotak Gold Fund

An Open-Ended Fund of Funds Scheme Continuous Offer from 5-Apr-2011

THE SPONSOR

Kotak Mahindra Bank Ltd.

36-38A, Nariman Bhavan 227, Nariman Point Mumbai - 400 021

THE TRUSTEE

Kotak Mahindra Trustee Co. Ltd.

36-38A, Nariman Bhavan 227, Nariman Point Mumbai - 400 021

THE ASSET MANAGEMENT COMPANY Kotak Mahindra Asset Management Co. Ltd.

36-38A, Nariman Bhavan 227, Nariman Point Mumbai - 400 021

This Key Information Memorandum (KIM) sets forth the information, which a prospective investor ought to know before investing. For further details of the Scheme(s) / Mutual Fund, Due diligence certificate by the AMC, Key Personnel, Investors' rights & services, Risk Factors, Penalties & Pending Litigations, Associate Transactions, etc. investors should, before investment, refer to the Schemes Information Document and Statement of Additional Information available free of cost at any of the Official Acceptance Points or distributors or from the website www.mutualfund.kotak.com.

The Scheme(s) particulars have been prepared in accordance with Securities and Exchange Board of India (Mutual Funds) Regulations, 1996, as amended till date, and filed with Securities and Exchange Board of India (SEBI). The Units being offered for public subscription have not been approved or disapproved by SEBI, nor has SEBI certified the accuracy or adequacy of this KIM.

Scheme Name	KOTAK GIL		GILT INVEST				
	·			•	en - Ended Dedicated Gilt Scheme		
nvestment Objective	To generate risk-free returns through investme and / or State Government(s) and/ or reverse re	To generate risk-free returns through investments in sovereign securities issued by t Central and /or State Government(s) and/ or reverse repos in such securities.					
Asset Allocation	Balance Maturity	Risk p	rofile	Balance Maturity		Risk profile	
attern of the cheme	More than 5 years	Price Risk Low	Credit Risk Zero	More than 5 years	Price Risk	Credit Risk Zero	
	Between 1 to 5 years	Lower	Zero	Between 1 to 5 years	Lower	Zero	
	Less than 1 year Securities held under Reverse Repos	Lowest Zero	Zero Very low	Less than 1 year Securities held under Reverse	Lowest Repos Zero	Zero Very low	
	The risk profile described above indicates that are invariably lower than those of a portfolio Government Securities do not pose any crec securities. Investment Pattern Portfolio of securities will have a Weighted Ave Note: The asset allocation shown above is in defensive considerations. Should the weighted years, the portfolio will be reviewed and rebala	the risks of a portfolio of Coff investments of other type dit risk, they are usually represented the properties of the	overnment Securities obes of securities. Since eferred to as risk-free ryears.	The risk profile described above indicates that the risks of a portfolio of Governme Securities are invariably lower than those of a portfolio of investments of other types securities. Since Government Securities do not pose any credit risk, they are usually referr to as risk-free securities. Investment Pattern There will be no restriction on maturity of securities.			
tisk Profile of the	Mutual Fund Units involve investment risks inc summarized on page 11.	cluding the possible loss of	f principal. Please read t	he SID carefully for details on risk	factors before investment. Sche	eme specific Risk Factors ar	
lans & Options	Plan: Nil Option: Dividend Payout, Divide	end Reinvestment & Grow	/th	Plans- (a) Regular, (b) PF & Tru			
Applicable NAV (after the scheme opens for repurchase & sale)	Please refer to page 12 for details.		_	Options - Dividend Payout, Di	<u>videria keinvestment & Growtr</u>		
Minimum Application Amount/ Number of Units	Initial Investment: i) Rs. 5000/- and in mult switches. ii) Monthly Dividend Payout - Rs. 50, for Re 0.01 for switches. Additional Investment: Rs. 1000/- and in m switches. SIP Investment: Rs. 1000/- (Subject to a minin Redemption: If the holding is less than Rs. 10 request, the entire amount/units will be redeen	ultiples of Re. 1 for purchas num of 6 SIP instalments of 00 or 100 units, after proce	ses and for Re 0.01 for f Rs. 1000/- each).	Initial Investment: Rs. 5000/- and in multiples of Re. 1 for purchases and for Re 0.01 for switches. Additional Investment: Rs. 1000/- and in multiples of Re. 1 for purchases and for Re 0.01 for switches. SIP Investment: Rs. 1000/- (Subject to a minimum of 6 SIP instalments of Rs. 1000/each). Redemption: If the holding is less than Rs. 1000 or 100 units, after processing the redemption request, the entire amount/units will be redeemed from the Scheme			
Despatch of Repurchase Redemption) Request	Within 10 working days of the receipt of the	redemption request at the	e authorised centre of t	he Kotak Mutual Fund.			
Benchmark Index	ISEC SIBEX	ISEC Composite Index					
ividend Policy	Monthly (12th of every Month) & Annual (Re	cord date is not fixed)		Quarterly (20th of Mar/Jun/Sep/Dec)			
ame of the und Managers	Mr. Abhishek Bisen & Mr. Deepak Agrawal	Mr. Abhishek Bisen & Mr. Deep	oak Agrawal				
ame of the rustee Company	Kotak Mahindra Trustee Company Limited	Kotak Mahindra Trustee Comp	pany Limited				
ompounded	Performance of the schen (⁵ March 31, 2012 bein		5		te of the scheme as on Marc h 31, 2012 being a non workir		
Annualised Returns (%)	Kotak Gilt Investment Savings Plan	EX	Kotak Gilt Investment Kotak Gilt Investment ISEC Cor Regular Plan PF & Trust Plan Inde				
ast 1 year	8.22	2 7.39		9.05	9.05	6.79	
ast 3 years	5.28	6.13		7.55	7.62	5.87	
ast 5 years	5.70	7.90		8.75 8.92		7.89	
ince Inception	6.81	NA		10.10	6.50	6.07	
nception Date	December 29, 1998			Regular Plan - December 29, 1	998; PF & Trust Plan - Novemb	er 11, 2003	
p.ii.o.ii Dato	Absolute Returns (%) for ea	ch financial year for th	e last 5 years	Absolute Returns (%) for each financial year for the last 5 years			
	8.00 2007-08 2008-09 2009-10	2010-11 2011-12	Kotak Gilt Investment Savings Plan* ISEC SIBEX	4 2007-08 2008-09 The benchmark return correspond			
	*All payouts during the period have been re	einvested in the units of t	he scheme at the then	prevailing NAV. Past Performanc	e may or may not be sustained	d in future.	
xpenses of the cheme	Continuous Offer			Continuous Offer			
i) Load Structure	Entry Load: Nil Exit Load: Nil Note: Bonus units and units issued on reinves and exit load.	stment of dividends shall r	not be subject to entry	Entry Load: Nil Exit Load: Nil Note: Bonus units and units iss and exit load.	ued on reinvestment of dividenc	ds shall not be subject to er	
ii) Recurring expenses (% of veekly average set assets)	First Rs. 100 crores: 2.25% Next Rs. 300 crore: 2.00% Next Rs. 300: 1.75% Balance: 1.50%	Financial Ye	enses for the previous ear ended March 31, ited):1.50% P. A.	First Rs. 100 crores: 2.25 Next Rs. 300 crore: 2.00 Next Rs. 300: 1.75 Balance: 1.50	% Financial Year ended% 2012 (Audited) for F	March 31, Regular: 2.01% P. A.;	
	ect Applications: Not applicable Please refer to						
	Investors: Investor is advised to refer to the det (NAV) Publication: Please refer to page 12 for		Additional Information	and also independently refer to h	nis tax advisor.		
	NAV) Publication: Please refer to page 12 for d						
	on: Please refer to page 12 for details.			I			
AUM and Folio as on March 30, 2012)	AUM: Rs. 6.14 crores. Folio: 201			(a) Regular Plan - AUM: Rs. 7		2	
	1			(b) PF & Trust Plan - AUM: Rs.	11.95 crores. Folio: 31		

Scheme Name	KOTAK BOND	SHORT TE	RM	M KOTAK BONI			
	An Open - End	ed Debt Scheme		An (Open - Ended D	Debt Scheme	
Investment Objective	To provide reasonable returns and high level of instruments of different maturities, so as to such edebt market.	To create a portfolio of debt and money market instruments of different maturities so as to spread the risk across a wide maturity horizon & different kinds of issuers in the debt market.					
Asset Allocation Pattern of the	Investments	Indicative allocation	Risk profile	Investments		Indicative allocation	Risk profile
Scheme	Debt and money market instruments with maturity upto 1 year*	50% to 100%	Low	* Debt Instruments with ma than one year	aturity more	25% to 100%	Medium
	Debt instruments with maturity above 1 year *	0% to 50%	Low to Medium	* Debt and Money Market i with maturity less than one		10% to 100%	Low to Medium
	* Debt instruments shall be deemed to include bebts shall not exceed 50% of the net assets on Note: The asset allocation shown above is it defensive considerations. For investments in commal deviation of upto 50% of the maximul investment in debt and money market instrum of the maximum indicative allocation, review working days.	f the Plan. ndicative and may change lebt instruments with matu m indicative allocation will lents with maturity above o	e for a short term on urity above one year, a be permissible. When one year exceeds 50%	*Debt instruments are deemed to include securitised debt and investment in securitise debts shall not exceed 50% of the net assets of the Scheme. Note: The asset allocation shown above is indicative and may vary according circumstances at the sole discretion of the Fund Manager, on defensive consideration			
Risk Profile of the Scheme	Mutual Fund Units involve investment risks in summarized on page 11.	cluding the possible loss of	f principal. Please read t	he SID carefully for details on ris	sk factors before inves	tment. Scheme spec	ific Risk Factors are
Plans & Options	Plan: Nil Option: Dividend Payout, Divid	end Reinvestment & Grow	vth	Plan: (a) Deposit (b) Regular Options: (a) Deposit - Divid (b) Regular - Divide		Reinvestment & Gr Reinvestment , Gro	owth wth & Bonus
Applicable NAV (after the scheme opens for repurchase & sale)	Please refer to page 12 for details.						
Minimum Application Amount/ Number of Units	Initial Investment: i) Dividend Re-investmen for purchases and for Re 0.01 for switches. ii) multiples of Re. 1 for purchases and for Re 0.0 Additional Investment: Rs. 1000/- and in m switches. SIP Investment: Rs. 1000/- (Subject to a minir Redemption:) If the holding is less than Rs. 10 request, the entire amount/units will be redeer	y): Rs. 50,000/- and in ses and for Re 0.01 for	Initial Investment: a) Deposit Plan: Rs. 5000/- and in multiples of Re. 1 for purchases and for Re 0.01 for switches. b) Regular Plan: Rs. 500,000/- and in multiples of Re. 1 for purchases and for Re 0.01 for switches. Additional Investment: a) Deposit Plan and b) Regular Plan: Rs. 1000/- and in multiples of Re. 1 for purchases and for Re. 0.01 for switches. SIP Investment: a) Deposit Plan and b) Regular Plan: Rs. 1000/- (Subject to a minimum of 6 SIP instalments of Rs. 1000/- each). Redemption: a) Deposit Plan and b) Regular Plan: If the holding is less than Rs. 1000 or 100 units, after processing the redemption request, the entire amount/units will be redeemed from the Scheme				
Despatch of Repurchase (Redemption) Request	Within 10 working days of the receipt of the	redemption request at the	e authorised centre of t	he Kotak Mutual Fund.			
Benchmark Index	Crisil Short - Term Bond Fund Index		Crisil Composite Bond Fund Index				
Dividend Policy Name of the	Monthly (12th of every Month)			Deposit Plan - Quarterly (20th of Mar/Jun/Sep/Dec) Regular Plan - Quarterly (20th of Mar/Jun/Sep/Dec) Annual (12th of Mar)			
Fund Managers Name of the	Mr. Abhishek Bisen & Mr. Deepak Agrawal			Mr. Abhishek Bisen & Mr. De			
Trustee Company	Kotak Mahindra Trustee Company Limited Performance of the scheme as on March 30, 2012 ⁵			Kotak Mahindra Trustee Company Limited Performance of the scheme as on March 30, 2012 ⁵			125
Compounded Annualised	(^s March 31, 2012 b	eing a non working day)		(\$Ma	rch 31, 2012 being a	non working day)	
Returns (%)	Kotak Bond Short Term	CRISIL Short Term Bo		Kotak Bond Deposit Plan	Kotak Bon Regular Pla	an B	RISIL Composite ond Fund Index
Last 1 year Last 3 years	9.00 6.83	6.42		10.01 7.31	7.25		7.68
Last 5 years	8.32	7.56		8.72	9.13		6.05
Since Inception	7.29	6.36		8.78	9.39		NA NA
Inception Date	May 2, 2002			November 25, 1999			
	Absolute Returns (%) for each	financial year for the la	ast 5 years	Absolute Returns (%) for each financial year for the last 5 years			
	12.00 48.6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	9.00	Kotak Bond Short Term Plan* Crisil Short - Term Bond Fund Index	Returns % 00.00 00.8 % 00.91 13.88 8.20 00.70 8.20 9.70 13.88 8.20 9.70 14.42	6.97 6.72 5.41 5.01 5.06	■ Dep Kot Reg	ak Bond osit Plan* ak Bond ular Plan* sil Composite ad Index
Expenses of the	*All payouts during the period have been re	einvested in the units of the	he scheme at the then		nce may or may not l	be sustained in futur	re.
Scheme				Continuous Offer			
(i) Load Structure	Entry Load: Nil Exit Load: 1) For redemptions / switch outs (including SIP of units, irrespective of the amount of invest (including SIP/STP) after 180 days from the amount of investment: Nil. Note: Bonus unit shall not be subject to entry and exit load.	Entry Load: a) Deposit Plan: Nil and b) Regular Plan: Nil Exit Load: (a) Deposit Plan: i) For redemptions / switch outs (including SIP/STP) within 1 y redemptions/ switchouts on or after 1 year: Nil and (b) Regular Plan: i) For redemptions / switchouts on or after 1 year: Nil and (b) Regular Plan: i) For redemptions / switchouts on or after 1 year: Nil and the country outs (including SIP/STP) within 1 year from the date of allotment of units, irrespective of amount of investment: 1% ii) For redemptions / switchouts on or after 1 year: Nil. Note: Bounits and units issued on reinvestment of dividends shall not be subject to entry and exit load.			s. irrespective of the		
(ii) Recurring expenses (% of weekly average net assets)	First Rs. 100 crores: 2.25% Next Rs. 300 crore: 2.00% Next Rs. 300: 1.75% Balance: 1.50% ect Applications: Not applicable Please refer to	Financial Ye 2012 (Audi	enses for the previous ear ended March 31, ited) 1.18% P. A.	First Rs. 100 crores: 2.2 Next Rs. 300 crore: 2.0 Next Rs. 300: 1.7 Balance: 1.5	00% Fi 75% 2	actual expenses for t inancial Year ended 012 (Audited) for De egular: 2.15% P. A.	March 31,
	investors: Investor is advised to refer to the def		Additional Information	and also independently refer to	o his tax advisor.		
<u> </u>	(NAV) Publication: Please refer to page 12 for s please contact: Please refer to page 12 for d						
	on: Please refer to page 12 for details.	etalls.					
AUM and Folio (as on March 30, 2012)	AUM: Rs. 603.55 crores. Folio: 1,74	7		(a) Deposit Plan- AUM: Rs		Folio: 2,552	
· · · ·				(b) Regular Plan - AUM: R	s. 253.04 crores.	Folio: 859	

Investment Strategy & Risk Measures: Please refer to pages 8 - 10 for details.

Scheme Name	KOTAK FLOATE	K LONG II	KOTAK FLOATER		EKIVI		
	An Open - Ende	ed Debt Scheme	An Open - Ended Debt Scheme				
nvestment Objective	To reduce the interest rate risk associated vinvesting predominantly in floating rate section appropriate derivatives.	vith investments in fixed urities, money market in	I rate instruments by instruments and using	To reduce the interest rate risk associated with investing predominantly in floating rate securit appropriate derivatives.	n investments in fixed ties, money market in:	rate instruments b struments and usir	
asset Allocation	Investments	Indicative allocation	Risk profile	Investments	Indicative allocation	Risk profile	
Scheme	*Floating rate debt securities &/or money market instruments,other debt securities with outstanding maturity of upto 182 days	65% to 100%	Low	*Floating rate debt securities &/or money market instruments, other debt securities with outstanding maturity of upto 91 days	65% to 100%	Low	
	*Fixed rate debt securities *Debt securities/instruments are deemed to inclu	0% to 35%	Medium	*Fixed rate debt securities	0% to 35%	Medium	
	debts shall not exceed 50% of the net assets of it. The floating rate debt securities in the above tal rate debt securities with interest rate swap. Money market instruments will include repos/resome of the investments may be in the call memoney market. (as may evolve or be provided by Pending deployment in terms of investment ol invested in short-term deposits of Scheduled Con 16, 2007. Note: The asset allocation shown above is indicathe discretion of the Fund Manager on defensive to purchases and redemption of units or during a When the allocation of floating rate debt see securities with outstanding maturity of up to 1 allocation of fixed rate debt securities goes a conducted.	ne Scheme. ble include floating rate de verse repos or other instrum oney market or in investm (RBI) ojective, the monies unde nmercial Banks in terms of stive and may vary accordi consideration. The compo djustment of the average nr urities & money market	Pubot securities/ instruments are deemed to include securitised debts and investment securitised debts shall not exceed 50% of the net assets of the Scheme. The floating rate debt securities in the above table include floating rate debt securities at fixed rate debt securities with interest rate swap. Money market instruments will include repos / reverse repos or other instruments permit by RBI. Some of the investments may be in the call money market or in investments alternative to a money market. (As may evolve or be provided by RBI) The asset allocation shown above is indicative and may vary according to circumstances at sole discretion of the Fund Manager on defensive consideration. The composition in change due to purchases and redemption of units or during adjustment of the averamaturity of investments. When the allocation of floating rate debt securities &/or money market securities, other defensive consideration.				
tisk Profile of the	Mutual Fund Units involve investment risks inc	luding the possible loss of	f principal. Please read t	he SID carefully for details on risk factors before inv	estment. Scheme spec	ific Risk Factors ar	
cheme lans & Options	summarized on page 11. Plan: Nil Option: Dividend Payout, Divide	nd Reinvestment & Grow	/th	Plan: Nil Ontion: Dividend Reinvestment 8	Growth		
Applicable NAV (after	Special Control Special Control	Reinvestment & Grow		Plan: Nil Option: Dividend Reinvestment 8	GIOWUI		
the scheme opens for repurchase & sale)	Please refer to page 12 for details.						
Minimum Application Amount/ Number of Units	Initial Investment: i) Daily Dividend Re-investr Dividend Re-investment & Growth: Rs. 5000/- a 0.01 for switches. ii) Dividend Payout (Wedy) purchases and for Re 0.01 for switches. Additional Investment: Rs. 1000/- and in mu switches. SIP Investment: Rs. 1000/- (Subject to a minim Redemption: If the holding is less than Rs. 100 request, the entire amount/units will be redeen	and in multiples of Re. 1 fo : Rs. 1,00,00,000/- and in litiples of Re. 1 for purchas num of 6 SIP instalments of 10 or 100 units, after proce	or purchases and for Ré in multiples of Re. 1 for ses and for Re 0.01 for f Rs. 1000/- each).	Initial Investment: i) Daily Dividend Option: Repurchases and for Re 0.01 for switches. ii) Gros witches of switches Additional Investment: Rs. 1000/- and in multiples of switches Additional Investment: Rs. 1000/- and in mul 0.01 for switches. SIP Investment: Not Available Redemption: If the holding is less than Rs. 100 redemption request, the entire amount/units with the switches are supported by the switches are switches.	vth, Weekly Dividend a Rs 1 for purchases and tiples of Re. 1 for purc 00 or 100 units, after p	Ind Monthly I for Re 0.01 for chases and for Re	
Despatch of Repurchase Redemption) Request	Within 10 working days of the receipt of the	redemption request at the	e authorised centre of t	the Kotak Mutual Fund.			
enchmark Index	CRISIL Liquid Fund Index			CRISIL Liquid Fund Index			
ividend Policy	Daily, Weekly (Every Monday), Monthly (12th	of every Month)		Daily, Weekly (Every Monday), Monthly (12th of	every Month)		
lame of the und Managers	Mr. Deepak Agrawal & Mr. Abhishek Bisen.			Mr. Deepak Agrawal & Mr. Abhishek Bisen.			
lame of the rustee Company	Kotak Mahindra Trustee Company Limited			Kotak Mahindra Trustee Company Limited			
Compounded	Performance of the scheme as			Performance of the scheme as on March 30, 2012 ⁵			
Annualised Returns (%)	(⁵ March 31, 2012 being a r			(§ March 31, 2012 being a non working day) Kotak Floater Short Term CRISIL Liquid Fund Index			
	Kotak Floater LongTerm 9.30	CRISIL Liquid Fi		Kotak Floater Short Term 9.46			
ast 1 year ast 3 years	7.03	6.10		6.61	8.4	10	
ast 5 years	7.86	6.90		7.35	6.9		
ince Inception	7.23	6.36		6.67			
· ·		0.50					
nception Date	August 13, 2004 Absolute Returns (%) for each 1	financial year for the la	ast 5 years	July 14, 2003 Absolute Returns (%) for each fin	ancial year for the l	ast 5 years	
	8.96 8.96 8.81 8.81 8.81 8.81 8.81 8.81 8.81 8.8	6.66 6.21 9.30 8.44	Kotak Floater Long Term* CRISIL Liquid Fund Index	8.64 8.81 8.64 8.81 8.84 8.81 8.84 8.84 8.81 8.84 8.84	6.21 9.46 8.44	Kotak Floate Short Term* CRISIL Liqui Fund Index	
	0.00 2007-08 2008-09 2009-10 *All payouts during the period have been re	2010-11 2011-12 einvested in the units of	the scheme at the ther	0.00 2007-08 2008-09 2009-10 z	2010-11 2011-12 ot be sustained in futi	ure.	
xpenses of the	Continuous Offer			Continuous Offer			
) Load Structure	Entry Load: Nil Exit Load: Nil Note: Bonus units and units issued on reinves and exit load.	tment of dividends shall r	not be subject to entry	Entry Load: Nil Exit Load: Nil Note: Bonus units and units issued on reinvestment of dividends shall not be subject to			
i) Recurring xpenses (% of veekly average et assets)	First Rs. 100 crores: 2.25% Next Rs. 300 crore: 2.00% Next Rs. 300: 1.75% Balance: 1.50%	Financial Ye	enses for the previous ear ended March 31, ited) 0.57% P. A.				
	rect Applications: Not applicable Please refer to		Additional Information	and also independently refer to this top of it			
	investors: Investor is advised to refer to the deta (NAV) Publication: Please refer to page 12 for o		Auditional Information	ariu also independently refer to his tax advisor.			
or Investor Grievance	es please contact: Please refer to page 12 for de						
	on: Please refer to page 12 for details.	101		ALIMA, Do. 924 99 average	1 627		
AUM and Folio as on March 30, 2012)	AUM: Rs. 2024.30 crores. Folio: 6,4	+ 5		AUM: Rs. 824.88 crores. Folio:	1,637		

Scheme Name	KOTAK MONTH	KOTAK FLEXI DEBT					
	An Open-Ended Income fund. I is subject to availability	Monthly Income is	not assured &	An C	An Open - Ended Debt Scheme		
Investment Objective	To enhance returns over a portfolio of Debt I and Equity related Instruments.			7 To maximize returns through an active management of a portfolio of debt and money mar securities.			
Asset Allocation Pattern of the	Investments	Indicative allocation	Risk profile	Investments	Indicati allocati		
Scheme	*Debt and money market instruments Equity and equity related instruments	Upto 100% Upto 20%	Low to Medium Medium to High	*Debt Instruments with mate than one year	urity more 0% to 9	5% Medium	
	*Debt securities/instruments are deemed to securitised debts shall not exceed 50% of the I Note: The asset allocation shown above is ind	net assets of the Scheme.		*Debt and Money Market In with maturity less than one	year		
	at the sole discretion of the Fund Managers, interest rate view of the Fund Manager. Also, and redemption of Units or during adjustmen the proportion of investments in equity and Portfolio will be reviewed and rebalanced.	the composition may chat of the average maturity o	nge due to purchases f investments. Should	*Debt securities/instruments are deemed to include securitised debts and investment securitised debts shall not exceed 50% of the net assets of the Scheme. Note: The asset allocation shown above is indicative and would enable the Fund Manager take position in the debt market depending upon the market conditions. In a conduc interest rate scenario and/or with a favourable market outlook, the Fund Manager woi increase the allocation of debt securities with maturity more than one year; while in adveinterest rate scenario and/or unfavourable market outlook, the Fund Manager woi increase the allocation of debt and money market instruments with maturity less than or year. The asset allocation may vary substantially depending upon the Fund Manager's vion the market and/or interest rate. Also, the composition may change due to purchases a redemption of Units or during adjustment of the average maturity of investments. Shot the proportion of investments with maturity less than 1 year fall below 2%, the portfolio be reviewed and rebalanced.			
Risk Profile of the Scheme	Mutual Fund Units involve investment risks in summarized on page 11.	cluding the possible loss of	principal. Please read t	he SID carefully for details on risl	k factors before investment. Sci	neme specific Risk Factors are	
Plans & Options	Plan: Nil Option: Dividend Payout, Divid	end Reinvestment & Grow	th	Plans - (a) Regular, (b) Institu Options: (a) Regular - Divide (b) Institutional - D	tional. nd Payout, Dividend Reinvestm ividend Reinvestment & Growt	ent & Growth h	
Applicable NAV (after the scheme opens for repurchase & sale)	Please refer to page 12 for details.						
Minimum Application Amount/ Number of Units	Initial Investment: i) Dividend Re-investme 5000/- and in multiples of Re. 1 for purchases (Monthly): Rs. 50,000/- and in multiples of Re. Additional Investment: Rs. 1000/- and in mswitches. SIP Investment: Rs. 1000/- (Subject to a minir Redemption: If the holding is less than Rs. 10 request, the entire amount/units will be redeen	b) institutional Plan: 8. 1,00,00,000/- and in multiples of Re. 1 for purchases and for Re 0.0 1 ros witches. b) Institutional Plan: 8. 1,00,00,000/- and in multiples of Re. 1 for purchases and for Re 0.01 f. switches. Additional Investment: a) Regular Plan and b) Institutional Plan: Rs. 1000/- and in multiples of Re.					
Despatch of Repurchase				after processing the redemption	request, the entire amount/units w	ill be redeemed from the Scheme.	
(Redemption) Request	Within 10 working days of the receipt of the	1					
Benchmark Index	CRISIL MIP Blended Index			CRISIL Composite Bond Index		d Bainwartmant (Evany Manday	
Dividend Policy	Monthly (12th of every Month) Quarterly (20th of Mar/Jun/Sep/Dec)			Quarterly Dividend (Payout & Re	Reinvestment, Weekly Dividen einvest-ment)(20th of Mar/Jun/Se Dividend Reinvestment (Every M	p/Dec), Institutional Plan- Daily	
Name of the Fund Managers Name of the	Mr. Pankaj Tibrewal, Mr. Krishna Sanghvi & I	Mr. Abhishek Bisen.		Mr. Deepak Agrawal & Mr. Al	bhishek Bisen		
Trustee Company	Kotak Mahindra Trustee Company Limited		ε	Kotak Mahindra Trustee Con	. ,		
Compounded Annualised	Performance of the schen (⁵ March 31, 2012 beir			Performance of the scheme as on March 30, 2012 ^s (^s March 31, 2012 being a non working day)			
Returns (%)	Kotak Monthly Income Plan	CRISIL MIP Blen	ded Index	Kotak Flexi Debt - Regular Plan	Kotak Flexi Debt - Institutional Plan	CRISIL Composite Bond Fund Index	
Last 1 year	6.01	5.24		8.82	9.38	7.68	
Last 3 years	8.96	8.48		6.20	7.10	6.05	
Last 5 years	5.05	7.35		7.19	NA	6.73	
Since Inception	6.28	7.15		7.06	7.54	NA	
Inception Date	December 2, 2003			Regular Plan - December 6, 2004; Institutional Plan - May 26, 2008			
	Absolute Returns (%) for each	financial year for the la	ast 5 years	Absolute Returns (%) for each financial year for the last 5 years			
	12.00 8.00 8.4.00	6.17	Kotak Monthly Income Plan* CRISIL MIP Blended Index	8.20 6.091 8.20 6.091 35 7.4	Kotak Fle	i Debt - Regular* ki Debt - Institutional* aposite Bond Index	
	8.00 - 4.00 - 4.00 - 6.00 - 7.00 - 6.00 - 7.00 - 6.00 - 7.			8.00 & & & & & & & & & & & & & & & & & &	2009-10 2010-11 201	1-12	
	2007-08 2008-09 2009-10	2010-11 2011-12		The benchmark return corresponds to Kotak Flexi Debt Regular Plan.			
Expenses of the	*All payouts during the period have been re	einvested in the units of t	he scheme at the then	Ī	ce may or may not be sustain	ed in future.	
Scheme (i) Load Structure	Continuous Offer Entry Load: Nil Exit Load: i)For redemptions / switch outs allotment of units, irrespective of the amswitchouts on or after 1 year: Nil. Note: Be dividends shall not be subject to entry and exit	nus units and units issue	year from the date of ii) For redemptions/ d on reinvestment of	Continuous Offer Entry Load: Nil Exit Load: Nil Note: Bonus units and units is and exit load.	sued on reinvestment of divider	nds shall not be subject to entry	
(ii) Recurring expenses (% of weekly average net assets)	First Rs. 100 crores: 2.25% Next Rs. 300 crore: 2.00% Next Rs. 300: 1.75% Balance: 1.50%	Actual expe Financial Ye 2012 (Audi	enses for the previous ear ended March 31, ted) 2.23% P. A.	First Rs. 100 crores: 2.2 Next Rs. 300 crore: 2.0 Next Rs. 300: 1.7 Balance: 1.5	0% ended March 31, 20	che previous Financial Year 12 (Audited) P. A.; Institutional: 0.68% P. A	
	ect Applications: Not applicable Please refer to		dditional Information	and also independently refer to	his tax advisor		
	NAV) Publication: Please refer to page 12 for		Auditional Information	and also independently refer to	IIIS LAX AUVISOF.		
For Investor Grievances	s please contact: Please refer to page 12 for d						
Unitholders' Information AUM and Folio	on: Please refer to page 12 for details.			(a) Regular Plan - AUM: Rs. 1	32.71 crores. Folio: 2,8	803	
(as on March 30, 2012)	AUM: Rs. 43.72 crores. Folio: 5,207			(a) Regular Plan - AUM: Rs. 132.71 crotes. Polio: 2,003 (b) Institutional Plan - AUM: Rs. 573.23 crores. Folio: 123			

Investment Strategy & Risk Measures: Please refer to pages 8 - 10 for details.

Scheme Name	KOTAK CREDIT OPP		KOTAK MULTI AS		ION FUND			
	An Open-Ended		•	nded Debt Scheme				
Investment Objective	money market securities across the yield curve seek to maintain reasonable liquidity within the	ioney market securities across the yield curve and credit spectrum. The scheme would also seek to maintain reasonable liquidity within the fund. here is no assurance that or guarantee that the investment objective of the scheme will be			The investment objective of the scheme is to generate income by investing predominal debt and money market securities, to generate growth by taking moderate expose equity and equity related instruments and provide diversification by investing in Gold ET			
Asset Allocation	Investments	Indicative allocation	Risk profile	Investments	Indicative allocation	Risk profile		
attern of the cheme	Debt, money market instruments & governmer		Low	Debt and money market instruments Equity and equity related instruments	75% to 90% 5% to 20%	Low High		
	securities with maturity upto 1 year * Debt, Money Market Instruments & governments	nt 0% to 65%	Low – Medium	Units of Gold ETFs *	5% to 20%	Medium to High		
	securities with maturity greater than 1 year *	90 111 7 1 B	6 1 20 1	* Investments will be made in Gold ETF performance , portfolio , expense ra	tio, materiality of difference	es etc based on t		
	*Debt instruments shall be deemed to include s debt) and investment in securitised debts maybe	securitised debts (excludir e upto 75% of the net asse	ng foreign securitised ets of the Scheme.	judgment of the fund manager The sci investment restrictions.	,	, , , , , ,		
	The total investment value of debt instruments ilike, Interest Rate Swaps, Interest Rate Fon Agreements, etc., if any, shall not exceed 100% of Note: The asset allocation if altered for short-te within 30 days.	wards, Interest Rate Ful of the net assets of the sch	tures, Forward Rate eme.	The total gross exposure investment in equity + debt + money market instrumen (excluding cash and cash equivalents with residual maturity of less than 91 days) derivatives positions+ Gold ETF shall not exceed 100% of net assets of scheme. The scheme will not invest in securitised debt. Portfolio Rebalancing The asset allocation shown above is indicative and may change for the short term at the discretion of the fund manager in case of defensive considerations and because of marking action. If altered, the allocation would be rebalanced within 15 business days.				
Risk Profile of the	Mutual Fund Units involve investment risks inclusions summarized on page 11.	uding the possible loss of	principal. Please read t	he SID carefully for details on risk factors b	efore investment. Scheme sp	ecific Risk Factors are		
Scheme Plans & Options	Plan: Nil Option: Dividend Payout, Divider	nd Reinvestment & Growt	th	Plan: Nil Option: Dividend Payout,	Dividend Reinvestment & G	rowth		
Applicable NAV (after the scheme opens for repurchase & sale)	Please refer to page 12 for details.							
Minimum Application Amount/ Number	Initial Investment: Rs. 5000/- and in multipl switches. Additional Investment: Rs.1000/- and in multiples.	•		Initial Investment: Rs. 10000/- and in switches. Additional Investment: Rs.1000/- an				
of Units	switches. SIP Investment: Rs. 1000/- Subject to a minimum Redemption: Rs. 1000 or 100 units, If the hoprocessing the redemption request, the entir Scheme.	m of 6 SIP installments of F Iding is less than Rs. 100 re amount/units will be	Rs. 1000/- each) 10 or 100 units, after redeemed from the	for switches. SIP Investment: Rs.1000/- (Subject to each) Redemption: Rs. 1000 or 100 units, If processing the redemption request, the Scheme.	the holding is less than Rs.	1000 or 100 units, at		
Despatch of Repurchase Redemption) Request	Within 10 working days of the receipt of the re	edemption request at the	authorised centre of t	he Kotak Mutual Fund.				
enchmark Index	CRISIL Short Term Bond Index		80% - CRISIL MIP Blended Fund Index and 20% - price of gold.					
Dividend Policy	Weekly (Every Monday), Monthly (12th of Ever Annual (12th of March)	y Month), Quarterly (20th	Monthly (12th of Every Month), Quarterly	(20th of Mar/Jun/Sep/Dec), An	nual (12th of March)			
Name of the Fund Managers	Mr. Deepak Agrawal and Mr. Abhishek Bisen.		Mr. Pankaj Tibrewal and Mr. Abhishek I	Bisen				
lame of the rustee Company	Kotak Mahindra Trustee Company Limited		Kotak Mahindra Trustee Company Lim	ited				
Compounded	Performance of the scheme (§March 31, 2012 being		s	Performance of the scheme as on March 30, 2012 ^s (^s March 31, 2012 being a non working day)				
Annualised Returns (%)	Kotak Credit Opportunities Fund	CRISIL Short-Term Bor	nd Fund Index	Kotak Multi Asset Allocation Fund				
ast 1 year	9.20	8.28		7.77).84		
ast 3 years	-	-		-		-		
ast 5 years	-	-		-		-		
ince Inception	7.16	6.67		8.69	11	.01		
nception Date	May 12, 2010			January 21, 2011 Absolute Returns (%) for each financial year for the last 1 year				
	Absolute Returns (%) for each fina	ncial year for the last	1 year					
	9.20	Katala Cu		12.00	Wasali Ma	Ist. A		
		Kotak Cro Opportur	nities Fund	% su	Kotak Mu Allocation			
	4.00 -	CRISIL Sh Bond Fur		. 00.8 Geturns		Blended Index - 80% Gold - 20%		
		Bolid Fdi	id Index	4.00	Trices of C	JOIG - 20 /6		
	0.00 2011-12			0.00 2011-12				
	*All payouts during the period have been rein	nvested in the units of th	ne scheme at the then	prevailing NAV. Past Performance may o	may not be sustained in fu	iture.		
expenses of the scheme	Continuous Offer Entry Load: Nil			Continuous Offer				
i) Load Structure	Exit Load: (1) For redemptions / switch outs (incl allotment of units, irrespective of the amount of in (including SIP/STP) within 6 months from the da irrespective of the amount of investment: 1.5%. (3 within 12 months from the date of allotment of amount of investment - 1%. (4) For redemptions, from the date of allotment of units, irrespective of collected in excess of 1% (which is permissible to be back to the scheme. Note: Bonus units and units	Ivestrient: 2%. (2) For red te of allotment of units by For redemptions/switch ounits but before 15 mont switch outs (including SIP/the amount of investment: e charged under SEBI regula	(1) For exit within 1 year from the date of allotment of units: 1%. (2) For exit after 1 years the date of allotment of units. Nil. Note: Bonus units and units issued on reinvestme dividends shall not be subject to entry and exit load.					
ii) Recurring expenses (% of weekly average net assets)	subject to entry and exit load. First Rs. 100 crores: 2.25% Next Rs. 300 crore: 2.00% Next Rs. 300: 1.75% Balance: 1.50%	Financial Ye 2012 (Audit	nses for the previous ar ended March 31, ted) 1.30% P. A.	First Rs. 100 crores: 2.50% Next Rs. 300 crore: 2.25% Next Rs. 300: 2.00% Balance: 1.75%	Actual expenses for the ended March 31, 2012			
	ect Applications: Not applicable Please refer to provestors: Investor is advised to refer to the detail		dditional Information	and also independently refer to his tax a	dvisor.			
Daily Net Asset Value (I	NAV) Publication: Please refer to page 12 for de	etails.		and also independently refer to his tax at				
	please contact: Please refer to page 12 for det	ails						
		idiis.						
	n: Please refer to page 12 for details. AUM: Rs. 280.50 crores. Folio: 1,302	uns.		AUM: Rs. 276.46 crores.	Folio: 5,289			

Investment Strategy & Risk Measures: Please refer to pages 8 - 10 for details.

Scheme Name		KOTA	K LIQUID		KO1	KOTAK GOLD FUND			
Scheme Name			ded Liquid Scheme		An open	ended Fund	of Funds Schem	ie	
Investment Objective	To provide reaso instruments of o debt markets	onable returns and high leve	el of liquidity by investing in de o spread risk across different l	bt and money market kinds of issuers in the	The investment objective of the Gold Exchange Traded Funds (ET	ng in units of Kotak			
Asset Allocation Pattern of the	Investments		Indicative allocation	Risk profile	Investments		Indicative Allocation (% to net assets)	Risk profile	
Scheme		ney market instruments	100%	Low to Medium	Units of Kotak Gold ETF Reverse repo and /or CBLO an	d/or short-term	95% to 100% 0%- 5%	Low	
	(including inter bank call and repo) *Debt securities / instruments are deemed to include securitised debt and investment in securitised debt will not exceed 50% of the net assets of the Scheme. • Investments will be made in debt and money market securities with maturity of upto 91 days only. *The Fund Manager may invest in Liquid S However, the Fund Manager may invest in an with SEBI, which invest predominantly in the money market securities or Liquid Schemes. *The Fund Manager may invest in Liquid S However, the Fund Manager may invest in an with SEBI, which invest predominantly in the money market securities or Liquid Schemes. *The scheme may either invest directly with creation unit size or through the secondary may invest or an in conducted in 5 working days.							idra Mutual Fund ual fund registerec g will be conductec Kotak Gold ETF in	
Risk Profile of the	Mutual Fund Ur	nits involve investment risk	s including the possible loss of	nrincinal Please read t	the market dynamics keeping ir The scheme will not invest in see the SID carefully for details on risk	curitized debt.		ic Risk Factors are	
Scheme of the	summarized on	page 11.		principal. Flease read t	The SID Carefully for details of Fisk	iactors before in	vestment. Scheme speci	IC NISK FACIOIS die	
Plans & Options	Options - (a) D	ılar, (b) Institutional, (c) Inst Dividend Reinvestment & Gi ividend Payout, Dividend R	rowth (b) Dividend Reinvestm	ent & Growth	Plan: Nil Option: Dividend	l Payout, Dividen	d Reinvestment & Grow	th	
Applicable NAV (after the scheme opens for repurchase & sale)	Please refer to p	page 12 for details.							
Minimum Application Amount/ Number of Units	Initial Investment: a) Regular Plan: Rs. 5000 and in multiples of Re 1 for purchases and for Re 0.01 for switches. b) Institutional Plan: Rs. 1,00,00,000/- and in multiples of Re 1 for purchases and for Re 0.01 for switches. c) Institutional Premium: Rs. 5,00,00,000/- and in multiples of Re 1 for purchases and for Re 0.01 for switches Additional Investment: a) Regular Plan, b) Institutional Plan and c) Institutional Premium Plan: Rs. 1,000/- and in multiples of Re. 1 for purchases and for Re 0.01 for switches. SIP Investment: a) Regular Plan, b) Institutional Plan and c) Institutional Premium Plan: Not Available Redemption: If the holding is less than Rs. 1000 or 100 units, after processing the redemption request, the entire amount/units will be redeemed from the Scheme.				Initial Investment: Rs. 5000/ switches. Additional Investment: Rs.11 for switches. SIP Investment: Rs.1000/- (Sueach) Redemption: Rs. 1000 or 100 processing the redemption req Scheme.	000/- and in multiplect to a minimultiplect, if the hold	tiples of Rs 1 for purcha num of 6 SIP installments ding is less than Rs. 1000	ses and for Re 0.01 of Rs. 1000/- 0 or 100 units, afte	
Despatch of Repurchase (Redemption) Request	Within 10 work	king days of the receipt of	the redemption request at the	authorised centre of t	he Kotak Mutual Fund.				
Benchmark Index	CRISIL Liquid Fu	und Index			Price of gold				
Dividend Policy	Regular - Weel Institutional P	kly (Every Monday) , Instit Premium - Daily, Weekly (E	utional - Daily, Weekly (Every every Monday)	Monday)	Trustee's Discretion. Please ref	er to page 11 fo	or details.		
Name of the Fund Managers	Mr. Deepak Agı	rawal & Mr. Abhishek Bise	en		Mr. Abhishek Bisen				
Name of the Trustee Company	Kotak Mahindra	a Trustee Company Limited	i		Kotak Mahindra Trustee Comp	any Limited			
Compounded Annualised Returns (%)	Kotak Liquid		heme as on March 30, 2012 being a non working day) Kotak Liquid Institutional	CRISIL Liquid	(^s Ma	rch 31, 2012 bei	me as on March 30, 20 ng a non working day)		
	Regular Plan	Institutional Plan	Premium Plan	Fund Index	Kotak Gold Fund		Prices of		
Last 1 year	8.41	8.95	9.39	8.45	31.58		32.9	¹ 1	
Last 3 years Last 5 years	6.00	6.22	6.86	6.10	-		-		
Since Inception	6.43	6.33	7.51 6.83	6.90	30.81		31.9	10	
· · · · · · · · · · · · · · · · · · ·			onal Plan - March 14, 2003; I				51.5		
Inception Date		er 4, 2003			April 5, 2011				
	Kotak Lid	turns (%) for each finan quid Regular Plan* iquid Institutional Plan*	<u> </u>	nal Premium Plan*	40.00 30.00	6) for each fina	32.	ak Gold Fund	
	8.00			ark ponds 10.00 -					
	*All payouts do	uring the period have bee		ne scheme at the then	prevailing NAV. Past Performanc	e may or may no	ot be sustained in future	<u>.</u>	
Expenses of the Scheme (i) Load Structure	Continuous O Entry Load: Ni Exit Load: Nil Note: Bonus ur and exit load.	il	nvestment of dividends shall n	ot be subject to entry	Continuous Offer Entry Load: Nil • Exit Load: (1) For exit within 6 months from the date of allotment of 2%. (2) For exit after 6 months and before 1 year from the date of allotment of units: 1'! For exit after 1 year from the date of allotment of units: Nil Note: Of the exit load or CC maximum of 1% of the redemption proceeds shall be maintained in a separate account can be utilized towards payment of commissions to the distributors and towards meetir sales and marketing expenses. Any balance in excess shall be credited to the sc immediately. Note: Bonus units and units issued on reinvestment of dividends shall n			arate account which	
(ii) Recurring expenses (% of weekly average net assets)	First Rs. 100 croi Next Rs. 300 cro Next Rs. 300: Balance:	ore: 2.00% Mar 1.75% Insti	ual expenses for the previous rch 31, 2012 (Audited) For Re itutional: 0.67% P. A.; Institu 1% P. A.;	egular: 1.28% P. A.;	subject to entry and exit load. The Annual Recurring expenses the daily average net assets. Thirduding the expenses of the capped at 1.50% of the daily average.	of the scheme we total expenses e underlying sch	rill be 0.75% of of the scheme heme shall be ended	expenses for th us Financial Yea March 31, 201 ed) 0.50% P. A.	
		Not applicable Please refe		dditional lafa					
		r is advised to refer to the : Please refer to page 12 to		agitional Information	and also independently refer to b	nis tax advisor.			
For Investor Grievances	please contact:	Please refer to page 12 fo							
Unitholders' Informatio		page 12 for detailsAUM: .Rs. 26.79 crores.	Folio: 1,385	<u> </u>	AUM: Rs. 478.45 crores.	F. 0	a. 01 07E		
AUM and Folio (as on March 30, 2012)	(b) Institutiona	I Plan - AUM: Rs. 101.33 c			AUM. 113. 470.43 CIUIES.	FOIIC	o: 81,075		

Investment Strategy & Risk Measures: Please refer to pages 8 - 10 for details.

INVESTMENT STRATEGIES & RISK MEASURES

Kotak Gilt Savings:

Investment Strategy

The Plan predominantly invests in such government securities, that the weighted average maturity of the portfolio is upto four years

Risk control measures for investment strategy

The fund will comply with the prescribed SEBI limits on exposure. Risk is monitored at periodic intervals and the portfolio is rebalanced within the specified time period in case of any

Risk mitigation measures for portfolio volatility
The portfolio volatility is managed in line with the objective of scheme. Internal caps on average maturity are defined to keep volatility on account of interest rate risk minimal. The scheme also invests predominantly in government securities which don't carry credit risk thereby eliminating the resultant volatility. Portfolio volatility is monitored on a periodic basis relative to the benchmark and the peer set.

Risk mitigation measures for managing liquidity

The scheme invests predominantly in government securities which are actively traded and thereby liquid. Reasonable investments are made at the shorter end of the yield curve which is the most actively traded segment in the secondary market. This would help to manage daily liquidity.

Kotak Gilt Investment:

Investment Strategy
The Scheme predominantly invests in government securities, without any restriction on the maturity of the portfolio.

Risk control measures for investment strategyThe fund will comply with the prescribed SEBI limits on exposure. Risk is monitored at periodic intervals and the portfolio is rebalanced within the specified time period in case of any

Risk mitigation measures for portfolio volatility
The portfolio volatility is managed in line with the objective of scheme. Internal caps on average maturity are defined to keep volatility on account of interest rate risk minimal. The scheme also invests predominantly in government securities which don't carry credit risk thereby eliminating the resultant volatility. Portfolio volatility is monitored on a periodic basis relative to the benchmark and the peer set. Cap on average maturity also helps reduce volatility.

Risk mitigation measures for managing liquidity

The scheme invests predominantly in government securities which are actively traded and thereby liquid. Reasonable investments are made at the shorter end of the yield curve which is the most actively traded segment in the secondary market . This would help to manage daily liquidity.

Kotak Bond Short Term Plan:

Investment Strategy
The Plan may invest in listed/unlisted and/or rated/unrated debt or money market instruments such as commercial paper, certificates of deposit, permitted securities under a repo agreement etc., Gilts/Government securities, securities issued/guaranteed by the Central/State Governments, securities issued by public/private sector companies/corporations, financial institutions, securitised debts including mortgage backed securities when permitted. The instruments may carry fixed rate of return or floating rate of return or may be issued on discount basis. Investments will be made in instruments, which, in the opinion of the Fund Manager, are an acceptable credit risk and where chances of default are at a minimum. The Fund Manager is generally guided, but not restrained, by the ratings announced by various rating agencies on the assets in the portfolio. Investment in unrated debt securities will be made with the prior approval of the Board of the AMC, provided the investment is in terms of the parameters approved by the Board of the Trustee. Where the proposed investment is not within the parameters as mentioned above, approval of the Boards of both the AMC and the Trustee will be taken before making the investment. The maturity profile of debt instruments will be selected in accordance with the Fund Manager's view regarding market conditions, interest rate outlook, stability of rating and the liquidity requirement of the Plan.

The Plan may invest in call money/term money market in terms of RBI guidelines in this respect.

To avoid duplication of portfolios and to reduce expenses, the Plan may invest in any other Plan of the Fund to the extent permitted by the Regulations. In such an event, the AMC cannot charge management fees on the amounts of the Plan so invested as required by the Regulations

The Fund may underwrite primary issuances of securities as permitted under the Regulations.

Risk control measures for investment strategy

The fund will comply with the prescribed SEBI limits on exposure. Risk is monitored at periodic intervals and the portfolio is rebalanced within the specified time period in case of any

Risk mitigation measures for portfolio volatility
The portfolio volatility is managed in line with the objective of scheme. Internal caps on average maturity are defined to keep volatility on account of interest rate risk minimal. The scheme also invests a significant portion in high credit quality papers to mitigate credit risk and the resultant volatility. Portfolio volatility is monitored on a periodic basis relative to the benchmark and the peer set.

Risk mitigation measures for managing liquidity

Reasonable investments are made at the shorter end of the yield curve which is the most actively traded segment in the secondary market .This would help to manage daily liquidity. The internal investment parameters also take into cognizance liquidity of the portfolio.

Kotak Mahindra Bond Unit Scheme 99:

Investment Strategy

The Scheme may invest in listed/unlisted and/or rated/unrated debt or money market instruments/securities, Gilts/Government Securities, securities issued/guaranteed by the Central/State Governments, securities issued by public/private sector companies/corporations, financial institutions and/or money market instruments such as commercial paper, certificates of deposit, permitted securities under a repo agreement etc., permitted the investments are within the limit indicated in the Acta Allegation Pattern Tables. provided the investments are within the limits indicated in the Asset Allocation Pattern Table The instruments may carry fixed rate of return or floating rate of return or may be issued on discount basis. Investments are made in such instruments, which, in the opinion of the Fund Manager, are an acceptable credit risk where chances of default are at a minimum. The Fund Manager is generally guided by, but not restrained by, the ratings announced by various rating agencies on the assets in the portfolio. The maturity profile of debt instruments is selected in accordance with the Fund Manager's view regarding market conditions, interest rate outlook and stability of rating. The Scheme may invest in call money/term money market in terms of

RBI guidelines in this respect. Investment in unrated debt securities is made with the prior approval of the Board of the AMC, provided the investment is in terms of the parameters approved by the Board of the Trustee. Where the proposed investment is not within the parameters as mentioned above, approval of the Boards of both the AMC and the Trustee is taken before making the investment.

To avoid duplication of portfolios and to reduce expenses, the Scheme may invest in any other scheme of the Fund to the extent permitted by the Regulations. In such an event, as per the Regulations, the AMC cannot charge management fees on the amounts of the Schemes so invested

The Fund may underwrite primary issuances of securities subject to the Regulations.

To reduce the risk of the portfolio, the Scheme may also use various derivative and hedging products from time to time, in the manner permitted by SEBI.

Subject to the maximum amount permitted from time to time, the Scheme may invest in offshore debt securities, in the manner allowed by SEBI/RBI, provided such investments are in conformity with the investment objective of the Scheme and the prevailing guidelines and Regulations

Risk control measures for investment strategy

The fund will comply with the prescribed SEBI limits on exposure. Risk is monitored at periodic intervals and the portfolio is rebalanced within the specified time period in case of any

Risk mitigation measures for portfolio volatility
The portfolio volatility is managed in line with the objective of scheme. Duration is managed actively after considering various factors affecting interest rates. The scheme also invests a significant portion in high credit quality papers to mitigate credit risk and the resultant volatility. Portfolio volatility is monitored on a periodic basis relative to the benchmark and the

Risk mitigation measures for managing liquidity
Reasonable investments are made at the shorter end of the yield curve which is the most actively traded segment in the secondary market .This would help to manage daily liquidity. The internal investment parameters also take into cognizance liquidity of the portfolio.

Kotak Floater Long Term Scheme:

Investment Strategy

The Scheme will predominantly invest in floating rate debt securities and money market instruments. It may also invest in debt securities with an outstanding maturity of 1 year or more in accordance with the Asset Allocation Pattern table. It will also use appropriate derivatives. The strategy is aimed at reducing interest rate risk.

The debt securities, both floating and fixed rate, will mainly comprise listed/unlisted and/or rated/non-rated debt, Gilts/Government securities, securities issued/guaranteed by the Central/State Governments, securities issued by public/private sector companies/corporations, financial institutions and/or money market instruments such as commercial paper, certificates of deposit, permitted securities under a repo agreement etc. and the investments will be within the limits indicated in the Asset Allocation Pattern Table. The Fund Manager may be guided by, but not restrained by, the ratings announced by various rating agencies on the assets in the portfolio. The maturity profile of debt instruments will be selected in accordance with the Fund Manager's view regarding market conditions, stability of rating and to a limited extent, interest rate outlook. The Scheme may invest in call money/term money market in terms of RBI guidelines in this respect. Investment in unrated debt securities will be made with the prior approval of the Board of the AMC, provided the investment is in terms of the parameters approved by the Board of the Trustee. Where the proposed investment is not within the parameters as mentioned above, approval of the Boards of both the AMC and the Trustee will be taken before making the investment.

The Scheme may invest in call money/term money market subject to RBI guidelines in this respect.

The Scheme may invest in offshore securities in the manner permitted by SEBI/RBI provided such investments are in conformity with the investment objective of the Scheme and the prevailing guidelines and Regulations.

The Scheme may invest in any other schemes of the Fund to the extent permitted by the Regulations. In such an event, the AMC may not charge management fees on the amounts of the Schemes so invested as required by the Regulations.

The Fund may underwrite primary issuances of securities subject to the Regulations.

To avoid duplication of portfolios and to reduce expenses the Scheme may invest in any other scheme of the Fund to the extent permitted by the Regulations. In such an event, as per the Regulations, the AMC cannot charge management fees on the amounts of the Schemes so invested.

The AMC will have an internal policy for selection of assets of the portfolio from time to time taking into account multiple ratings, rating migration, credit premium over sovereign risk, general economic conditions and such other criteria. Such an internal policy from time to time will lay down maximum/minimum exposure for different ratings, norms for investing in unrated paper, liquidity norms, and so on. Through such norms, the Scheme is expected to maintain a high quality portfolio and manage credit risk well.

Risk control measures for investment strategyThe fund will comply with the prescribed SEBI limits on exposure. Risk is monitored at periodic intervals and the portfolio is rebalanced within the specified time period in case of any

Risk mitigation measures for portfolio volatility

The portfolio volatility is managed in line with the objective of scheme. Internal caps on average maturity are defined to keep volatility on account of interest rate risk minimal. The scheme also invests a significant portion in high credit quality papers to mitigate credit risk and the resultant volatility. Portfolio volatility is monitored on a periodic basis relative to the

benchmark and the peer set.

Risk mitigation measures for managing liquidity

The very nature of the scheme is such that it is subject to liquidity risk. To manage liquidity, sufficient investments are made in overnight assets to ensure daily liquidity. Investments are also made in maturity buckets to provision for unforeseen outflows.

Kotak Floater Short Term Scheme:

Investment Strategy
The Scheme will predominantly invest in floating rate debt securities and money market instruments. It will also use appropriate derivatives. The strategy is aimed at reducing interest

The debt securities, both floating and fixed rate, will mainly comprise listed / unlisted and/or

INVESTMENT STRATEGIES & RISK MEASURES (Cont.)

rated/non-rated debt, Gilts/Government securities, securities issued/guaranteed by the Central / State Governments, securities issued by public/private sector companies / corporations, financial institutions and/or money market instruments such as commercial paper, certificates of deposit, permitted securities under a repo agreement etc. and the investments will be within the limits indicated in the Asset Allocation Pattern Table. The Fund Manager may be guided by, but not restrained by, the ratings announced by various rating agencies on the assets in the portfolio. The maturity profile of debt instruments will be selected in accordance with the Fund Manager's view regarding market conditions, stability of rating and to a limited extent, interest outlook.

The Scheme may invest in call money/term money market subject to RBI guidelines in this

Subject to the maximum amount permitted from time to time, the Scheme may invest in offshore securities in the manner allowed by SEBI/RBI provided such investments are in conformity with the investment objective of the Scheme and the prevailing guidelines and

To avoid duplication of portfolios and to reduce expenses, the Scheme may invest in any other scheme of the Fund to the extent permitted by the Regulations. In such an event, the AMC may not charge management fees on the amounts of the Schemes so invested as required by the Regulations

The Fund may underwrite primary issuances of securities subject to the Regulations.

Risk control measures for investment strategyThe fund will comply with the prescribed SEBI limits on exposure. Risk is monitored at periodic intervals and the portfolio is rebalanced within the specified time period in case of any

Risk mitigation measures for portfolio volatility

The portfolio volatility is managed in line with the objective of scheme. Internal caps on average maturity are defined to keep volatility on account of interest rate risk minimal. The scheme also invests a significant portion in high credit quality papers to mitigate credit risk and the resultant volatility. Portfolio volatility is monitored on a periodic basis relative to the benchmark and the peer set.

Risk mitigation measures for managing liquidity
The very nature of the scheme is such that it is subject to liquidity risk. To manage liquidity, sufficient investments are made in overnight assets to ensure daily liquidity. Investments are also made in maturity buckets to provision for unforeseen outflows.

Kotak Monthly Income Plan:

Investment Strategy
The investment strategy is aimed at generating regular returns by investing in debt securities

The investment strategy is aimed at generating regular returns by investing in debt securities

The investment strategy is aimed at generating regular returns by investing in debt securities. and at the same time attempting to enhance returns through investments in equity and equity related instruments.

Debt Portion

Investments may be made in such instruments, which, in the opinion of the Fund Manager, are of acceptable credit risk where chances of default are at a minimum. The Fund Manager may generally be guided by, but not restrained by, the ratings announced by various rating agencies on the assets in the portfolio. The maturity profile of debt instruments may be selected in accordance with the Fund Manager's view regarding market conditions, interest rate outlook and stability of rating.

Emphasis may be given to choosing securities, which, in the opinion of the Fund Manager, are less prone to default risk, while bearing in mind the liquidity needs arising out of the open-ended nature of the Scheme.

The Scheme is not restrained from investing in listed/unlisted and / or rated / unrated debt securities, Gilts / Government Securities, securities issued/guaranteed by the Central / State Governments, securities issued by public / private sector companies / corporations, financial institutions and / or money market instruments such as commercial paper, certificates of deposit, permitted securities under a repo agreement etc., provided the investments are within the limits indicated in the Asset Allocation Pattern Table. The instruments may carry fixed rate of return or floating rate of return or may be issued on discount basis. The Scheme may invest in call money / term money market in terms of RBI guidelines in this respect. Investment in unrated debt securities will be made with the prior approval of the Board of the AMC, provided the investment is in terms of the parameters approved by the Board of the Trustee. Where the proposed investment is not within the parameters as mentioned above, approval of the Boards of both the AMC and the Trustee will be taken before making the

The AMC will have an internal policy for selection of assets of the portfolio from time to time, taking into account multiple ratings, rating migration, credit premium over sovereign risk, general economic conditions and such other criteria. Such an internal policy from time to time will lay down maximum/minimum exposure for different ratings, norms for investing in unrated paper, liquidity norms and so on. Through such norms, the Scheme is expected to maintain a high quality portfolio and manage credit risk well.

Equity Portion

The investment strategy of the AMC will be directed to investing in stocks as indicated in the Asset Allocation Pattern Table, which, in the opinion of the Fund Manager, are priced at a material discount to their intrinsic value. Such intrinsic value will be a function of both past performance and future growth prospects. The process of discovering the intrinsic value will be through in-house research, supplemented by research available from other sources.

The equity portfolio may not be fully diversified at all points of time as the Fund Manager may restrict investments in a few select companies.

To avoid duplication of portfolios and to reduce expenses, the Scheme may invest in any other scheme of the Fund to the extent permitted by the Regulations, in such an event, as per the Regulations, the AMC cannot charge management fees on the amounts of the Schemes so invested.

The Fund may underwrite primary issuances of securities subject to the Regulations.

The Scheme may invest in ADRs/GDRs or other offshore securities. The Scheme may also use various derivative and hedging products from time to time, in the manner permitted by SEBI.

Risk control measures for investment strategyThe fund will comply with the prescribed SEBI limits on exposure. Risk is monitored at periodic intervals and the portfolio is rebalanced within the specified time period in case of any deviations.

Risk mitigation measures for portfolio volatilityThe portfolio volatility is managed in line with the objective of scheme. The scheme predominantly invests in debt and money market instruments with a marginal exposure to equities thus reducing the overall volatility. Internal caps on average maturity are defined to keep volatility on account of interest rate risk minimal. The scheme also invests a significant portion in high credit quality papers to mitigate credit risk and the resultant volatility. The equity component of the portfolio is adequately diversified to mitigate volatility caused on account of concentration. Portfolio volatility is monitored on a periodic basis relative to the benchmark and the peer set.

Risk mitigation measures for managing liquidity
Reasonable investments are made at the shorter end of the yield curve which is the most actively traded segment in the secondary market .This would help to manage daily liquidity. The internal investment parameters also take into cognizance liquidity of the portfolio. On the equity side, all guidelines specified by internal risk management with respect to historical liquidity would be followed. The liquidity would be monitored on a periodic basis and corrective action taken if necessary.

Kotak Flexi Debt Scheme: Investment Strategy

The investment strategy is aimed at maximising returns through an active management of a portfolio of debt and money market securities.

The Fund Manager would endeavour to manage the portfolio actively among debt securities such as Government Securities, Corporate Bonds and Money Market instruments depending on the view on the interest rates and corporate spreads. In order to be able to churn the portfolio actively, focus would be on investing in securities having high liquidity.

The Scheme returns consist of the returns on account of coupon accrual and capital gains. The value of debt securities is inversely related to the interest rate movements. When interest rates rise the value of the debt security falls and when interest rates fall the value of debt security rise. The degree of rise or fall in the value of such security is generally related directly to the maturity of the security.

The Government securities dominate the fixed income market in the country. This provides The Government securities dominate the fixed income market in the country. This provides significant trading opportunities in the government securities across the yield curve. The corporate bond market volumes too have picked up after the dematerialisation of corporate debt. Normally the corporate bonds trade at a yield spread to the government security. This spread is the risk premium that the corporates have to pay over the zero sovereign risk. These spreads vary according to the credit rating and offer trading opportunities. The compression of these spreads over the underlying government security lead to a higher return in the corporate bonds than the return available in the Government security. The Scheme will invest in debt securities comprising listed/unlisted and/or rated/non-rated debt. Gilts/Government securities securities issued/quaranteed by the Central/State

debt, Gilts/Government securities, securities issued/guaranteed by the Central/State Governments, securities issued by public/private sector companies/corporations, financial institutions and/or money market instruments such as commercial paper, certificates of deposit, permitted securities under a repo agreement etc. and the investments will be within the limits indicated in the Asset Allocation Pattern Table. The Fund Manager may be guided by, but not restrained by, the ratings announced by various rating agencies on the assets in the portfolio. The maturity profile of debt instruments will be selected in accordance with the Fund Manager's view regarding market conditions, stability of rating and interest rate outlook

Investments in unrated debt securities will be made with prior approval of the Board of the AMC, provided the investment is in terms of the parameters approved by the Board of Trustees. Where the proposed investment is not within the parameters as mentioned above, approval of the Boards of both the AMC and the Trustee will be taken before investing.

To avoid duplication of portfolios and to reduce expenses, the Scheme may invest in any other scheme of the Fund to the extent permitted by the Regulations. In such an event, as per the Regulations, the AMC cannot charge management fees on the amounts of the Schemes so invested, unless permitted by the Regulations

The Fund may underwrite primary issuances of securities subject to the Regulations.

Subject to the maximum amount permitted from time to time, the Scheme may invest in offshore debt securities, in the manner allowed by SEBI/RBI, provided such investments are in conformity with the investment objectives of the Scheme and the prevailing guidelines and Regulations. To reduce the risk of the portfolio, the Scheme may also use various derivative and hedging products from time to time, in the manner permitted by SEBI

The AMC will have an internal policy for selection of assets of the portfolio from time to time, taking into account multiple ratings, rating migration, credit premium over sovereign risk, general economic conditions and such other criteria. Such an internal policy from time to time will lay down maximum/minimum exposure for different ratings, norms for investing in unrated paper, liquidity norms and so on. Through such norms, the Scheme is expected to maintain a high quality portfolio and manage credit risk well.

Risk control measures for investment strategy

The fund will comply with the prescribed SEBI limits on exposure. Risk is monitored at periodic intervals and the portfolio is rebalanced within the specified time period in case of any

Risk mitigation measures for portfolio volatilityThe portfolio volatility is managed in line with the objective of scheme. Internal caps on average maturity are defined to keep volatility on account of interest rate risk minimal. The scheme also invests a significant portion in high credit quality papers to mitigate credit risk and the resultant volatility. Portfolio volatility is monitored on a periodic basis relative to the benchmark and the peer set.

Risk mitigation measures for managing liquidity

The very nature of the scheme is such that it is subject to liquidity risk. To manage liquidity, sufficient investments are made in overnight assets to ensure daily liquidity. Investments are also made in maturity buckets to provision for unforeseen outflows.

Kotak Credit Opportunities: Investment Strategy

To achieve the investment objective, the scheme would seek to invest in debt instruments of varying credit – investment grade and above with the intent of maximizing yields and at the same time ensuring reasonable liquidity.

The objective of the scheme is to try and create a reasonably diversified portfolio comprising debt instruments like debentures, securitized debt in the form of well seasoned pools / single loan PTCs etc. The scheme would also try to capitalize on investment opportunities in debt segment which are currently mispriced, and which in the view of the fund manager has a potential for some rectification.

INVESTMENT STRATEGIES & RISK MEASURES (Cont.)

For instance if the current spread between 3 month and 6 month assets say a CD is at 1%. This in the opinion of the fund manager may be too steep which could see some contraction going forward. The scheme would therefore seek to take position in the 6 month asset. Likewise a rating migration view may be taken by the fund manager which could warrant him to take position in the respective credit.

Similarly food bonds which are backed by Government of India guarantee, tend to trade at spreads higher than Convertible Debentures (CDs) of similar maturities state development loans also are currently trading at a higher spread (currently 75-100 bps over central government debt) and with state finances improving a case for compression may not be ruled

Securitized debt comprising of single loan PTCs tend to offer a premium over debentures.

For evaluating debt investments, the overall marco economic environment, the business the company belongs to and the overall growth prospects for the company will be evaluated. Statistical ratios like debt equity, Return on net worth, debt servicing ability etc will also be monitored to aid the investment decision.

The credit committee has laid down internal norms which need to be adhered to by the fund manager before investing in any debt instrument. The overall view on interest rate going forward would determine the duration of the portfolio.

However, there is no assurance or guarantee that the investment objective of the scheme will be achieved.

Risk Control Measures for investment strategy

The investment committee would endeavor to review the portfolio composition and its strategy on a periodic basis and suggest corrective measures, if any.

Risk Mitigation measures for portfolio volatilityThe fund is not likely to be a very high churn portfolio as the fund manager would seek to identify relatively high on accrual assets. Hence the volatility element in the portfolio is not expected to be very significant. This does not obviously include the portfolio churn on account of underlying investor transactions of purchase / redemptions etc.

Risk mitigation measures for managing liquidity

The scheme proposes to invest at least 35% of its corpus in upto 1year assets. This segment is the most liquid segment the debt secondary market and can be liquidated in case of unusual redemptions from the fund.

Kotak Multi Asset Allocation Fund:

Investment Strategy

To achieve the investment objective, the investment strategy would be directed to investing in debt and money market instruments, equity and equity related instruments, and units of Gold ETFs as indicated in the Asset Allocation Pattern.

Investments in debt instruments would be in securities, which, in the opinion of the Fund Manager, are of acceptable credit risk where chances of default are at a minimum. The Fund Manager may generally be guided by, but not restrained by, the ratings announced by various rating agencies on the assets in the portfolio. The maturity profile of debt instruments may be selected in accordance with the Fund Manager's view regarding market conditions, interest rate outlook and stability of rating.

The scheme may invest in equity & equity related instruments, which in the opinion of the Fund Manager, are priced at a material discount to their intrinsic value. Such intrinsic value will be a function of both past performance and future growth prospects. The process of discovering the intrinsic value will be through in-house research, supplemented by research available from other sources

Investment in gold would be in units of Gold ETFs, which follows a passive investment strategy either directly or through the secondary market. Investments will be made in Gold ETF's based on considerations of price, tracking error, performance, portfolio, expense ratio, materiality of differences etc., based on the judgment of the fund manager. The scheme may also invest in the first of the in Kotak Gold ETF, subject to investment restrictions.

Allocation to various asset classes reduces the overall risks of the portfolio. Historically it is observed that gold has a negative or very low co-relation with asset classes like equity and debt. Asset allocation thus diversifies the underlying portfolio risk.

The Scheme may use derivative instruments such as index futures, stock futures, index options, stock options, warrants, convertible securities, swap agreements or any other derivative instruments that are permissible or may be permissible in future under applicable regulations, as would be commensurate with the investment objective of the Scheme

Risk Control Measures for investment strategyAs per the investment strategy, predominant allocation is to debt and money market instruments, which as an asset class as such has a low risk profile. Also maximum allocation to riskier assets like equity is capped at 20%. The internal investment committee would endeavor to review the portfolio composition and its strategy on a periodic basis and suggest corrective measures, if any

Risk Mitigation measures for portfolio volatilityFor the debt part of portfolio, the fund manager would seek to identify assets those are relatively high on accrual and those of high credit quality. Hence the volatility element in the portfolio is not expected to be very significant. The scheme also has allocation to gold. Gold has very low or negative co-relation to other asset classes hence the overall risk gets diversified.

Risk mitigation measures for managing liquidity

Money market instruments are fairly liquid. The scheme would endeavor to invest in high quality debt instruments which can be easily traded. On the equity side, liquidity of stocks in the portfolio would be monitored on a periodic basis based on last three months average turnover in the stocks. Corrective action if necessary would be taken based on such monitoring. Liquidity in Gold ETFs can be managed by engaging authorised participants appointed by the asset management company managing such schemes.

Kotak Mahindra Liquid Scheme:

Investment Strategy

The Scheme may invest in listed/unlisted and/or rated/unrated debt or money market instruments such as commercial paper, certificates of deposit, permitted securities under a repo agreement etc., Gilts/Government securities, securities issued/guaranteed by the Central/State Governments, securities issued by public/private sector

companies/corporations, financial institutions, securitised debts including mortgage backed securities when permitted. The instruments may carry fixed rate of return or floating rate of return or may be issued on discount basis. Investments are made in instruments, which, in the opinion of the Fund Manager, are an acceptable credit risk and where chances of default are at a minimum. The Fund Manager may be guided by, but not restrained by, the ratings announced by various rating agencies on the assets in the portfolio. Investment in unrated debt securities is made with the prior approval of the Board of the AMC, provided the investment is in terms of the parameters approved by the Board of the Trustee. Where the proposed investment is not within the parameters as mentioned above, approval of the Boards of both the AMC and the Trustee is taken before making the investment. The maturity profile of debt instruments is selected in accordance with the Fund Manager's view regarding market conditions, interest rate outlook, stability of rating and the liquidity requirement of the Scheme.

The Scheme may invest in call money/term money market in terms of RBI guidelines in this respect.

To avoid duplication of portfolios and to reduce expenses, the Scheme may invest in any other scheme of the Fund to the extent permitted by the Regulations. In such an event, the AMC may not charge management fees on the amounts of the Scheme so invested as required by the Regulations.

The Fund may underwrite primary issuances of securities as permitted under the Regulations.

Subject to the maximum amount permitted from time to time, the Scheme may invest in offshore debt securities, in the manner allowed by SEBI/RBI provided such investments are in conformity with the investment objective of the Scheme and the prevailing guidelines and Regulations. To reduce the risk of the portfolio, the Scheme may also use various derivative and hedging products such as interest rate swaps, futures, options etc., in accordance with the Regulations.

Risk control measures for investment strategyThe fund will comply with the prescribed SEBI limits on exposure. Risk is monitored at periodic intervals and the portfolio is rebalanced within the specified time period in case of any

Risk mitigation measures for portfolio volatility

The scheme invests in money market instruments and securities with a maturity of less than 90 days which are not marked to market hence portfolio volatility on account of interest rate risk is minimal. The scheme also invests a significant portion in high credit quality papers to mitigate credit risk and the resultant volatility. Portfolio volatility is monitored on a periodic basis relative to the benchmark and the peer set.

Risk mitigation measures for managing liquidityThe very nature of the scheme is such that it is subject to liquidity risk. To manage liquidity, sufficient investments are made in overnight assets to ensure daily liquidity. Investments are also made in maturity buckets to provision for unforeseen outflows.

Kotak Gold Fund:

Investment Strategy

To achieve the investment objective, the scheme will predominantly invest in units of Kotak Gold ETF. The scheme would also invest in debt and money market instruments as stated in the asset allocation table. The investment strategy would largely be passive in nature.

The AMC shall endeavor that the returns of Kotak Gold Fund will replicate the returns generated by the underlying ETF and is not expected to deviate more than 2%, on an annualized basis net of recurring expenses in the Scheme. This deviation would mostly be on account of receipt of cashflows which currently takes 5 days as per current operational

The table shows below the impact that could happen on fund performance as a result of delay in receipt of money and consequent investments in Kotak Gold ETF over previous six months ending on 31st Jan, 2011.

% Difference in prices between 'n' days	2 Days	3 Days	4 Days	5 Days	6 Days	7 Days
Average	0.18	0.26	0.33	0.42	0.52	0.61
Max	4.16	4.26	4.13	3.89	5.49	6.40
Min	-2.34	-3.50	-3.12	-3.24	-3.81	-3.38

The assumption is that entire corpus is delayed by the no. of days tabulated above. But in reality, since the daily subscription may not be material to the total corpus of the fund the impact would not be material. Moreover subscriptions over periods of time would normally be expected to iron out the deviations.

The fund would endeavor to maintain the indicated asset allocation as mentioned above. However there could be a variance in the asset allocation on account of receipt of cash flows, which on an average takes 5 business days to clear given the existing operational procedure.

Risk Control Measures for investment strategy

The fund endeavours to invest in Gold ETFs. Since fund manager risk in these schemes is not relevant, risk control measures for investment strategy pertain to managing operational risk focused on minimizing tracking error.

Risk Mitigation measures for portfolio volatility
Gold ETFs being passively managed carry lesser risk compared to active management. The underlying ETF scheme(s) where the fund intends to invest follow the underlying price of gold and therefore the level of portfolio volatility would be same as that of the underlying gold price. There is no additional volatility on account of fund manager decision. The fund manager would also endeayour minimal cash levels to keep performance deviation from the underlying ETF's to minimal.

Risk mitigation measures for managing liquidity

Gold ETFs invest in physical gold which satisfy the norms of 'Good Delivery' as defined by London Bullion Markets association. Liquidity issues are not envisaged as gold is a globally traded commodity and thereby very liquid. There are also designated Authorised Participants who facilitate liquidity on the exchange.

RISK FACTOR

Kotak Mahindra Gilt Unit Scheme - Investment Plan: The Portfolio of Gilt Investment Plan will comprise predominantly of securities issued by the Central or State Government and to a lessor extent Reverse Repo. As such, there would be Zero-Credit Risk. Since there is no restriction on the maturity of the securities, there would be moderate to high price risk or interest rate risk.

Kotak Mahindra Gilt Unit Scheme - Savings Plan: The Portfolio of Gilt Investment Plan will comprise predominantly of securities issued by the Central or State Government and to a lessor extent Reverse Repo. As such, there would be Zero-Credit Risk. Since there is restriction on the weighted average maturity of the securities i.e.

upto four years, there would be low price risk or interest rate risk. **Kotak Bond:** The Portfolio of Kotak Bond will comprise predominantly of Debt and Money Market instruments issued by Corporates, and to a lesser extent those issued by Central or State Governments. As such, there would be Moderate Credit Risk. Since upto 90% of the portfolio may be invested in securities maturing more than one year, there would be moderate to high Price-risk or Interest-rate risk.

Kotak Bond Short Term Plan: The Portfolio of Kotak Bond Short Term Plan will comprise predominantly of Debt and Money Market instruments issued by Corporates, and to a lesser extent those issued by Central or State Governments. As such, there would be Moderate Credit Risk. Since over 50% of the investment will be in securities maturing in less than one year, there would be low Price-risk or Interest-

Kotak Floater Long Term: The Portfolio of Kotak Floater Long Term Scheme will comprise predominantly of Debt and Money Market instruments issued by Corporates, and to a lesser extent those issued by Central or State Governments. As such, there would be Moderate Credit Risk. Since over 65% of the investment will be in securities having floating rates of interest or other debt securities having outstanding maturing of upto 182 days, there would be very low Price-risk or Interest-

Kotak Floater Short Term: The portfolio of Kotak Floater Short Term Scheme will comprise predominantly of Debt and Money Market instruments issued by Corporates, and to a lesser extent those issued by Central or State Governments. As such, there would be Moderate Credit Risk. Since over 65% of the investment will be in securities having floating rates of interest or those having outstanding maturing of upto 91 days, there would be very low Price-risk or Interest-rate risk.

Kotak Monthly Income Plan: The portfolio of Kotak Monthly Income Plan will comprise predominantly of debt and money market instruments and upto 20% in equity and equity related instruments. Thus the scheme will have the risks of both the

capital markets and the debt markets.

Kotak Flexi Debt: The Scheme may invest in government securities, corporate bonds and money market instruments. While the liquidity risk for money market instruments and short maturity corporate bonds may be low, it may be high in case of medium to long maturity corporate bonds. The Scheme may also be exposed to price risk in case of government securities and corporate bonds arising out of the interest rate risk. The investments in corporate bonds could also lead to a credit risk

Kotak Liquid:The portfolio of Kotak Liquid will comprise predominantly of Debt and Money Market instruments issued by Corporates, and to a lesser extent those issued by Central or State Governments. As such, there would be Moderate Credit Risk. Also, investment will be in securities at the lower end of the yield curve and as such there

would be low Price-risk or Interest-rate risk.

Kotak Credit Opportunities: The Portfolio of Kotak Credit Opportunities Fund will comprise predominantly of Debt and Money Market instruments issued by Corporates/Banks, and to a lesser extent those issued by Central or State Governments. As such, there would be Moderate Credit Risk. Since upto 65% of the portfolio may be invested in securities maturing more than one year, there would be

moderate to high Price-risk or Interest-rate risk. The market for debt instruments [except for Commercial Papers (CPs) & Convertible debentures (CDs)] are relatively less liquid, which may affect buying and selling of the debt instruments thereby increasing the liquidity risk. However CPs and CDs being money market instruments with investment horizon of less than 1 year, are more liquid in nature and hence significantly reduce the risk. Securitised debt are relatively more illiquid in nature when compared to other debt instruments due to which impact cost

The scheme intends to invest in long dated debt papers, securitized debt and money market instruments. The levels of liquidity at a relatively low for long dated papers/securitsied instruments and short dated papers including money market

instruments have relatively higher liquidity.

Kotak Multi Asset Allocation: The Portfolio of the Scheme will comprise predominantly of Debt and Money Market instruments issued by Corporates, and to a lesser extent those issued by Central or State Governments. As such, there would be Moderate Credit Risk. The risks integral to Fixed Income securities are explained in SID.

Equity and Equity Related Instruments by nature are volatile and prone to price fluctuations on a daily basis due to macro and micro economic factors. The value of Equity and Equity Related Instruments may fluctuate due to factors affecting the securities markets such as volume and volatility in the capital markets, interest rates, currency exchange rates, changes in law/policies of the Government, taxation laws, political, economic or other developments, which may have an adverse impact on individual securities, a specific sector or all sectors. Consequently, the NAV of the Units issued under the Scheme may be adversely affected.

Further, the Equity and Equity Related Instruments are risk capital and are subordinate in the right of payment to other securities, including debt securities. Equity and Equity Related Instruments listed on the stock exchange carry lower liquidity risk, however the Scheme's ability to sell these investments is limited by the overall trading volume on the stock exchanges. In certain cases, settlement periods may be extended significantly by unforeseen circumstances. The inability of the Scheme to make intended securities purchases due to settlement problems

could cause the Scheme to miss certain investment opportunities.

Similarly, the inability to sell securities held in the Scheme's portfolio may result, at times, in potential losses to the Scheme, should there be a subsequent decline in the value of securities held in the Scheme's portfolio.

The Scheme may invest in securities which are not listed on the stock exchanges. These securities may be illiquid in nature and carry a higher amount of liquidity risk, in comparison to securities that are listed on the stock exchanges or offer other exit options to the investor. The liquidity and valuation of the Scheme's investments due to its holdings of unlisted securities may be affected if they have to be sold prior to the target date of disinvestment.

The value (price) of gold may fluctuate for several reasons and all such fluctuations will result in changes in the NAV of units under the scheme. The factors that may affect the price of gold, among other things, include demand and supply for gold in India and in the global market, Indian and Foreign exchange rates, Interest rates, Inflation trends, trading in gold, legal restrictions on the movement/trade of gold that may be imposed by RBI, Government of India or countries that supply or purchase gold to/from India, trends and restrictions on import/export of golden jewellery in and out of India, etc.

As the Gold Exchange Traded Funds (Gold ETFs in which the Scheme will invest) will be investing physical gold and gold related instruments, the NAV of the underlying scheme as well as this Scheme will react to the price of gold. The price of gold may vary for several reasons and all such fluctuations will result in changes in NAV of the units of underlying scheme as well as this Scheme. The prices of gold may be affected by several factors such as demand and supply of gold in India and in the global market, change in political, economical environment and government policy, inflation trends, currency exchange rates, interest rates, perceived trends in bullion prices, restrictions on the movement/trade of gold by RBI, GOI, etc. Absence of adequate liquidity of Gold ETFs units on the stock exchange(s) may impact the cost of purchasing and selling the units of Gold ETFs.

The funds in which the Scheme invests may not perform in line with the market and may also not achieve its investment objective. In such a situation, the performance of the Scheme could be affected and its ability to achieve its

investment objective may be impaired.

Kotak Gold Fund

The Scheme will predominantly invest in units of Kotak Gold Exchange Traded Fund. Hence the Scheme's performance may depend upon the performance of the Kotak Gold ETF. Any change in the investment policies or the fundamental attributes of the underlying scheme could affect the performance of the Scheme.

The deviation in performance between the scheme & the underlying scheme i.e. Kotak Gold ETF could also be on account of cash flows which on an average takes 5

days as per current operational procedure.
The investors of the Scheme will bear dual recurring expenses and possibly dual loads, viz, those of the Scheme and those of the underlying Scheme. Hence the investor under the Scheme may receive lower pre-tax returns than what they could have received if they had invested directly in the underlying Schemes in the same

proportions.
The Portfolio disclosure of the Scheme will be limited to providing the particulars of the underlying schemes where the Scheme has invested and will not include the investments made by the underlying Schemes. However, as the scheme proposes

to invest in Kotak Gold ETF, the underlying assets will by and large be physical gold. The value (price) of gold may fluctuate for several reasons and all such fluctuations will result in changes in the NAV of units under the scheme. The factors that may affect the price of gold, among other things, include demand and supply for gold in India and in the global market, Indian and Foreign exchange rates, Interest rates, Inflation trends, trading in gold as commodity, legal restrictions on the movement/trade of gold that may be imposed by RBI, Government of India or countries that supply or purchase gold to/from India, trends and restrictions on import/export of golden jewellery in and out of India, etc.

The fund assets are predominantly invested in Kotak Gold ETF and valued at the market price of the said units on the principal exchange. The same may be at a variance to the underlying NAV of the fund, due to market expectations, demand supply of the units, etc. To that extent the performance of scheme shall be at

variance with that of the underlying scheme.

The endevaour would always be to get cash on redemptions from the underlying funds. However, in case the underlying fund is unable to sell for any reason, and delivers physical gold, there could be delay in payment of redemptions proceeds pending such realization.

The fund will subscribe according to the value equivalent to unit creation size as applicable for Kotak Gold ETF. When subscriptions received are not adequate enough to invest in creation unit size, the subscriptions may be deployed in debt and money market instruments which will have a different return profile compared to gold returns profile. Alternatively the ETF units may be acquired from the stock exchanges where the price quoted may be at variance with the underlying NAV, resulting in a higher acquisition costs.

COMMON INFORMATION TO SCHEME (Cont.)

Waiver of Load for Direct Applications:

Pursuant to SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 dated June 30, 2009 no entry load shall be charged for all mutual fund schemes. Therefore, the procedure for waiver of load for direct applications is no longer applicable.

Daily Net Asset Value (NAV) Publication: The NAV will be declared on all business days and will be published in 2 newspapers. NAV can also be viewed on www.mutualfund.kotak.com and www.amfiindia.com. You can also Contact us on our Toll Free No.: 1800222626.

Dividend Policy: Growth Option

Under the Growth option, there will be no distribution of income and the return to investors will be only by way of capital gains, if any, through redemption at applicable NAV of Units held by them.

Dividend Option

Under the Dividend option, the Trustee may at any time decide to distribute by way of dividend, the surplus by way of realised profit and interest, net of losses, expenses and taxes, if any, to Unitholders if, in the opinion of the Trustee, such surplus is available and adequate for distribution. The Trustee's decision with regard to such availability and adequacy of surplus, rate, timing and frequency of distribution shall be final. The Trustee may or may not distribute surplus, even if available, by way of dividend.

The dividend will be paid to only those Unitholders whose names appear on the register of Unitholders of the Scheme / Option at the close of the business hours on the record date, which will be announced in advance. The Fund is required to dispatch dividend warrants within 30 days of the date of declaration of the dividend.

The Dividend Option will be available under two sub-options – the Payout Option and the Reinvestment Option.

Dividend Payout Option: Unitholders will have the option to receive payout of their dividend by way of dividend warrant or any other means which can be enchased or by way of direct credit into their account.

Dividend Reinvestment Option: Under the reinvestment option, dividend amounts will be reinvested in the Dividend Reinvestment Option at the Applicable NAV announced immediately following the record date.

However, the Trustees reserve the right to introduce new options and / or alter the dividend payout intervals, frequency, including the day of payout.

Applicable NAV (Continuous Offer) for Purchase/ Switch/ Redemption:

For Kotak Mahindra Gilt Unit Scheme – Investment Plan, Kotak Mahindra Gilt Unit Scheme - Savings Plan, Kotak Mahindra Bond Unit Scheme 99, Kotak Bond Short Term Plan, Kotak Monthly Income Plan, Kotak Floater Long Term Scheme Kotak Flexi Debt Scheme, Kotak Credit Opportunities Fund, Kotak Multi Asset Allocation Fund and Kotak Gold Fund.

a. Applicable NAV for Purchases/Switch ins

- a) For amounts greater than or equal to Rs. 1 crore:
 - In respect of valid applications received upto 3.00 p.m. on a day and entire amount is available in the mutual fund's account for utilization before the cut off time of the same day – closing NAV of the day of receipt of application.;
 - ii. In respect of valid applications received after 3.00 p.m. on a day and the entire amount is available in the mutual fund's account for utilization before cut off time of the next business day the closing NAV of the next business day
 - iii. Irrespective of the time of receipt of the application where the entire amount is available in Mutual fund's account for utilization before cut off time on any subsequent business day – units will be allotted at subsequent business day's NAV
- b) For amounts less than Rs. 1 crore:
 - In respect of valid applications received upto 3.00 p.m. with a local cheque or demand draft payable at par at the place where it is received – closing NAV of the day of receipt of application;
 - ii. In respect of valid applications received after 3.00 p.m. with a local cheque or demand draft payable at par at the place where it is received – closing NAV of the next business day; and

b. Applicable NAV for Redemption/Switch outs

- (i) where the application is received upto 3.00 pm the closing NAV of the day immediately preceding the next business day; and
- (ii) where the application is received after 3.00 pm the closing NAV of the next business day.

For Kotak Mahindra Liquid Scheme and Kotak Floater Short Term Scheme

Applicable NAV for Purchases/Switch ins

- In respect of valid applications received upto 2.00 p.m. on a day and the entire amount is available in the mutual fund's account for utilization before 2.00 p.m. of the same day – the closing NAV of the day immediately preceding the day of receipt of application;
- ii. In respect of valid applications received after 2.00 p.m. on a day and the entire amount is available in the mutual fund's account for utilization on the same day the closing NAV of the day immediately preceding the next business day; and
- iii. irrespective of the time of receipt of application, where the entire amount is not available for utilization before the cut-off time the closing NAV of the day immediately preceding the day on which the funds are available for utilization.

Applicable NAV for Redemption/Switch outs

a) where the application is received upto 3.00 pm – the closing NAV of the day immediately preceding the next business day; and

b) where the application is received after 3.00 pm - the closing NAV of the next business day.

Note 1: The cut off time and applicable NAV for redemptions shall remain unchanged. Note 2: It is clarified that switches will be considered as redemption in the switch out scheme and \purchase/subscription in the switch in scheme considering the value of the transactions.

Further, where the AMC or the Registrar has provided a facility to the investors to redeem /switchout of the Scheme through the medium of Internet by logging onto specific web-sites or telephone and where investors have signed up for using these facilities, the Applicable NAVs will be as provided above.

For Investors' Grievances please contact:

Computer Age Management Services Pvt. Ltd. (Registrar) 148, Old Mahabalipuran Road, Okkiyam Thuraipakkam, Chennai - 600 096. Ph. 044 3040 7270 website: www.camsonline.com E-mail: eng_k@camsonline.com

Kotak Mahindra Asset Mangement Company Limited (Investment Manager) Mr. R. Chandrasekaran, 6th Floor, Kotak Infinity, Building No. 21, Infinity Park, Off. Western Express Highway, Gen.A.K. Vaidya Marg, Malad (E), Mumbai - 400 097. Ph. 022 6638 4400; Fax : 022 6638 4455; Website: www.mutualfund.kotak.com; e-mail: mutual@kotak.com Registered Office: 36- 38A, Nariman Bhavan 227, Nariman Point, Mumbai - 400 021

Unit holder's Information:

Consolidated Accounts Statements:

Pursuant to Regulation 36 of SEBI (Mutual Funds) Regulations, 1996 and amendments thereto, read with SEBI Circular No. Cir/IMD/DF/16/ 2011 dated September 8, 2011; the investor whose transaction has been accepted by Kotak Mahindra Asset Management Company Ltd. / Kotak Mahindra Mutual Fund on or after October 1, 2011 shall receive the following:

- On acceptance of the application for subscription, an allotment confirmation specifying the number of units allotted by way of email and/or SMS within 5 Business Days from the date of receipt of transaction request will be sent to the Unit holders registered e-mail address and/or mobile number.
- 2. A consolidated account statement (CAS) for each calendar month on or before 10th of the succeeding month shall be sent by email (wherever investor has provided email id) or physical account statement where investor has not provided email id., across the schemes of the mutual funds, to all the investors in whose folio(s) transaction(s) has/have taken place during the month.
- 3. For the purpose of sending CAS, common investors across mutual funds shall be identified by their Permanent Account Number (PAN).
- 4. In case of a specific request is received from the investors, Kotak Mahindra Asset Management Company Ltd./ Kotak Mahindra Mutual Fund will provide the physical account statement to the investors.
- 5. The CAS will not be received by the investors for the folio(s) not updated with PAN details. The Unit holders are therefore requested to ensure that the folio(s) are updated with their PAN and email id. Such investors will get monthly account statement from Kotak Mutual Fund in respect of transactions carried out in the schemes of Kotak Mutual Fund during the month.
- 6. The statement of holding of the beneficiary account holder for units held in demat will be sent by the respective DPs periodically.
- 7. An Account Statement may be sent to a Unitholder using email. Account Statements to be issued in lieu of Unit Certificates under the Scheme are non-transferable. These Account Statements shall not be construed as proof of title and are only computer printed statements, indicating the details of transactions under the Scheme concerned.
- 8. Any discrepancy in the Account Statement / Unit Certificate should be brought to the notice of the Fund/AMC immediately. Contents of the Account Statement / Unit Certificate will be deemed to be correct if no error is reported within 30 days from the date of Account Statement / Unit Certificate.

Annual Report or Abridged Summary:

Pursuant to SEBI Circular No. Cir/IMD/DF/16/2011 dated September 8, 2011, Annual report or Abridged Summary will be available on mutualfund.kotak.com and shall be sent by way of email to the investor's registered email address or Physical copies (If investor's email address is not registered), not later than four months after the close of each financial year (March 31). The unit holders may request for a physical copy of scheme annual reports or abridged summary by writing to the Kotak Mahindra Asset Management Company Ltd./Investor Service Centre / Registrar & Transfer Agents. The unit holder can get physical copies of the above mentioned reports at the registered offices at all time. The annual report shall be displayed on www.mutualfund.kotak.com.

Half yearly Financial Result and Portfolio disclosure: The unaudited financial results will be published through an advertisement in one English daily newspaper circulating in the whole of India and in a newspaper published in the language of the region where Head Office of the Mutual Fund is situated, before the expiry of one month from the close of each half year, that is the 31st of March and the 30th of September. The same will also be posted on the website mtualfund.kotak.com and will be sent to AMFI for posting on its website www.amfiindia.com.

GUIDELINES FOR FILLING UP THE COMMON APPLICATION FORM

1. GENERAL INFORMATION

- Please fill up the Application Form legibly in English in CAPITAL LETTERS.

 Please read this Memorandum and the respective Offer Document/ SAV SID carefully before investing. Your application for allotment of units in the Scheme(s) is construed to have been made with a full understanding of the terms and conditions applicable to it and the same is binding on you in respect. of your investment in the Scheme(s).
- Application Forms incomplete in any respect or not accompanied by a Cheque/ Demand Draft are liable to be rejected. In case your investment application gets rejected on account of the same being incomplete in any respect, your investment amount would be refunded without interest within 30

- days.

 d) Any correction / over writing in the application form must be signed by the investor.

 e) AMC shall not be responsible for direct credit rejects or / payout delays due to incorect/ incomplete information provided by investor.

 f) Investor shall pay the upfront commission to the AMFI registered distributor directly, based on his assessment of various factors including the services rendered by distributor.

 g) The distributor shall disclose all commissions (in the form of trail commission or any other mode) payable to them for the different competing Schemes of various Mutual Funds from amongst which the Scheme is being recommended to the investor.

 2. APPLICANT'S INFORMATION

 a) If you are already a Unitholder in any scheme of the Fund and with to make your present involves.

- If you are already a Unitholder in any scheme of the Fund and wish to make your present investment in the same Account, please fill in the Name of Sole/First Holder & Account No. in Section A, PAN and KYC details in Section B of the Application Form and then proceed to Section E. Your personal information and bank account details indicated for your account would also apply to this investment. If you are applying for units in Kotak Mahindra Mutual Fund for the first time, please furnish your complete postal address with Pin Code (P.O. Box No. not enough) and your Contact Nos. This would halve to receive the first time.
- help us reach you faster.
- c) Default option (Common to all Schemes)

Indication not made	Default
Scheme Name	As indicated on the Cheque
Dividend/ Growth Option	Growth Option
Sub Options: Dividend Payout / Dividend Reinvestment	Sub Options: Dividend Payout except in case of Kotak Bond Short Term Monthly Dividend, it will be dividend Reinvestment
Mode of holding (based on the number of applicants/ number of signatures on the form)	Single or Joint
Status of First Applicant (Individual, HUF, Company etc.)	Others#

- # Tax rates (including the tax on dividend distribution) wherever applied on 'others' by Kotak Mutual Fund shall be the same as applicable to a Resident Indian Company
 d) Permanent Account Number (PAN) Information (Mandatory) With effect from January 1, 2009, it is mandatory for all existing and new investors (including joint holders, guardians of minors and NRIs) to enclose a copy of PAN card to the application for investing in mutual fund Schemes.
 e) Know Your Client (KYC)
 With reference to SEBI Circular MIRSD/Cir-26/2011 dated December 23, 2011, investors may kindly note w.e.f. January 1, 2012, it is mandatory for all individual/ non individual investors to be KYC Compliant. Investors can approach any SEBI registered KRA for doing KYC. In the event of KYC Form being subsequently rejected for lack of information/ deficiency/insufficiency of mandatory documentation, the investment transaction will be cancelled and the amount may be redeemed at applicable NAV, subject to payment of exit load, wherever applicable.
 f) If you are KYC Complaint, your Change of Address, Change in Name, etc. should be given at KRA for updation.

3. THIRD PARTY PAYMENT

- 8. THIRD PARTY PAYMENT
 Reference to AMFI Best Practice Guidelines Circular No. 16/2010 -11 on Risk Mitigation process agains Third Party Cheques in Mutual Fund Subscriptions will not be accepted by the Scheme.

 Where payment is made through instruments issued from an account other than that of the beneficiary investor, the same is referred to as Third-Party payment.

 In case of a payment from a joint bank account, the first holder of the mutual fund folio has to be one of the joint holders of the bank account from which payment is made. If this critical is not fulfilled, then this is also construed to be a third party payment.

 However, afore-mentioned clause of investment with Third-Party Payment shall not be applicable for the below mentioned exceptional cases.

 a. Payment by Parents/Grand-Parents/related persons on behalf of a minor in consideration of natural love and affection or as gift for a value not exceeding Rs.50,000/- (each regular purchase or per SIP installment). However this restriction will not be applicable for payment made by a guardian whose name is registered in the records of Mutual Fund in that folio.

 b. Payment by Employer on behalf of employee under Systematic Investment Plans or lump sum / one-time subscription, through Payroll deductions. Asset management companies should exercise extra due diligence in terms of ensuring the authenticity of such arrangements from a fraud prevention and KYC perspectives.

 C. Custodian on behalf of an FII or a client.

 For pre funded instruments such as DD/Pay order it is the onus of the investor to provided adequate supporting documents to prove that such instruments are issued by debiting the first holders account. Kotak Mahindra Asset Management Co. Ltd. / Trustee retains the sole and absolute discretion to reject/ not process application and refund subscription money if the subscription does not comply with the specified provisions of Payment Instruments

4. TERMS & CONDITIONS FOR INVESTORS WHO WISH TO HOLD THEIR UNITS IN DEMAT MODE

- The Demat Account Details section on the investment application form needs to completely filled Please ensure that you submit supporting documents evidencing the accuracy of the demat account details. Applications received without supporting documents could be processed under the physical
- mode.
 The units will be credited to the Demat Account only post realisation of payment.
 The nomination details as registered with the Depository Participant shall be applicable to unitholders who have opted to hold units in Demat mode.
 For units held in demat mode, the bank details mentioned on investment application form shall be replaced with the bank details as registered with the Depository Participant.
 For units held in demat form, the KYC performed by the Depository Participant of the applicants will be considered as KYC verification done by the Trustee / AMC. However, if the transfer of unit to demat

- account is rejected for any reason whatsoever, the transaction will be liable to be rejected if KYC performed by KRA is not attached with the investment application form. In case of Unit Holders holding units in the demat mode, the Fund will not send the account statement to the Unit Holders. The statement provided by the Depository Participant will be equivalent to the account statement.
- account statement. If the investor names and their sequence in the investment application form does not match with the Demat Account details provided therein, the units will not be transferred to the Demat Account & units will be held in physical form. The option of holding units in demat form is not being currently offered for investment in dividend option of schemes/ plans having dividend frequency of less than a month (ie: Investments in all Daily, Weekly and Fortnightly Dividend Schemes cannot be held in Demat mode) In case the application is rejected post banking your payment instrument, the refund instrument will be sent with the bank details furnished in the investment application form & not as available in the Demat Account. nost reconciliation of accounts.
- Demat Account, post reconciliation of accounts

Demat Account, post reconclilation or accounts.

5. BANK ACCOUNT DETAILS

Please furnish the Name of your Bank, Branch and City (i.e clearing circle in which the branch participates), Account Type and Account Number. This is mandatorily required as per SEBI. Applications without this information will be deemed to be incomplete & would be rejected. RTGS IFSC code & NEFT IFSC code would help us serve you better

- 6. INVESTMENT DETAILS
- a) Please issue a separate Cheque / Demand Draft for each separate Scheme / Plan.
 b) Cheques should be crossed "A/c Payee Only" and drawn in favour of the Scheme in which you
- b) Cheques should be crossed "A/c Payee Only" and drawn in favour of the Scheme in which you propose to invest.
 c) If you are residing / located in a city / town where we do not have an Official Acceptance Point, please draw a Demand Draft payable at your nearest city / town where we have an Official Acceptance Point.
 d) Payments by Cash, Stockinvests, Outstation Cheques, Non-MICR Cheques will not be accepted. Post dated cheques will not be accepted except for investments made under Systematic Investment Plan.
 e) NB investors are requested to provide debit certificate from their bank for each investment.

7. NOMINATION DETAILS

- NOMINATION DETAILS

 a. With effect form April 1, 2011 nomination shall be mandatory for new folios / accounts opened by individual especially with sole holding and no new folios / accounts for individuals in single holding should be opened without nomination.

 b. The nomination can be made only by individuals applying for / holding units on their own behalf singly or jointly. Non-individuals including society, trust, body corporate, partnership firm, karta of Hindu Undivided Family, holder of Power of Attorney cannot nominate. Nomination cannot be updated in a folio held on behalf of minor.

 Misor(Supplementated and in that went the name address and circulture of the quarties of the
- C. Minor(s) can be nominated and in that event, the name, address and signature of the guardian of the minor nominee(s) shall be provided by the unitholder.

 A. Nomination can also be in favour of the Central Government, State Government, a local authority, any person designated by virtue of his office or a religious or charitable trust.
- The Nominee shall not be a trust other than religious and charitable trust, society, body corporate, partnership firm, karta of Hindu Undivided Family, a power of attorney holder. A non-resident Indian can be nominee subject to the exchange control regulations in force, from time to time. Transfer of unit in favour of Noninee(s) shall be valid discharge by the Asset Management Company against the legal heir.
- g. The cancellation of nomination can be made only by those individuals who hold unit on their behalf
- The Cancellation of nomination can be fried only by those individuals who not only of the basis singly or jointly.

 On cancellation of nomination, the nomination shall stand rescinded and the Asset Management Company shall not be under any obligation to transfer the units in favour of the Nominee(s).

 If there is multiple nomination and the percentage is less than 100% than the balance will be re-balanced to the first unitholder. If percentage is greater than 100% then nomination would be
- Nomination in respect of the units stands rescinded upon the transfer of units. PAN/KYC of POA/Guardian is mandatory, applications without this information will be deemed to be incomplete & would be rejected.

8. KOTAK FACILITIES

- If you have an E-Mail address, you can choose to receive E-mail communication from us in lieu of printed communication. Please furnish your E-Mail ID and indicate the nature of communication you wish to receive over E-Mail.
- b) If you wish to view your investments or transact over the Internet / Telephone, please fill in the Internet / Phone Transactions Form. You can download the same from www.mutualfund.kotak.com.

 9. DECLARATION AND SIGNATURES

 2. Signature can be in Facility to the control of the same from www.mutualfund.kotak.com.

- Signatures can be in English or in any other Indian language. Thumb impressions must be attested by a Magistrate or a Notary Public or a Special Executive Magistrate under his/her official seal.
- Applications by minors must be signed on their behalf by their guardians.

 If you are investing through your constituted attorney, please ensure that the POA document is signed by you and your Constituted Attorney. The signature in the Application Form, then, needs to clearly indicate that the signature is on your behalf by the Constituted Attorney.

10. TRANSACTION CHARGES

10. IRANSACTION CHARGES

Pursuant to SEBI Circular No. Cir/ IMD/ DF/13/ 2011 dated August 22, 2011, transaction charge per subscription of Rs. 10,000/- and above be allowed to be paid to the distributors of the Kotak Mahindra Mutual Fund products. The transaction charge shall be subject to the following:

1. For existing investors (across mutual funds), the distributor shall be paid Rs. 100/- as

- transaction charge per subscription of Rs.10,000/- & above.
 For first time investors, (across Mutual Funds), the distributor shall be paid Rs. 150/- as
- transaction charge for subscription of Rs. 10,000/- & above.
 The transaction charge shall be deducted by Kotak AMC from the subscription amount &
- paid to the distributor (will be subject to statutory levies, as applicable) & the balance amount shall be invested.
- In case of Systematic Investment Plan(s), the transaction charge shall be applicable only if the total commitment through SIPs amounts to Rs.10,000/- & above. In such cases the transaction charge shall be recovered in first 3/4 successful installments.

- Transaction charges shall not be deducted/applicable for:

 (a) Transaction other than purchases/subscriptions such as Switch/Systematic Transfer Plan (STP)/ Dividend Transfer Plan (DTP), etc.

 (b) Purchases/Subscriptions made directly with the Fund without any ARN code.

- (c) Transactions carried out through the stock exchange platforms.
 (d) Distributors who have chosen 'Opt Out' of charging the transaction charge.

CHECKLIST

- ase ensure that:
 Your Application Form is complete in all respects & signed by all applicants:
 Name, Address and Contact Details are mentioned in full.
- Name, Address and Contact Details are mentioned in full.

 Bank Account Details are entered completely and correctly. 9 digit MICR code / IFSC code / RTGS code of your bank is mentioned in the Application Form.

 Permanent Account Number (PAN) of all Applicants is mentioned and necessary documents [refer Guidelines 2(d)] are enclosed.

 Appropriate Investment Option is selected. If the Dividend Option is chosen, Dividend Payout or Re-investment and Dividend Frequency is Indicated.

 Appropriate Investment Option is selected. If the Dividend Option is chosen, Dividend Payout or Re-investment and Dividend Frequency is Indicated.

 Your Investment Cheque / DD is drawn in favour of Scheme / Plan, dated and signed.

 Please write the Application Number / Folio Number on the face of the cheque (eg. Kotak Opportunities 12345/67)

 A cancelled Cheque leaf of your Bank is enclosed in case your investment cheque is not from the same account.

 Documents as listed below are submitted along with the Application Form (as applicable to your specific case)

Documents	Companies	Trusts	Societies	Partnership Firms	NRIs / PIOs	FIIs	Investments through Constituted Attorney
Resolution / Authorisation to invest	✓	✓	✓	✓		✓	
2. List of Authorised Signatories with Specimen Signature(s)	✓	✓	✓	✓		✓	✓
3. Memorandum & Articles of Association	✓						
4. Trust Deed		✓					
5. Bye-Laws			✓				
6. Partnership Deed				✓			
7. Notarised Power of Attorney							✓
8. Account Debit / Foreign Inward Remittance Certificate from remitting Bank					✓	✓	
9. KYC allotment letter / PAN Proof	√	√	1	✓	✓	√	✓

OFFICIAL COLLECTION CENTRES

I. KMAMC AUTHORISED COLLECTION CENTRES

Ahmedabad: 9,10,11-2nd Floor, Siddhi Vinayak complex, Shivranjani Cross Roads, Satellite, Ahmedabad-380015 Bangalore: 2nd Floor, Umiya Landmark, 10/7, Lavelle Road, Bangalore-560001 Bhubaneshwar: 2nd Floor, Building No. 24, SCR Janpath, Bapujinagar, Bhubaneswar - 751001 Chandigarh: Sco No 2475-2476, 1st Floor, Sector 22 C, Chandigarh - 160022 Chennai: 1st Floor, Eldorado Building, 112, Nungambakkam High Road, Chennai - 600034 Cochin: Shop No: 56 & 57. 2nd Floor, Jacob DD Mall. M G Road, Shenoy's Junction, Cochin - 682035 Goa: 3rd Floor, Mathias Plaza, 18th June Road, Panjim, Goa - 403001 Gurgaon: 2nd Floor, Sco-14, Sector No 14, Gurgaon - 122001 Guwahati: 5th Floor, Amaze Shopping Mall (Above Vishal Mega Mart) A. T.Road, Guwahati - 781001 Hyderabad: Jade Arcade, 102A, 15T Floor, 126 MG Road, Near Paradisc Circle, Hyderabad - 500003 Jaipur: 202, Mall-21, Opp. Raj Mandir Cinema, Bhagwandas Road, Jaipur - 302001 Jamshedpur: 1st Floor, Sanghi Mansion, Main Road, Sakchi Boulevard Road, Ram Mandir Area, Biustupur, Jamshedpur: 831001 Kanpur: Room No. 107, 1st Floor, Ratan Squire, 14/144 Chunni Ganj, Kanpur - 208001 Kolkata: 1st Floor, Horizon, 57 Chowranghee Road, Kolkata - 700 071 Lucknow: Aryans Business Park, 90 MG Marg, Lucknow - 226 001 Ludhiana: Lower Ground Floor, Cabin No. 22, SCO - 18, Feroze Gandhi Market, Ferozepur Road, Ludhiana - 141001 Madurai: A R Plaza, No. 16 and 17, North Veli Street, Madurai - 625001 Mumbai: 6th Floor, Kotak Infinity, Building No. 21, Infinity Park, Off Western Express Highway, Gen. A K Vaidya Marg, Malad (E), Mumbai - 400097 Mumbai (Nariman Point): 36-38A, Nariman Bhavan, 227, Nariman Point Mumbai - 400 021 Mumbai (Borivali): 8-601, 6th Floor, Sai Leela Building, S V Road, Opp. Moksh Plaza, Borivali (West), Mumbai - 400092 Mumbai (Thane): 101-102, 1st Floor, Lotus Plaza, Gokhale Road, Naupada, Thane (West) Mumbai - 400602 Nashik: 5hop no. 6, Ground Floor, Krishnaratna, Opp. Hotel Potoba, New Pandit Colony, Nashik - 420001 New Delhi: 12-14, Upper Ground Floor, Ambadeep Building, 14

II. COMPUTER AGE MANAGEMENT SERVICES PRIVATE LIMITED (CAMS) - INVESTOR SERVICE CENTRES

Ahmedabad: 402-406, 4th Floor, Devpath Building, Off C G Road, Behind Lal Bungalow, Ellis Bridge, Ahmedabad - 380006. Bangalore: Trade Centre, 1st Floor, 45, Dikensen Road, (Next to Manipal Centre), Bangalore-560042. Bhubaneswar: 3rd Floor, Plot No - 111, Varaha Complex Building, Station Square, Kharvel Nagar, Unit 3, Bhubaneswar - 751001. Chandigarh: Deepak Tower, SCO 154-155,1st Floor, Sector No 17-C, Chandigarh - 160017. Chennai: Ground Floor No. 178/10, Kodambakkam High Road, Opp. Hotel Palmgrove, Nungambakkam, Chennai - 600034. Cochin: Ittoop's Imperial Trade Center, Door No. 64/5871 – D. 3rd Floor, Road (North), Cohin - 682035. Coimbatore: Ground Floor, Old No. 66 New No. 86, Lokamanya Street (West), R.S. Puram, Coimbatore - 641002. Durgapur: 3rd Floor, City Plaza Building, City Centre, Durgapur - 713 216. Goa: No.108, 1st Floor, Gurudutta Bldg, Above Weekender, M G Road, Panaji, Goa - 403001. Hyderabad: 208, 2nd Floor, Jade Arcade, Paradise Circle, Secunderabad - 500003. Indore: 101, Shalimar Corporate Centre, 8-B, South tukogunj, Opp. Greenpark, Indore - 452001. Jaipur: R-7, Yudhisthir Marg, C-Scheme, Behind Ashok Nagar Police Station, 63/2, The Mall, Jaipur - 302001. Kanpur: 1st Floor 106 to 108, CITY CENTRE Phase - II, Kanpur - 208001. Kolkata: 2nd Floor, Saket Building, 44 Park Street, Kolkata - 700016. Lucknow: Off No.4,1st Floor, Centre Court Building, 3/c, 5 - Park Road, Hazratganj, Lucknow - 226001. Ludhiana: U/ GF, Prince Market, Green Field, Near Traffic Lights, Sarabha Nagar Pulli, Pakhowal Road, Ludhiana - 141002. Madurai: 86/71A, Tamilsangam Road, Madurai - 625001. Mangalore: No. G 4 & G 5, Inland Monarch, Opp. Karnataka Bank, Kadri Main Road, Kadri, Mangalore - 575003. Mumbai: Rajabahdur Compound, Ground Floor, Opp Allahabad Bank, Behind ICICI Bank, 30, Mumbai Samachar Marg, Fort, Mumbai: Augurus Lucknow: No. G 5, Verma Road, Patna - 800001. Pune: Nirmiti Eminence, Off No. 6, 1st Floor, Opp Abhishek Hotel Mehandale Garage Road, Erandawane, Pune - 411004. Surat: Plot No.629, 2nd Floor, Offic

III. COMPUTER AGE MANAGEMENT SERVICES PRIVATE LIMITED (CAMS) - TRANSACTION POINT

Agartala: Advisor Chowmuhani, (Ground Floor), Krishnanagar, Agartala - 799901. Agra: No. 8, 2nd Floor; Maruti Tower, Sanjay Place, Agra: 282002. Ahmednagar: 203-A. Mutha Chambers, Old Vasant Talkies, Market Yard Road, Ahmednagar: 414001. Ajmer: AMC No. 423/20. New Church Brahampuri, Opp T.B. Hospital, Jaipur Road, Ajmer: 305001. Akola: Opp. RIJ Science College, Civil Lines, Akola: -444001. Aligarh: City Endawo, Opp. Kumar Nursing Home, Ramghaghat Road, Aligarda-202001. Allahabada: 30/2. A&B. Civil Lines State, Besides Vishal Megan Amt. Strack-Road, Allahabad: -21101. All Enjapey: Doctors Youver Building, Door No. 14/2562, 1st floor, North of Iom Bridge, Near Hotel Arcadia Regency, Alippey: -688 001. Alwar: 256A, Scheme No. 1, Aya Nagar, Alwar: -30101. Amaravati: 81, Guisham Tower, 2nd Floor, Near Panchsheel Talkies, Amaravati: 444601. Ambala: Opposite PEER, Ball Bhavan Road, Ambala: -134003. Amritars: TSCO -1812. IEU CKR RANIIT ZAVENUEL, Amritars: 14001. Annari: -140001. Annari Agartala: Advisor Chowmuhani, (Ground Floor), Krishnanagar, Agartala - 799001. Agra: No.8, 2nd Floor, Maruti Tower, Sanjay Place, Agra - 282002. Ahmednagar: 203-A, Mutha Chambers, Old Vasant Talkies, Tower, Room No. 15, 1st Floor, R - Road, Bistupur, Jamshedpur - 831001. Jhansi: Babu Lal Karkhana Compound, Opp SBI Credit Branch, Gwalior Road, Jhansi - 284001. Jodhpur: 1/5, Nirmal Tower, 1st Chopasani Road, Jodhpur - 342003. Jammu: JRDS Heights, Lane Opp. S&S Computers, Near RBI Building, Sector 14, Nanak Nagar Jammu - 180004. Junagadh: Lircle Chowk, Near Choksi Bazar Kaman, Gujarat Junagadh: 362001. Kadapa: 516001. Kakinada: No.33-1, 44 Sri Sathya Complex, Main Road, Kamada: 533001. Kajani: A - 1/50, Block - A, Dist Nadia Kalyani- 741235. Kannur: Room No. 14/435, Casa Marina Shopping Centre, Talap, Kannur: 670004. Karimnagar: H No. 7-1-257, Upstairs S B H, Mangammthota, Karimnagar - 505001. Karnal (Parent: Panipat TP): 7, 1st Floor, Opp Bata Showroom, Kunjapura Road, Karnal - 132001. Karnal (Parent: Panipat TP): 7, 1st Floor, Opp Bata Showroom, Kunjapura Road, Karnal - 132001. Karnal (Parent: Panipat TP): 7, 1st Floor, Opp Bata Showroom, Kunjapura Road, Karnal - 132001. Karnal (Parent: Panipat TP): 7, 1st Floor, Opp Bata Showroom, Kunjapura Road, Karnal - 132001. Karnal (Parent: Panipat TP): 7, 1st Floor, Opp Bata Showroom, Kunjapura Road, Karnal - 132001. Karnal (Parent: Panipat TP): 7, 1st Floor, Opp Bata Showroom, Kunjapura Road, Karnal - 132001. Karnal (Parent: Panipat TP): 7, 1st Floor, Opp Bata Showroom, Kunjapura Road, Karnal - 132001. Karnal (Parent: Panipat TP): 7, 1st Floor, Opp Bata Showroom, Kunjapura Road, Karnal - 132001. Karnal (Parent: Panipat TP): 7, 1st Floor, Opp Bata Showroom, Kunjapura Road, Karnal - 132001. Karnal (Parent: Panipat TP): 7, 1st Floor, Opp Bata Showroom, Kunjapura Road, Karnal - 132001. Karnal (Parent: Panipat TP): 7, 1st Floor, Shop No. 11 - 2 - 31/3, Philips Complex, Balajinagar, Wyra Road, Near Baburao Petrol Bunk, Kharnappur: - 701011. Kharnappur: - 70 159/160, Vikas Bazar, Mathura - 281001. Meerut: 108, 1st Floor, Shivam Plaza, Opp Eves Cinema, Hapur Road, Meerut - 250002. Mehsana: 1st Floor, Subhadra Complex, Urban Bank Road, Mehsana - 384002. Moga: Gandhi Road, Opp Union Bank of India, Moga - 142001. Moradabad: B-612, Sudhakar, Lajpat Nagar, Moradabad - 244001. Mumbai (Andheri): CTS No 411, Citipoint, Gundivali, Teli Gali, Above C.T. Chatwani Hall, Andheri (East) Mumbai - 400 069. Muzzafarpur: Brahman Toli, Durga Asthan Gola Road, Muzzafarpur - 842001. Mysore: No. 1, 1st Floor, CH.26 7th Main, 5th Cross, (Above Trishakthi Meicals), Saraswati Puram, Mysore - 570009. Nadiad (Parent TP: Anand TP): 8, Ravi Kiran Complex, Ground Floor, Nanakumbhnath Road, Nadiad - 387001. Nalgonda: Adj. to Maisaiah Statue, Clock Tower Center, Bus Stand Road, Nalgonda - 508001. Nashik: Ruturang Bungalow, 2 Godavari Colony, Behind Big Bazar, Near Boys Town School, Off College Road, Nashik - 422005. Navsari: Dinesh Vasani & Associates, 103 - Harekrishna Complex, above IDBI Bank, Near Vasant Talkies, Chimnabai Road, Navasari - 396445. Nellore: 97/56, 1st Floor, Immadisetty Towers, Ranganayakulapet Road, Santhapet, Nellore - 524001. Noida: C-81, 1st Floor, Noida: C-81, 1st Floor, Noida: C-81, 1st Floor, Noida: C-81, 1st Floor, Palaphur: Jyotindra Industries Compound, Near Vinayak Party Plot, Deesa Road, Palaphur: 385001. Panipat: 83, Devi Lal Shopping Complex, Opp ABN Amro Bank, G T Road, Panipat: 132103. Patiala: 35, New Ial Bagh Colony, Patiala: 147001. Pondicherry: 5-8, 100, Jawaharlal Nehru Street, (New Complex, Opp. Indian Coffee House), Pondicherry: Nagar, Rajahmundry: Cabin 101, D No. 7-27-4, 1st Floor, Krishna Complex, Baruvari Street, Nagar, Rajahmundry: Cabin 101, D No. 7-27-4, 1st Floor, Krishna Complex, Baruvari Street, Nagar, Rajahmundry: Cabin 101, D No. 7-27-4, 1st Floor, Krishna Complex, Ranchi: 834 001. Ratlam: Dafria & Co., 18, Ram Bagh, Near Scholar's Schoo, Ratlam: 457001. Ratlam: Dafria & Co., 18, Ram Bagh, Near Scholar's Schoo, Ratlam: 457001. Ratlam: Dafria & Opp. Somani Automobiles, Bhagwanganj, Sagar - 470002. **Saharanpur**: 1st Floor, Krishna Complex, Opp. Hathi Gate, Court Road, Saharanpur - 247001. **Salem**: No. 2, 1st Floor, Vivekananda Street, New Fairlands, Salem - 636016. **Sambalpur**: C/o Raj Tibrewal & Associates, Opp. Town High School, Sansarak, Sambalpur - 768001. **Sangli** (Parent: Kohlapur): Diwan Niketan, 313, Radhakrishna Vasahat, Opp Hotel Suruchi, Near S.T. Stand, Sangli - 416416. **Satara**: 117 / A / 3 / 22, Shukrawar Peth, Sargam Apartment, Satara - 415002. **Shahjahanpur**: Bijlipura, Near Old Distt Hospital, Shahjahanpur - 242001. **Shimla**: 1st Floor, Opp Panchayat Stand, Sangli - 416416. Satara: 117/ A / 3 / 22, Shukrawar Peth, Sargam Apartment, Satara - 415002. Shahjahanpur: Bijlipura, Near Old Distt Hospital, Shahjahanpur - 242001. Shimla: 1st Floor, Opp Panchayat Bhawan Main Gate, Bus Stand, Shimla - 171001. Shimoga: Nethravathi, Near Gutti Nursing Home, Kuvempu Road, Shimoga - 577201. Siliguri: No 7, Swamiji Sarani, Ground Floor, Hakimpara, Siliguri - 734401. Sirsa: Gali No1, Old Court Road, Near Railway Station Crossing, Sirsa - 125055. Solan: 1st Floor, Above Sharma General Store, Near Sanki Rest house, The Mall, Solan - 173212. Solapur: Fall No 109, 1st Floor, A Wing, Kalyani Tower, 126 Siddheshwar Peth, Near Pangal High School, Solapur - 413001. Sriganganagar: 18 L Block, Sri Ganganagar - 335001. Sultanpur: 967, Civil Lines, Near Pant Stadium, Sultanpur - 228001. Surent Plot No.629,2nd Floor, Office No.2-C/2-D, Mansukhial Tower, Beside Seventh Day Hospital, Opp. Dhiraj Sons, Athwalines, Surat - 395001. Surendranagar: 2 M I Park, Near Commerce College, Wadhwan City, Surendranagar - 363035. Thane: 3rd Floor, Nalanda Chambers, "B" Wing, Gokhale Road, Near Hanuman Temple, Naupada, Thane (West) - 400 602. Thiruppur: 1(1), Binny Compound, 2nd Street, Kumaran Apart Hanuman Temple, Naupada, Thiruppur-641601. Thiruvalla: Central Tower, Above Indian Bank, Cross Junction, Thiruvalla - 689101. Tinsukia: Sanairan Lohia Road, 1st Floor, Tinsukia - 786125. Tirunelveli: 1st Floor, Mano Prema Complex, 182 6, S N High Road, Tirunelveli - 627001. Tirupathi: Shop No 14, Boligala Complex, 1st Floor, Door No. 18-8-418, Near Leela Mahal Circle, Tirunela Byepass Road, Tirupathi - 517501. Tirchur: Room No. 26 & 27, Dee Pee Plaza, Kokkalai, Trichur - 680001. Trichy: No 8, 1st Floor, 8th Cross West Extn, Thillainagar, Trichy - 620018. Trivandrum: R S Complex, Opposite of LIC Building, Pattom PO, Trivandrum - 695004. Tuticorn: 1- A/ 25, 1st Floor, Eagle Book Centre Complex, Chidambaram Nagar Main, Palayamkottai Road, Tuticorn - 628008. Udaipur: 32 Ahinsapuri, Fatehpura Circle, Udaipur - 313 Vellore: No. 54, 1st Floor, Pillaiyar Koil Street, Thotta Palayam, Vellore - 632004. Warangal: F13, 1st Floor, BVSS Mayuri Complex, Opp Public Garden, Lashkar Bazar, Hanamkonda, Warangal - 506001. Yamuna Nagar: 124-B/R Model Town, Yamunanagar - 135001. Yavatmal: Pushpam, Tilakwadi, Opp Dr Shrotri Hospital, Yavatmal - 445001.

CAMS, Registrar and Transfer Agent to Kotak Mutual Fund will be the official point of acceptance for electronic transaction received through specified banks, Financial Institutions with whom Kotak Mahindra Mutual Fund has entered or may enter into specific arrangement for purchase/sale/switch of units and secured internet site operated by Kotak Mahindra Mutual Fund.



COMMON APPLICATION FORM

6th Floor, Kotak Infinity, Building No. 21, Infinity Park, Off. Western Express Highway, Gen.A.K. Vaidya Marg, Malad (E), Mumbai - 400 097.

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	mutuai@kotak.com
會	www.mutualfund.kotak.com

Investment Advisor's Name & ARN	Sub-Broker's Name & ARN Sub-Broker \ LG Code	Official Acceptance Point	Bank Sr. No.	ppl. CA
ARN-77543				
Destimoney Securities Pvt L1	or to the AMEL registered distributors			Date : DD / MM / YYYY
A. UNITHOLDER INFORMATION	or to the Alvirr registered distributors	based off the livestor's assessine	TIL OF VARIOUS FACTORS II	[Refer Guideline 2(a)]
A) Have you ever invested in any, Mutual Fund	before Yes No (For r	more details, please refer guid	elines on page 13, p	point 9) New
B) If you have, at any time, invested in any Scher Folio Number and PAN details below and proceed	me of Kotak Mahindra Mutual Fur			
Name of Sole / First Holder:			Folio No.:	/
B. NEW APPLICANT'S PERSONAL INFO	RMATION			[Refer Guideline 2]
SOLE/FIRST APPLICANT				Date of Birth**
SHARRIAN #				DD / MM / YYYY
GUARDIAN (in case Sole First Applicant is a minor)		Rela	ationship	**Mandatory in case sole/first applicant is minor. Status (Please)
CONTACT PERSON (in case of Non-individual a	applicants)	Des	ignation	Resident Individual NRI on Repatriation Basis NRI on Non-Repatriation Basis
SECOND APPLICANT (Joint Holder 1)				HUF Proprietorship Partnership Firm
GUARDIAN (in case Second Applicant is a minor)				Private Limited Company Public Limited Company Mutual Fund Mutual Fund FOF Scheme
THIRD APPLICANT (Joint Holder 2)				Body Corporate Registered Society PF/Gratuity/Pension/
GUARDIAN (in case Third Applicant is a minor)				Superannuation Fund Trust AOP / BOI Foreign Institutional Investor
MODE OF OPERATION (where there is mo	the state of the s	0		On behalf of Minor Other (Please specify) Occupation (Please (Mandatory)
PAN AND KYC COMPLIANT STATUS DETAIL	Anyone or Survivor S (Mandatory)	O Joint		Business Service
PAN	PAN		AN	Professional Retired
Sole / First Applicant KYC Compliant Status*	Second Applicant KYC Compliant Status*	KYC Comp	Applicant pliant Status*	Housewife Student Agriculture
PAN Proof # Yes No (#Please attach PAN Card Copy) / (*KYC allotn	PAN Proof # Yes No	PAN Proof	# Yes No	Other(Please specify)
C. THIRD PARTY PAYMENT DECLARATION	,			· · · · · · · · /
Parent/Grand-Parent/Guardian of Minor/ Related	Person Other than the Register G	Guardian/ Employer on behalf	of Employee (SIP on	ly)/Custodian on behalf of FII.
Name: KY	C Compliant Status: Yes		nip with Applicant	
Declaration: I hereby declare and confirm that the A			mentioned above I	
am providing the funds for these investments on according trom my bank account only. Declaration (Guardian of minor, as registered in the objection to receiving these funds on behalf of the mi	ount of my natural love and affection folio): I confirm that I am the legal g nor.	or incentive to employee or for 8	on behalf of fll or as	Signature
(Note: Aforeside signature should match with the invest ADDRESS FOR COMMUNICATION* (*Fie		D. DEMAT ACCOUNT D	NETAII C	[Refer Guideline 3]
ADDICES FOR COMMONICATION (TR	and wandatory)	In case you wish to hold	units in demat, please open ended scheme	e fill this section. Please note that you can hold s (except ETFs and dividend options having
		NSDL		CDSL
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State*	Country*			
(Cell)*	☎ Tel.*	DP ID		DP ID
≟ (Fax)		Beneficiary Acc		Beneficiary Account No.
⊠ E-mail*		Please ensure that your den evidencing the accuracy of	nat account details men the demat account. Bar	tioned above are along with supporting documents ik details of DP will overwrite the existing details.
Kotak® Mutual Fund Think Investments. Think Kotak.* Received from an application	· · · · · · · · · · · · · · · · · · ·	lled by Applicant) scheme:	A (pl. CA	CKNOWLEDGEMENT SLIP
Investment Details	Instument Details	Amount		DI DI
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Option			Official Acceptance	opportunities. 12345/62
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		Growth Dividend O P O R	Weekly Monthly Daily		es			
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		Dividend O P O R P=Payout R=Reinvestment	☐ Daily	ress DD Charg				
ou are an NR	I Investor, please indicate source of funds for you	•						
NRE	○ NRO ○ FCNR ○ Oth	ners						
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Money Launde	ering Act, Anti Corrupt	ion Act or any other app	olicable laws en	acted by the Government of India from	time to time. I/We her	eby authorize Kotak Mahindra Mutual Fund, its investment Manager and its
I/We hereby de	eclare that our total SIF	for rolling 12 months	or FY April to N	larch does not exceed Rs. 50,000 thro	ugh this application of	y apply for allotment / purchase of Units in the Scheme(s) indicated as above it in the above mentioned Scheme(s) and that the amount invested in the lalitions, Notifications or Directions of the provisions of Income Tax Act, Anti eby authorize Kotak Mahindra Mutual Fund, its investment Manager and its y any rebate or gifts, directly, in making this investment. By ticking micro sip, any existing SIP in the Schemes. I/We also declare that the ARN Holder has us Mutual Funds from amongst which the Scheme is being recommended to
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^{*} Please ensure utmost care while filling the highlighted column. The form may get rejected in case the details are incomplete.
** Please refer the Instruction & Information of Normal SIP - Point No.13

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TERMS AND CONDITIONS - AUTO DEBITS & ECS

Schemes where SIPs are allowed	All open-ended schemes except Regular, Institutional & Institutional Premium Plans under Kotak Liquid scheme & Kotak Floater Short Term scheme
Frequency	Monthly or Quarterly
Choice of Dates	1st, 7th, 14th, 21st & 25th
Minimum Investment	Rs. 1000/- (Rs. 500 & in multiples of Rs. 500 in case of Kotak Tax Saver).
Minimum Installments	6 (All SIP installments should be for the same amount)
First SIP	→ Can be done on any Day of the Month
Second & Subsequent SIPs	 → Only on specified SIP Dates (1st, 7th, 14th, 21st & 25th) after a minimum gap of 28 days from date of first SIP. → Can be through ECS Debit/ Direct debit (in select locations) or Post-Dated Cheque based on your preference.

Instruction & Information of Normal SIP

- Please refer the Key Information Memorandum and Offer Document/ SAI/ SID of the respective scheme(s) for Applicable NAV, Risk Factors, Load Structure and other information before investing
- (i) Existing unitholders need not fill in the Investment Application Form. However, they must compulsorily mention their Account Number in the Systematic Investment Form. 2. (ii) New Applicants need to compulsorily fill in all sections in the Investment Application Form in addition to Systematic Investment Form. The Application No. must be compulsorily mentioned in the Systematic Investment Form
- Irrespective of the investment amount please furnish your PAN details and enclose a photocopy of PAN Card for all applications. In case of minor applicants, please furnish the PAN details and PAN proof of the Guardian
- KYC compliant is mandatory, irrespective of the amount of investment.
- You can opt for Systematic Investment in the Scheme on a monthly/quarterly basis through post-dated cheques / auto-debit for a pre-defined amount. This facility is available only on specified dates of the month / quarter viz. 1st , 7th, 14th, 21st & 25th. Refer to Section "SIP Auto Debit: Terms & Conditions" for location wise dates available for SIP Auto Debit.
- (i) First SIP Installment: Your first SIP can be for any day of the month, however subject to the condition that, there shall be a minimum gap of 28 day between the first and the second SIP. (ii) Second & subsequent SIP Installment: Your second and subsequent SIPs are available only on above specified dated of the month. You can choose only one of these dates for the purpose of SIP. In case the chosen date turns out to be a non-working day for the scheme, the SIP will be processed on the immediately following working day.

 We would send you an Account Statement confirming your systematic investment within 10 working days from the date of your first systematic investment transaction Confirmation for
- subsequent Systematic Investments would be sent to you on a guarterly basis.
- Modification / Cancellation of SIP: You can request for a modification / cancellation of your SIP at any time. Your modification/cancellation request should be submitted 30 days prior the next Auto Debit Date. Any modification request should be accompanied by:
- (i) A new SIP From duly filled in and carrying the revised SIP request details (ii) A written and signed confirmation for discontinuance of the existing SIP
- Extention of SIP needs to be accompanied with a cancelled cheque leaf
- If four consecutive SIPs fail, your SIP will automatically stand terminated. If, upon termination / cancellation of your SIP it is observed, that your unitholding in the scheme is less than the minimum investment requirement for the scheme, your units will be redeemed at the applicable NAV of the immediately following 1st or 14th of the month, whichever is earlier and if that date happens to be a non-working day for the scheme on the immediately following working day thereafter. 10.
- If the Scheme name differs between application form and cheque, name mentioned on the cheque will be considered for allotment Incorrect, incomplete, ambiguous forms will not be accepted and will be returned to the investor within 30 days of their receipt. 12
- An investor has an option to choose the 'End Date' of the SIP by filling the date or by selecting the Default Date i.e. December 2050. In case no end date is selected the default end date will be considered as end date.

Instruction & Information of Micro SIP

- Exemption from need for Permanent Account Number (PAN) for investment through Systematic Investment Plan (SIP) upto Rs. 50,000/ with effect from August 1, 2009. The exemption will be applicable only to investments by individuals (including NRIs but excluding PlOs), Minors, Sole proprietary firms and to investments made by joint
- The exemption will not be applicable to normal purchase/switchin transactions, which will continue to be subject to PAN requirement.
 By ticking microsip, I/We hereby declare that our total SIP for rolling 12 months or FY April to March does not exceed Rs. 50,000 through this application or any existing SIP in the
- The photo identification document has to be current and valid and also either self attested or attested by an ARN holder.

SIP Auto - Debit: Terms & Conditions

- → Our SIP Auto Debit Facility is offered to you using RBI's Electronic Clearing Service (ECS) for effecting SIP payment. By opting for this facility you agree to abide by the terms and conditions of ECS Facility of Reserve Bank of India.
 → This facility is offered only to investors having bank accounts in any of the cities listed below:

LIST OF LOCATIONS FOR SIP AUTO-DEBIT (THROUGH ECS)

Agra I Ahmedabad I Allahabad I Amritsar I Anand I Asansol I Aurangabad I Bangalore I Baroda I Belgaum I Bhavnagar | Bhilwara I Bhopal Bhubaneshwar I Bijapur I Bikaner I Burdwan I Calicut I Chandigarh I Chennai I Cochin I Coimbatore I Cuttack I Davangeree I Dehradun I Delhi Dhanbad I Durgapur I Erode I Gadag I Gangtok I Gorakhpur I Gulbarga I Guwahati I Gwalior I Haldia | Hassan | Hubli I Hyderabad I Indore Jabalpur I Jalandhar I Jammu I Jamnagar I Jamshedpur I Jodhpur I Kakinada I Kanpur I Kolkata I Kota | Lucknow I Ludhiana Madurai I Mandya I Mangalore I Mumbai I Mysore I Nagpur I Nasik I Nellore I Panjim I Patna I Pondicherry I Pune I Raichur I Raipur I Raikot Ranchi I Salem I Shimal I Shimoga I Siliguri I Solapur I Surat I Triunelveli | Tirupati I Trichur I Trichy I Trivendrum I Tumkur | Udaipur Udupi I Varanasi I Vijayawada (also covers Guntur, Tenali & Mangalgiri) I Vizag

The cities in the list may be modified / updated / changed / removed at any time in future entirely at the discretion of Kotak Mahindra Mutual Fund without assigning any reasons or prior notice. Direct Debit Facility is available across all the branches of Axis Bank, Bank of Baroda, Bank of India, Dhanalakshmi Bank, Federal Bank, HDFC Bank, ICICI Bank, IDBI Bank, IndusInd Bank, Kotak

Direct Debit Facility is available across all the branches of Axis Bank, Bank of Baroda, Bank of India, Dhanalakshmi Bank, Federal Bank, HDFC Bank, ICICI Bank, IDBI Bank, Indusind Bank, Rotak Mahindra Bank, Punjab National Bank, State Bank of India & UCO Bank.

Your Bank Branch through which you want your SIP Auto-Debit to take place should participate in local MICR Clearing. In case your bank decides to cross-verify the ECS auto-debit mandate with you as the Bank's customer, you would need to promptly do the same. Kotak Mahindra Mutual Fund, its Investment Manager, Registrar and other service providers will not be liable for any transaction from the transaction by your bank / Dranch or its refusal to register the SIP mandate.

You will not hold Kotak Mahindra Mutual Fund, its Investment Manager, Registrar and other service providers responsible if the transaction is delayed or not effected or your bank account is debited in advance or after the specific SIP date due to various clearing cycles of ECS. Kotak Mahindra Mutual Fund, its Investment Manager, Registrar and other service providers responsible and liable for any damages / compensation for any loss, damage, etc. incurred by you as a result of use of this facility by you.

If you have not indicated any of your SIP preference completely in the form, or incase of any discrepancy, we would presume the same as mentioned on the 1st cheque.

SIP Frequency: Monthly; SIP Date: 7th; No. of installments: Six; Scheme Name: same as mentioned on the 1st cheque, SIP Amount: same as mentioned on the 1st cheque.

Checklist

- ise ensure that:
 If you are a new investor, you have quoted your Account No. with Kotak Mahindra Mutual Fund on the Systematic Investment Form.
 If you are a new investor, your Application Number is quoted on the Systematic Investment Form.
 Scheme (Plan) Option in which you wish to do your systematic investments is clearly indicated in the Systematic Investment Form.
 The SIP Amount, the Frequency, your preferred Date and Period are clearly indicated.

- There is minimum gap of 28 days between your first & second SIP

TRANSACTION CHARGES

TRANSACTION CHARGES
Pursuant to SEBI Circular No. Cir/ IMD/ DF/13/2011 dated August 22, 2011, transaction charge per subscription of Rs. 10,000/- and above be allowed to be paid to the distributors of the Kotak Mahindra Mutual Fundy, the distributor shall be paid Rs. 100/- as transaction charge per subscription of Rs. 10,000/- & above.

1. For existing investors (across mutual Funds), the distributor shall be paid Rs. 100/- as transaction charge per subscription of Rs. 10,000/- & above.

2. For first time investors, (across Mutual Funds), the distributor shall be paid Rs. 150/- as transaction charge for subscription of Rs. 10,000/- & above.

3. The transaction charge shall be deducted by Kotak AMC from the subscription amount & paid to the distributor (will be subject to statutory levies, as applicable) & the balance amount shall be invested.

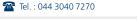
4. In case of Systematic Investment Plan(s), the transaction charge shall be applicable only if the total commitment through SIPs amounts to Rs. 10,000/- & above. In such cases the transaction charge shall be recovered in first 24/cross full installments. recovered in first 3/4 successful installments.

- Transaction charges shall not be deducted/applicable for:
 (a) Transaction other than purchases/subscriptions such as Switch/Systematic Transfer Plan (STP)/ Dividend Transfer Plan (DTP), etc.
 (b) Purchases/Subscriptions made directly with the Fund without any ARN code.
 (c) Transactions carried out through the stock exchange platforms.
 (d) Distributors who have chosen 'Opt Out' of charging the transaction charge.

Auto-Debit

- Your First SIP Cheque is from the same bank from which you wish your SIP Auto-Debits to happen Your First SIP Cheque details are clearly indicated in the Systematic Investment Form.
- Your Bank Account Details are correctly and completely furnished including the 9 digit MICR Code which is mandatory for SIPs through ECS. Your Systematic Investment Form carries the signatures of the Bank Account Holders as it appears in the Bank Records.
- A copy of your First SIP Cheque is enclosed with your SIP Application.
- If you First SIP Investment is through a Demand Draft Pay Order, please ensure that your Bank details and Signatures are attested by your Bankers.
- Alternatively you can provided us with cancelled cheque leaf copy of the bank from where you intend to do your SIP.

Registrar: Computer Age Management Services Pvt. Ltd. 148, Old Mahabalipuran Road, Okkiyam Thuraipakkam, Chennai - 600 096





MULTIPLE BANK ACCOUNTS REGISTRATION FORM

Please strike unused sections to avoid unauthorised use.

6th Floor, Kotak Infinity, Building No. 21, Infinity Park, Off. Western Express Highway, Gen.A.K. Vaidya Marg, Malad (E) Mumbai - 400 097. 2022-6638 4400

mutual@kotak.com www.mutualfund.kotak.com

Folio No.	OR	Application No.	Permanent Account
(For Existing Unit Holders)		(For Existing Unit Holders)	Number (PAN)
Name of Sole/ First Unit Holder			

A – ADDIT	ITION OF BANK ACCOUNTS
accounts, by making a specific request in my/our redemption request. I/	my/our folio. I/we understand that I/we can choose to receive payment proceeds in any of these I/We understand that the bank accounts listed below shall be taken up for registration in my/our nere is a scope to register additional bank accounts in the folio subject to a maximum of five in the
For each bank account, Investors should produce original for verific	ication or submit originals of the documents mentioned below.
Account No.:	Account type: Savings Current NRE NRO FCNR FCNR
Bank Name:	Branch Name:
City:	PIN code:
MICR Code^:	IFSC Code^^:
Document attached (Any one) Cancelled Cheque with n	name pre-printed Bank statement Pass book Bank Certificate
Account No.:	Account type: Savings Current NRE NRO FCNR
Bank Name:	Branch Name:
City:	PIN code:
MICR Code^:	IFSC Code^^:
Document attached (Any one) Cancelled Cheque with n	name pre-printed Bank statement Pass book Bank Certificate
Account No.:	Account type: Savings Current NRE NRO FCNR FCNR
Bank Name:	Branch Name:
City:	PIN code:
MICR Code^:	IFSC Code^^:
Document attached (Any one) Cancelled Cheque with n	name pre-printed Bank statement Pass book Bank Certificate
Account No.:	Account type: Savings Current NRE NRO FCNR FCNR
Bank Name:	Branch Name:
City:	PIN code:
MICR Code^:	IFSC Code^^:
Document attached (Any one) Cancelled Cheque with n	name pre-printed Bank statement Pass book Bank Certificate
^ 9 digit code on your cheque next to the cheque number.	^^ 11 digit code printed on your cheque.
B - DEF	FAULT BANK ACCOUNT
From among the bank accounts registered with you or mentioned abored abored and/or dividend proceeds, if any of the above mentioned follows:	bove, please register the following bank account as a Default Bank Account into which future olio will be paid:
Bank Account No.:	Bank Name:
SIGNATURES (To be signed by ALL UNITHOLDERS if mode of open AUTHORISED SIGNATORIES)	peration is indicated as 'JOINT'. In case of non-Individual Unit holders, to be signed by

Bank Account No.:	Bank Name:							
SIGNATURES (To be signed by ALL UNITHOLDERS if mode of operation is indicated as 'JOINT'. In case of non-Individual Unit holders, to be signed by AUTHORISED SIGNATORIES)								
Sole / First Applicant / Unit holder	Second Applicant / Unit holder	Third Applicant / Unit holder						



C - BANK ACCOUNT DELETION FORM

Folio No.						Permanent Account Number (PAN)
Name of Sole/ First Unit Holder						
Bank Account No.:			Bank Name: _			
Bank Account No.:			Bank Name: _			
Bank Account No.:			Bank Name: _			
Bank Account No.:			Bank Name: _			
Deletion of a default bank account is not permitted unless the investor mentions another registered bank account as a default account in Part B of this Form.						
SIGNATURES (To be signed by ALL UNIT HOLDERS if mode of operation is indicated as 'JOINT'. In case of non-Individual Unit holders, to be signed by AUTHORISED SIGNATORIES						
Sole / First Applicant / Unit holder Se		cond Applicant / Unit holder		Third A	Applicant / Unit holder	

Instructions and Terms and Conditions:

- 1. This facility allows a unit holder to register multiple bank account details for all investments held in the specified folio (existing or new). Individuals/HuF can register upto 5 different bank accounts for a folio by using this form. Non-individuals can register upto 10 different bank accounts for a folio. For registering more than 5 accounts, please use extra copies of this form.
- 2. Please enclose a cancelled cheque leaf for each of such banks accounts. This will help in verification of the account details and register them accurately. The application will be processed only for such accounts for which cancelled cheque leaf is provided. Accounts not matching with such cheque leaf thereof will not be registered.
- 3. If the bank account number on the cheque leaf is handwritten or investor name is not printed on the face of the cheque, bank account statement or pass book or a bank certificate or a letter from the bank giving the name, address and the account number should be enclosed. If photocopies are submitted, investors must produce original for verification.
- 4. Bank account registration/deletion request will be accepted and processed only if all the details are correctly filled and the necessary documents are submitted. The request is liable to be rejected if any information is missing or incorrectly filled or if there is deficiency in the documents submitted.
- 5. The first/sole unit holder in the folio should be one of the holders of the bank account being registered.
- 6. The investors can change the default bank account by submitting this form. In case multiple bank accounts are opted for registration as default bank account, the mutual fund retains the right to register any one of them as the default bank account.
- 7. A written confirmation of registration of the additional bank account details will be dispatched to you within 10 calendar days of receipt of such request.
- 8. If any of the registered bank accounts are closed/altered, please intimate the AMC in writing of such change with an instruction to delete/alter it from of our records
- 9. The Bank Account chosen as the primary/default bank account will be used for all Redemption payouts/ Dividend payouts. At anytime, investor can instruct the AMC to change the default bank account by choosing one of the additional accounts already registered with the AMC.
- 10. If request for redemption received together with a change of bank account or before verification and validation of the new bank account, the redemption request would be processed to the currently registered default (old) bank account.
- 11. If in a folio, purchase investments are vide SB or NRO bank account, the bank account types for redemption can be SB or NRO only. If the purchase investments are made vide NRE account(s), the bank accounts types for redemption can be SB/NRO/NRE.
- 12. The registered bank accounts will also be used to identify the pay-in proceeds. Hence, unit holder(s) are advised to register their various bank accounts in advance using this facility and ensure that payments for ongoing purchase transactions are from any of the registered bank accounts only, to avoid fraudulent transactions and potential rejections due to mismatch of pay-in bank details with the accounts registered in the folio.